# ANNUAL REPORT 2023

## CREDIT AGRICOLE CORPORATE AND INVESTMENT BANK (CHINA) LIMITED

Working every day in the interest of our customers and society



## DISCLAIMER

The Board of Directors, the Supervisor and Senior Management members of Credit Agricole Corporate and Investment Banking (China) Limited (the "Bank") undertake that the information in the 2023 Annual Report of the Bank (the "Report") contains no false record, misleading statement or material omission. The preparation and approval procedures of this report conform to the laws and regulations.

The Report of the Bank has been reviewed and approved by the Board of Directors of the Bank on 26 April 2024.

The 2023 financial statements prepared by the Bank in accordance with Accounting Standards for Business Enterprises have been audited by Ernst & Young Hua Ming LLP Shanghai Branch, with standard unqualified auditors' reports being issued.

The Report may contain forward-looking statements that involve risks and future plans. The statements are based on existing plans, estimates and forecasts, and bear upon future external events or the Group's future finance, business or performance in other aspects, and may involve future plans which do not constitute substantive commitment. Hence, persons concerned shall be fully aware of the risks and understand the difference between plans, estimates and commitments.

The Report is prepared in both Chinese and English. In the case of discrepancy between the two versions, the Chinese version shall prevail.

## CONTENTS

1. Presentation of CACIB China	1
Bank Profile	1
Group and Parent Bank Introduction	2

2.	Message	from	the	President	4
----	---------	------	-----	-----------	---

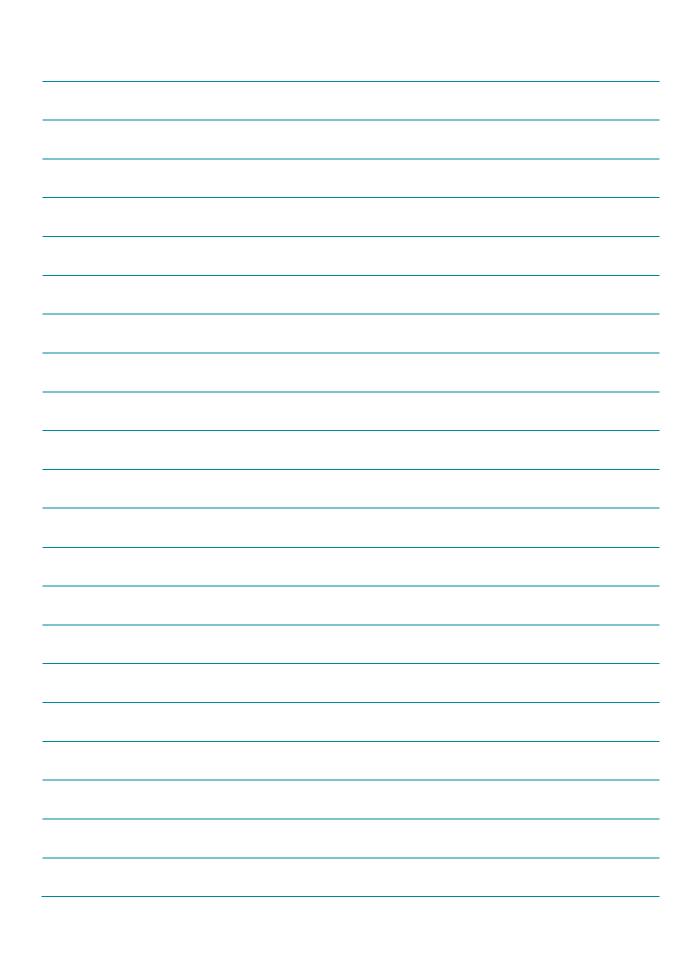
3. Management Report and Financial Information	5
Business Review	5
Financial Highlight	6
Economic, Social and Environmental Information	7
Corporate Social Responsibilities	9
Human Resources	11

4. Risk Management	1	3
--------------------	---	---

5. Corporate Governance	20
Directors, Supervisor and Senior Management	
Board of Directors' Report	27
Important Events of the Year	34

<b>6.</b>	Financial Statements at 31 December 2023	35
	Independent Auditor's Report	37
	Financial Statements	.40

7. General Information	
Corporate Information	
Organization Chart	
List of Domestic Operations	
Glossary	



## **BANK PROFILE**

redit Agricole Corporate and Investment Bank (China) Limited was locally incorporated on 1 July 2009 and officially commenced business on 3 August 2009. Headquartered in Shanghai, CACIB (China) is a wholly-owned subsidiary of Crédit Agricole Corporate and Investment Bank.

Crédit Agricole CIB has been present in China in a "continuous" fashion for more than 125 years, first through "Banque de l'Indochine" which established its presence in China in 1898, making Crédit Agricole CIB one of the foreign banks with the longest history in China. Crédit Agricole CIB is also one of the first foreign banks which have obtained the RMB corporate licenses.



At present, CACIB (China) has five branches in Beijing, Shanghai, Tianjin, Xiamen and Guangzhou, with 232 employees offering professional financial services to corporate clients and financial institutions.

Crédit Agricole CIB and CACIB (China) offer their customers a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking. As our motto says, we focus on working every day in the interest of our customers and society.



(Photo of 125<sup>th</sup> Anniversary of Crédit Agricole CIB in China)

## **GROUP AND PARENT BANK INTRODUCTION**

#### Group

As the leading financial partner to the French economy and one of the largest banking groups in Europe, Crédit Agricole Group supports its customers in their plans and projects in France and around the world, through its operations in all segments of the market including retail banking, insurance, real estate, payment systems, asset management, corporate and investment banking, leasing and factoring and consumer finance.

2023 Full Year Results of Crédit Agricole Group:

Financial Year 2023	EUR
Shareholder's equity Group share	135.1 billion
Net income Group share (stated)	8,258 million

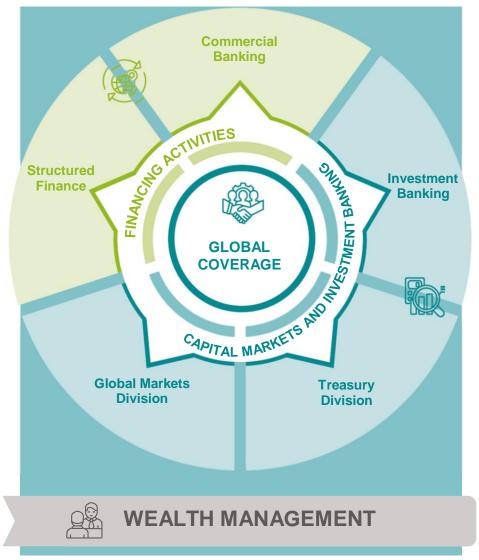
Crédit Agricole S.A. has been awarded high ratings by the main rating agencies.

Ratings	Standard & Poor's	Moody's	Fitch Ratings	DBRS
LT/ST Counterparty	AA-/A-1+ (RCR)	Aa2/P-1 (CRR)	AA- (DCR)	AA (high)/ R-1 (high) (COR)
Issuer/LT senior preferred debt	A+	Aa3	A+/AA-	AA (low)
Outlook/Review	Stable outlook	Stable outlook	Stable outlook	Stable outlook
ST senior preferred debt	A-1	P-1	F1+	R-1 (middle)
Last rating date	26/10/2023	15/12/2023	10/01/2024	20/07/2023
Last rating action	LT / ST ratings affirmed; outlook unchanged	LT / ST ratings affirmed; outlook unchanged	LT / ST ratings affirmed; outlook unchanged	LT / ST ratings affirmed; outlook unchanged

#### Parent Bank

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group. Crédit Agricole CIB offers its clients a large range of products and services in capital markets, investment banking, structured finance and corporate banking.

Crédit Agricole CIB's business lines:



#### Crédit Agricole Corporate and Investment Bank ID Card

Head office: 12, Place des Etats-Unis CS 70052 – 92547 Montrouge Cedex, France Website: http://www.CACIB.com

Company with limited liability with a capital of EUR 7,851,636,342 Companies Register SIREN 304 187 701

## **MESSAGE FROM THE PRESIDENT**

#### **Nicolas VIX**

President Credit Agricole Corporate and Investment Bank (China) Limited



2023 was an important year for CACIB (China), marking the 125<sup>th</sup> anniversary of presence in the country.

Despite economic uncertainty, CACIB (China) posted its best operating income ever in 2023 at CNY710 million, a 17% revenue growth compared with year 2022. Our net profit reached CNY209 million, a record high. Our solvency significantly exceeds regulatory requirement and market average with a capital adequacy ratio above 27% at 2023 year-end. Our risk management has also been strict and our non-performing loan (NPL) ratio is nil.

As our Group is one of the leading banks in green and sustainable finance, CACIB (China) is also contributing to a more sustainable and resilient world: we continue to accompany our clients in their energy transition and decarbonization pathways.

In 2023, we have grown our footprint on capital markets activities, thanks to a broader and diversified product offering and a good momentum with our clients. The new onshore bond-underwriting license we received in 2022 and recently upgraded, demonstrates once again our commitment and efforts in China market.

We have also closed several landmark transactions on international trade finance business and on corporate banking.

Hiring has been active in 2023, both on front office and on control and support functions, highlighting our ambitions in China. We will continue to selectively hire more staff in 2024 and keep enlarging our products offering.

We have delivered all the goals set for the year in our strategic plan and we are on track to meet our 2025 Medium Term Plan (MTP) objectives, focusing on the four pillars of our strategy:

- active on-boarding of new large corporate clients, leader in their sectors and deepening our relationship with our clients;
- supporting our financial institution clients in the opening of the Chinese financial markets;
- accompanying our growing multinational clientele in China;
- keep growing our green and sustainable footprint with innovative solutions for our clients.

Every day, our teams located in five different locations (Beijing, Shanghai, Xiamen, Tianjin and Guangzhou) make the commitment to fulfill our objectives and serve at their best our clients and society.



## MANAGEMENT REPORT AND FINANCIAL INFORMATION



(Photo of China Executive Committee Members\*)

#### **Business Review**

Crédit Agricole CIB has an extended experience in advising and arranging major projects. Present in China since more than 125 years and considered as one of the most active corporate banking foreign institutions in the country, Crédit Agricole CIB also has close relationships with Chinese Financial Institutions.

Crédit Agricole CIB has pioneered in China a significant number of structured financings, syndication loan transactions and was among the first foreign banks to be licensed for Chinese currency (RMB) operations.

CACIB (China) leverages upon its **local and global expertise** as well as its **network synergy** to advise and finance its clients' investments in and out of China:

#### **Corporate Banking**

- Strong focus on Chinese Corporates and Financial Institutions as well as Foreign Multinational Companies.
- CACIB (China) also supports clients of the Crédit Agricole Group (Crédit Agricole Regional Banks, LCL, BPI: Crédit Agricole Italia, etc.) by offering account services and financing services and accompany them in their development in China.
- Short term and medium term financing, in RMB and/or foreign currencies, bilateral and/or by way of syndication, combining the strength of international and local banks, guarantees, letters of credit (L/Cs), deposits as well as cash

Middle: Nicolas VIX (President & Senior Country Officer). From left to right: Didier HONG (Head of Coverage and Investment Banking & Head of Shanghai Branch), Fabrice GARAMBOIS (Vice-President, Chief Operating Officer & Chief Information Officer), Wendy ZHU (Head of Global Market Division), Catherine JING (Chief Risk Officer), Frank WU (Head of International Trade & Transaction Banking)

management services (including e-banking, cash pooling, overdraft & e-commerce, etc.), cross-border RMB services and e-draft solutions.

#### **Capital Markets**

- Dealing and sales room in Shanghai and Beijing.
- Clients are corporates and financial institutions.
- Full range of hedging products (foreign exchange, interest rate derivatives, money market), investment products and underwriting business.

#### Structured & Trade Finance

- Strong expertise in structured and project finance: natural resources, infrastructures and power.
- Classic and structured international trade finance: SBLCs, trade and financial guarantees, L/Cs, discounting of receivables, forfeiting.
- Export finance both inbound and outbound transactions.
- Commodities finance: leading position among international trading companies.
- Asset financing: strong presence and structuring capabilities for asset and cash-flow based financing (aviation and shipping).

#### Syndication Market

- Crédit Agricole CIB has been very active in China for several years in arranging and distributing syndicated loans in RMB.



As at 31 December 2023, the Bank's total assets were CNY25.5 billion (31 December 2022: CNY28.1 billion), mainly due to the decrease of Loans and advances to customers and Reverse repurchase agreements.

The Bank's total operating income increased 17% to CNY710 million (2022: CNY609 million), mainly attributed to growth in net fee income. General and administrative expenses were CNY408 million (2022: CNY365 million), up 12% from the previous year. The credit impairment losses decreased to CNY45 million (2022: CNY291 million). The number was much higher in 2022 due to the downgrade of one non-performing loan ("NPL"), which required an increase in the loan provision. The Bank reported a net profit of CNY209 million in 2023 (2022 net loss: CNY26 million).

The regulatory average return on assets for the year 2023 was 0.78% (2022: -0.10%) and the regulatory average return on net assets was 2.96% (2022: -0.41%).

#### **Financial Highlights**

#### Economic, Social and Environmental Information

#### **Our Global Approach**

In 2023, the Crédit Agricole Group further implemented its "2025 Ambitions" plan, with the climate strategy at the heart of its Societal Project. As part of the membership of the Net Zero Banking Alliance, the Crédit Agricole Group is committed to contributing to carbon neutrality by 2050, and has published ambitious reduction objectives for Scope 1, Scope 2 and Scope 3 emissions. Notably, 2030 & 2050 carbon trajectories for the 10 most carbon intensive sectors were released to the market, which positions the Group as one of the Pioneer in the banking industry.

The Crédit Agricole CIB's climate strategy fully embraces this approach. Since 2017, Crédit Agricole CIB has published its own climate policy reflecting the different climate challenges identified:

- financing the energy transition;
- managing climate risks;
- reducing its direct carbon footprint.



In December 2023, Crédit Agricole CIB has strengthened its commitment to reduce its exposure to oil extraction and production by announcing to stop financing any new fossil fuel extraction project and stopping corporate financing of independent producers.

#### **Our Local Organization & Governance**

In line with our global ambition towards carbon neutrality, CACIB (China) has formulated a local Green strategy and implemented an Environmental, Social and Governance ("ESG") Committee, to monitor the Green strategy and the initiatives taken, as well as to follow up the regulatory texts and to monitor the green target. A detailed ESG policy has also been established to define the governance, the organization and the processes related to the ESG matters and more specifically the processes on green finance within the Bank.

The primary responsibility concerning the analysis and management of the environmental and social risks linked to the Bank's loans and investments lies with the business lines concerned under the procedures in force. These aspects are taken into account in the business lines' strategies.

At the several different stages of a loan or investment, the different parties concerned by the client relationship or, as the case may be, the transaction assess the environmental and social aspects of the contemplated loan or investment based on information available each time.

## Assess and Manage the Risks Inherent in Environmental and Social Impacts of Our Financing

Crédit Agricole CIB has developed a system to assess and manage the risks arising from the environmental and social impacts relating to both transactions and clients, by factoring in the main sustainable development issues, i.e. combating climate change, biodiversity protection and respect for human rights. The system which manages these environmental and social business risks is based on three pillars:

- applying the Equator Principles to transactions which are directly related to a project;
- Corporate Social Responsibilities ("CSR") sector policies for sectors with the highest potential ESG impacts: weapons, energy (including oil and gas, shale gas, coal-fired power plants hydroelectric and nuclear power), mining and metals, transport (sea, land and air), transport infrastructure, real estate, forestry and palm oil;
- assessment of the environmental and social aspects of the transactions.

From 2013, Crédit Agricole CIB also introduced a scoring system for all its corporate clients. Clients are rated each year on a scale that includes three levels (advanced, compliance and sensitive), with these ratings based on:

- compliance with existing sector policies;
- existence of reputational risk for the Bank (sensitive rating);
- client's inclusion in leading global CSR indexes (advanced rating).

#### Limiting Our Direct and Indirect Carbon Footprint

Crédit Agricole CIB is fully involved to reduce greenhouse gas emissions caused by its own operations. For the year 2023, at the level of all Crédit Agricole CIB Group entities, greenhouse gas emissions were reduced by 3.5%, with the following breakdown:

Indicators	Unit	2023	2022
Scope 1	tCO <sub>2</sub> e	2,582	2,839
of which gas consumption of buildings tCO2e	tCO <sub>2</sub> e	1,558	1,859
of which fuel consumption of the vehicle fleet	tCO <sub>2</sub> e	1,020	980
Scope 2 <sup>1</sup>	tCO <sub>2</sub> e	3,731	6,626
o/w electricity consumption of buildings	tCO <sub>2</sub> e	3,255	5,881
of which electricity consumption of data centers	tCO <sub>2</sub> e	475	745
o/w heating network	tCO <sub>2</sub> e	0.3	0.4
o/w cooling network	tCO <sub>2</sub> e	0.06	0.02
Scope 3 (upstream)	tCO <sub>2</sub> e	14,974	12,566
3.3. Energy-related emissions not included in scopes 1 and 2	tCO <sub>2</sub> e	579	526
3.6. Business travel	tCO <sub>2</sub> e	14,395	12,040

<sup>1</sup> Several entities valued the electricity purchased via guarantee of origin cartificates, resulting in a significant reduction in scope 2 emissions.

More specifically in China, several initiatives are implemented:

- to reduce electricity consumption (temperature increase in computer rooms, hardware upgrade to more energy efficient devices, LED lights, switch off the PC screens and lights during lunch time and after working time, etc.);
- to limit wastes and paper printing and encourage recycling (recycled

used toners, collection of used batteries, stop using the disposable chopsticks and disposable cups, etc.); and

- to limit travels.

Besides its direct carbon footprint, Crédit Agricole CIB is also committed to reduce the "indirect" carbon footprint, notably by measuring the carbon footprint of our portfolios and mapping the indirect carbon emissions related to loans and investments by sector and geographic location (the assessment follows the Group Single Accounting of Financed Emissions methodology). Total financed emissions in 2023 was 41 million tons CO<sub>2</sub>, equivalent a 4.7% decrease year on year.

Sectors									
Geographic areas	Agriculture	Real Estate	Energy	Manufacturing	Transport	Waste management	Public services	Other	Total
France	376	421	461	309	1,735	7	28	0	3,336
Germany	7	36	186	51	655	1	0	0	936
Spain	2	45	107	43	387	40	0	0	623
Italy	1	194	481	92	280	0	0	0	1,048
United Kingdom	7	61	645	165	540	95	1	0	1,514
Others Western Europe	168	143	885	542	1,741	8	2	0	3,489
Others Europe	(2)	98	642	679	297	0	0	0	1,715
Africa and Middle-East	(1)	12	959	385	1,676	131	0	0	3,162
United States	(27)	247	3,104	1,180	2,287	67	56	0	6,914
Others North America	28	37	236	167	1,809	0	0	0	2,277
South America	567	11	648	663	2,664	264	0	0	4,818
China	(1)	39	967	1,396	507	0	0	0	2,909
India	0	7	1,437	246	305	60	0	0	2,055
Japan	0	36	0	17	1,505		0	0	1,559
Others Asia	103	88	2,077	954	1,744	112	0	0	5,078
Total (thousands tCO <sub>2</sub> e)	1,227	1,476	12,835	6,891	18,132	785	87	0	41,434

The indirect footprint related to our China businesses stands at 2.9 million tons  $CO_2$ , a 16% decrease year-on-year and is 7% of the total financed emissions.

#### **Corporate Social Responsibilities**

Our Group has a clear CSR strategy, which is to be an actor of sustainable society. Our CSR strategy is deployed through the client project, the human project and the societal project.

From 2011 to 2022, our bank has financed a total of 25,000 trees planted in Inner Mongolia and 60,000 shrubs planted in Ningxia by Roots & Shoots in an effort to offset its carbon footprint. In 2023, another 4,000 shrubs were financed by our bank. The Shanghai Roots & Shoots Million Tree Project which began in 2007, aims to raise community awareness of the Earth's precious environment while focusing on steps individuals can take to lessen their negative impact on the natural world. The project gives individuals and organizations an opportunity to fight against global warming by planting oxygen-producing trees in Inner Mongolia, China. It also encompasses true capacity building as the local population is intimately involved with, and benefits from, every step of planting, maintaining and monitoring the trees. Thanks to the initiates, it is estimated that almost 1.9 million kilograms of carbon dioxide emission can be offset by the trees and shrubs that we financed. Since 2014, our bank has also partnered with "Couleurs de Chine" to provide scholarship sponsorship for a total of 33 students in Guangxi Province for 9 academic years, to support their schooling at different stages from elementary school to university. The total sponsorship amount reached 258,800 yuan. "Couleurs de Chine" is an NGO with an established reputation. "Couleurs de Chine" has been aiming to grant schooling for young children (mainly girls) from the ethnic minorities of the Great Miao Mountains in China since 1998. In the last 20 years, the objectives of providing schooling for over 12,000 students and financing over 80 schools and dormitories have been successfully achieved.

In 2023, our bank participated in a fundraising hiking activity – The Great Walker initiated by the China Foundation for Rural Development. The activity encourages team of four, strive to overcome difficulties together, and complete the established distance hiking challenge within the specified time, in order to mobilize everyone around us to participate in public welfare projects through donations, and promote rural industrial development. Our bank donated a total of CNY 120,000 in this event, and 5 teams consisting of 20 employees participated in and completed the 37 kilometer hiking challenge. The donation will support equipment purchase of "Love Kitchen" project in schools of rural area, which will effectively improve the kitchen conditions of schools and allowing children to have reassuring and nutritious meals at school every day, thereby improving their nutritional status and laying the foundation for their healthy growth.

Along with the deep values of our Group which began life as a cooperative institution making agricultural loans in 1894, the Bank's various corporate social responsibility policies and projects reflect our solidarity and our commitment to local population and are part of our sustainable development agenda.



#### Human Resources

By the end of 2023, the Bank has 232 employees. The staff composition by age and education background is as follows:

Category	Detailed distribution	Number of employees	% of total
Age	Below 30	46	20%
	Between 31 and 40	101	43%
	Between 41 and 50	64	28%
	Above 51	21	9%
Educational	Holders of a Master's degree and above	117	50%
Background	Bachelor degree holders	95	41%
	Others	20	9%

The staff composition by gender with different corporate title is as follows:

Corporate Title	Male	Female
Director and above	16%	19%
Associate and Vice President	8%	32%
Analyst and Below	7%	18%

#### Mobility

Being part of a large international network, we encourage the national and international mobility as one of the drivers to promote best practices within Crédit Agricole CIB and retain staff. It offers career opportunities to the employees.

#### Training

We also attach great importance to training and offer more than 4,000 hours of training in 2023 in all kinds of topics including banking product knowledge, information technologies, languages, compliance, risk control, law, soft skills etc.

#### **Compensation Management**

As authorized by the Board of Directors, the Compensation and Nomination Committee of the Bank shall be responsible, at the highest level in CACIB (China), for defining and formulating the remuneration policy and plans of the Bank's Directors and Senior Management Personnel and has power over all the Bank's branches. Please refer to Corporate Governance section for the membership composition and main duties and authorities of the Compensation and Nomination Committee.

The compensation policy of the Bank is designed to compensate the employees competitively, as compared to the market and the environment, while ensuring a strict management of the payroll. The policy relies on an individualized compensation principle that takes into account the level and characteristics of the function performed, the experience and skills of the employees, while making sure that internal equity is observed for functions with equivalent weight in the organization, and that we remain competitive.

The compensation structure is composed of fixed compensation, variable compensation and other benefits.

The fixed compensation represents the compensation for the position held by the employee. Its level is determined by the nature and weight of the position within the organization, the range of responsibilities, the level of experience and the missions inherent to the person's function.

The variable compensation is linked to the Bank's performance and to the individual performance, evaluated based on measurable quantitative and qualitative criteria, specific to each function, in connection with the objectives set for each individual employee. Bases for variable compensation are set taking into account bank's risk profile and all costs including the costs of risk, liquidity and cost of capital. It also takes into account the attention paid by the employees to risk control, compliance issues and fraud prevention.

We implement a deferred variable compensation for certain employees which includes some "top management" and "risk takers". At least 40% and up to 60% of the variable compensation is deferred over several years and is not fully vested until performance conditions have been met.

#### **Compensation for Directors, Supervisors, Senior Management**

Under the Bank's compensation structure, in 2023 the Bank has paid a total of CNY37,278,228 to its Directors and Senior Management. The Bank's Supervisor has not received any supervisory fees or other remuneration from the Bank in 2023.

## **RISK MANAGEMENT**

#### Governance

From a governance point of view, being an independent function, Risk and Permanent Control ("RPC") department regularly reports the Bank's risk management practice and performance to the Risk Management Committee ("RMC"), and to the Board of Directors ("BOD"). The Bank's Chief Risk Officer ("CRO"), as Head of RPC, is responsible for credit risk, market risk and operational risk from 2<sup>nd</sup> line of risk defense point of view. The CRO has a functional reporting line to Asia Pacific CRO and presents in the Board Meeting regarding RMC subjects.

CACIB (China) follows comprehensive risk management approach. To facilitate this, several internal governance committees with different functions have been set up, including but not limited to:

- The RMC, the Connected Transaction Control Committee and the Internal Audit Committee under the BOD;
- Internal Control Committee ("ICC"), Permanent Control Committee ("PCC"), Assets and Liabilities Management Committee ("ALCO"), Compliance Management Committee, IT Steering Committee, Credit Review Committee ("CRC"), Market Risk Committee ("MRC"), New Activities and Products Committee, the New Regulation Committee, Special Asset Committee under the Senior Management;
- In 2020, China Executive Committee is established to oversee bank's daily operations. Members include President, Vice-President, CRO, Head of Coverage & Investment Banking, Head of Global Markets Division ("GMD") and Head of International Trade and Transaction Banking.

The governance structure of some of the committees can be found in the Organization Chart section.

All these committees have been held as per Terms of Reference ("TOR") with clear agenda and minutes. Committees' TORs are adequately reviewed on a regular basis.

The risk culture and control mechanism as well as its infrastructure, major risk monitoring system and tools which are deemed critical and essential to the Bank, have been optimized and upgraded with strong support from the Parent Bank in order to further enhance the risk management framework. CACIB (China) is responsible for the supervision and control of risks of all branches in China through centralized risk management.

China risk appetite is reviewed and defined on a yearly basis, with monitoring of Dashboard on a quarterly basis by RMC. The risk appetite set parameters

on solvency, liquidity risk, credit risk, market risk, operational risk and compliance risk. In 2023, overall performance is within pre-set risk appetite.

The comprehensive risk management framework of our bank covers all risks aspects. The RPC department, as an independent functional department, is responsible for reporting the main risks and related matters of the bank to RMC, BOD and the Supervisor on a regular basis, including timely reporting the violation of the risk limit. The Board and Senior Management provide effective oversight of the overall risk management framework, regularly review relevant risk management reports, and approve risk policies and limits to ensure that they are consistent with risk appetite.

#### Country Risk

China country risk limit is set and reviewed together with country strategy on a yearly basis.

Monitoring and control of the country risk limits utilization are done by each business line with the 2<sup>nd</sup> line of risk control by the country risk team and credit monitoring & reporting team under RPC.

#### Credit Risk

In 2023, the macroeconomic environment suffered from the unfavorable impact of various factors, such as insufficient domestic demand, slow recovery, geopolitical conflicts, and soaring commodity prices, etc. In the principle of applying prudent risk management approach, CACIB (China) enhanced the strength and depth of credit risk management in terms of new customer onboarding, periodical reviews at counterparty and portfolio level, monitoring of existing customers via early warning signal identification and frequent onsite visits.

Client credit requests are proposed by front office coverage bankers and product lines. Independent risk analysis is performed by Sectors, Corporates and Structured (SCS) team and Financial Institutions analysts and submitted to various levels of credit committees for approval.

Post approval monitoring and control are done through regular client visits and internal anomaly meeting whereby credit documentation, overdue reviews, covenants controls are adequately reviewed with necessary follow-up actions. Concentration risk on countries, sectors, counterparties are also adequately monitored.

Credit portfolio reviews are performed annually to support the Bank's strategy and country risk review or periodically performed when necessary.

Credit risk stress testing follows the stress test policy under different pre-defined scenarios. In 2023, two stress test plans have been made with two separate actual tests. The results have been reported to RMC and BOD.

After secondary market sale, by year end CACIB (China) credit risk quality is very sound with zero NPL.

#### Market Risk

CACIB (China) is exposed to market risks including foreign exchange ("FX") risk, interest rate risk and option risk.

Market Activities Monitoring ("MAM") team under RPC monitors and controls market risks via a standardized organization and by using various systems and tools:

- Market risk management involves various indicators at different levels of aggregation which mainly include but not limited to Value-at-Risk ("VaR"), Sensitivity, Profit and Loss ("P&L") Annual and Monthly Loss Alert, as well as FX Position;
- On the basis of full communication with the frontline, market risk limits are reviewed, adjusted and approved by the Parent Bank and by the BOD at least once a year or if necessary on an ad-hoc basis, taking into account commercial strategy, economic and market evolution and their impact on market risk;
- To complement VaR measurements, the Bank applies back-testing and stress scenarios to market activities in order to simulate potential impact of extreme market turbulence on its book values;
- Daily P&L and risk report of all business and desks within GMD is monitored through Market Risk Dashboard; and
- China MRC meeting is held on a monthly basis and if necessary on an ad-hoc basis. This committee reports to RMC directly.

The market risk management has been continuously maintained in a cautious manner despite the increase of trading volume. The market risk exposure is well under control, and market risk management framework is continuously enhanced.

#### **Operational Risk**

The operational risk management department manage operational risk mainly through:

- Hold ICC and PCC timely to report operational risk related matters to the management, RMC and BOD;
- Monitor the result of key risk indicators, follow up the trend timely, and raise alerts if necessary;
- Collect and manage operational risk incidents and operational risk losses, including the investigation, reporting and monitoring of the implementation of rectifications;
- Regular and ad-hoc checks to assess the effectiveness of controls for corresponding processes and systems. All the exceptions of checks have been reported to the Senior Management via ICC or PCC. No significant issue was identified in the Bank in 2023;
- Review the policies and processes of each department from operational

risk point of view, and participate in the New Product Committee giving advice from the perspective of operational risk;

- Monitor the risks of outsourcing activities as the 2<sup>nd</sup> line of risk defence and coordinate the preparation of relevant regulatory reports;
- Coordinate and lead the ongoing forward-looking risk and control self-assessment involving all business lines and support functions. The assessment identified potential key risks in main business processes of each department with key control measures; and
- Conduct operational risk management training, and raise operational risk awareness.

Overall, the bank carried out operational risk management prudently and continuously improved the management practice according to internal and regulatory requirement in 2023.

#### Liquidity Risk

Liquidity risk is the risk of insolvency when a company is unable to meet its financial commitments in a timely fashion when they become due or cannot timely liquidate its asset at fair price.

The commitments include principal and interest payment obligations to depositors and fund suppliers as well as commitments in respect of loans and investments.

#### Liquidity Risk Management Governance Structure

The BOD of CACIB (China) undertakes the ultimate responsibility for ensuring that the liquidity risk of the Bank is properly identified and managed. The BOD authorizes ALCO to perform its partial duties. ALCO of CACIB (China) is responsible for ensuring compliance with the principles required by local regulation and the shareholder of the bank:

- to review and comment on liquidity management policies and procedures;
- to review and comment on tolerance for liquidity risk, including limits of liquidity gaps;
- to review and comment on liquidity reports, including the liquidity management indicators and liquidity gap analysis; and
- to review test and comment on contingency funding plan ("CFP") for liquidity crises.

#### Medium-Long-Term Liquidity Management

The medium-long-term liquidity management is centralized in ALCO. The committee defines internal fund transfer pricing policies, rules and procedures on both an overall basis for major currencies and on specific basis for local currency. It analyzes the medium-long-term funding needs of the bank and authorizes implementation of funding activities. Medium-long-term liquidity risk is measured by liquidity gap in time buckets 1-year to 5-year, representing the duration mismatch of assets and liabilities.

#### Short-Term Liquidity Management

Short-term liquidity is managed by Treasury. Treasury renews short-term financing and manages portfolio of liquid assets. 7-day and 30-day cash flow gap, calculated and monitored by Treasury and MAM, are two indicators for short-term liquidity risk.

#### Identification, Measurement and Monitoring of Liquidity Risk

The Bank sets series of indicators to monitor daily liquidity condition. The colors of the early warning indicators reflect the level of the indicators. At the same time, CFP has been established as planned responses to liquidity deterioration based on regulatory liquidity guideline and group liquidity management policy.

#### Stress Testing

Testing of three liquidity stress scenarios (global stress, systemic and idiosyncratic) is performed on daily basis and presented in daily Early Warning Indicator (EWI) report to management.

#### Liquidity Risk Management Indicator

CACIB (China) closely monitors regulatory liquidity ratios:

- Daily liquidity ratio was properly controlled above 25% during 2023. As of December 31st, 2023, CACIB (China)'s liquidity ratio reached 105.02%;
- The average loan-to-deposit ratio was 79.62% during December 2023;
- High quality liquidity asset adequacy ratio (HQLAAR) evaluates whether banks have sufficient high quality assets to cover short term liquidity gaps under stress, with minimum requirement ≥ 100%. As of December 31st, 2023, CACIB (China)'s HQLAAR reached 506.58%; and
- Liquidity matching ratio (LMR)'s minimum requirement is ≥100%. As of December 31st, 2023, CACIB (China)'s LMR reached 121.61%.

#### Liability quality management system and the status of liability quality

The liquidity management system of CACIB (China) covers liability quality management. CACIB (China) has been strengthening the management of financing channels, actively maintained the relationship with major financing counterparties, and dispersed the resources of borrowing from financial institutions. CACIB has been fully supporting the development of our bank in China. When CACIB (China) needs funding, the head office will provide short-term and medium and long-term liquidity support, so as to gradually reduce the dependence on structured deposits, effectively improve the structure of asset liability maturity allocation, and improve the ability to resist liquidity risk.

#### Provision

CACIB (China) adopts the prudent provision strategy. As of 31 December 2023, the loan loss provision made in accordance with the "Accounting Standards for Business Enterprises" meets the minimal requirement of the "Guidance on Provisioning for Loan Losses", "Notice on adjustment of regulatory requirement for provisioning for Loan Losses" and "CBIRC shanghai notices to CACIB (China) on regulatory requirement for provisioning for Loan provision rate shall be 2.1% and the standard provision coverage rate shall be 140%. As of 31 December 2023, CACIB (China) reported nil NPL, the provision coverage rate was N/A, and loan provision ratio stood at 2.48%.

#### Legal Risk

The legal function contributes to ensuring that the Bank's business activities and operations comply with the applicable laws and regulations. It performs permanent controls on legal risks arising from the Bank's activities, services and transactions, along with the operational risks generated by the legal function itself. It also performs legal consultations to business lines and group policies, involvement in legal negotiation of transactions, legal watch operations, execution of various key group policies, staff training, standard contract modeling, legal policies and procedure issuing, the collaboration to decision-making bodies and procedures as required by the Bank's governance rules. The legal function systematically takes part in the process of the approving new products and activities including ESG products, as well as in major lending and global market related decisions.

In 2023, the system of permanent controls and control of legal risks continued to be strengthened.

As of this date, to the Bank's knowledge, there are no government, legal or arbitration proceedings that are liable to produce, or that have recently produced, a material impact on the financial conditions or profitability of the Bank.

#### Compliance Risk

Compliance risk is the risk of failing to comply with banking or financial regulations, internal policies and procedures or rules of conduct which may lead to criminal penalties, penalties assessed by the regulatory authorities, disputes with customers and, more broadly, reputational damage.

#### Management of compliance risks

Compliance business line oversees compliance with policies and regulations applicable to the Bank's activities. The Compliance function aims at strengthening the confidence of stakeholders involved (customers, employees, investors, regulators, suppliers) in respect of these rules and their implementation. Compliance also ensures that the systems in place for preventing these risks are efficient by:

- Reminding concerned departments of translating policies and regulations into procedures;
- training staff in compliance matters;
- providing opinions on transactions referred to it; and
- Assessing and ensuring that the compliance system operates correctly.

Compliance has two main missions:

- Protect the Bank against any external actions potentially harmful or unlawful: fight against fraud and corruption, but also prevention of money laundering, fight against terrorism financing, obligations in the fields of assets freeze and embargoes, etc.
- Protect the Bank's reputation towards the markets as well as its customers' interests against violations of external rules and regulations, internal ethical standards and failures to meet professional obligations to which the Bank and its employees are submitted (insider dealing, price manipulation, propagation of false information, conflict of interest, failure to advise, etc.) but also against internal or joint fraud and internal corruption.

## DIRECTORS, SUPERVISOR AND SENIOR MANAGEMENT

#### Composition

Supervisor	
BÉLORGEY, Olivier	Supervisor
Board of Directors	
DEROCHE, Jean-François	Chairman, Non-Executive Director
VIX, Nicolas	Vice-Chairman, Executive Director
GARAMBOIS, Fabrice	Executive Director
HONG, Didier	Executive Director
BALAŸ , Jean- François	Non-Executive Director
BLANCHARD, Dominique	Non-Executive Director
PROUTIÈRE, Laurent	Non-Executive Director
WU, Zhi Ge <sup>1</sup>	Independent Non-Executive Director
CHAN, Wen-Yueh (Dennis)	Independent Non-Executive Director
YIP, Siu Ming (Lydia)	Independent Non-Executive Director
LAU, Chun Fat (Terence) <sup>2</sup>	Independent Non-Executive Director

#### Senior Management Personnel<sup>3</sup>

VIX, Nicolas	President (Legal Representative), Senior Country Officer
GARAMBOIS, Fabrice	Vice-President, Chief Operating Officer, Chief Information Officer
JING, Catherine	Chief Risk Officer
CAO, Lilian	Chief Financial Officer
FU, Di	Head of Compliance
SUN, Vanessa	Head of Internal Audit
YIP, Martin	Chief Technology Officer
LING, Maggie	Secretary to the Board of Directors
HONG, Didier	Head of Shanghai Branch
YUAN, Arthur	Head of Beijing Branch
PAN, Frank	Head of Guangzhou Branch
LI, Davy	Head of Tianjin Branch
HSIEH, Henry	Head of Xiamen Branch

<sup>1</sup> Mr. WU has reached his maximum term of office and resigned on 29 December 2023.

<sup>2</sup> Approved by regulators on 15 April 2024.
 <sup>3</sup> Only regulated roles are listed.

## Working Experience and Other Positions Held by Directors and Supervisor



## **DEROCHE**, Jean-François

**Chairman, Non-Executive Director** 

Mr. DEROCHE is Senior Regional Officer for Asia-Pacific since 2022. He began his career at Crédit Lyonnais in 1982 where he held a number of positions, including Senior Banker in the European Client Department of the New York branch, General Branch Manager of the Boston office and Account Manager at the Investment Bank. He then became Head of the Investment Banking division in Japan. In 2004, he joined Crédit Agricole CIB in the team implementing the merger of Capital Markets activities. In 2005, he was appointed Secretary General of Capital Markets and Brokers, and in 2008 Head of the Global Markets Division, Americas. In 2011, Jean-François was appointed Senior Regional Officer for the Americas and Senior Country Officer for the United States. In 2016, he joined Crédit Agricole Indosuez Switzerland as Chief Executive Officer.

Mr. DEROCHE was appointed Chairman of CACIB (China) in February 2023.

Mr. DEROCHE holds a master degree in service public from Institut d'Etudes Politiques de Paris.



### VIX, Nicolas

Vice-Chairman, Executive Director

Mr. VIX started his career in 1988 with the Representative Office of Banque Indosuez in Beijing. He then held various front office positions in Paris, Singapore and Hong Kong until 2004 when he became Head of Project Finance in Asia for Calyon. From 2009 to 2016, he was Head of Structured Finance Asia for Crédit Agricole CIB. In 2016, Mr. VIX became Global Head of Sectors, Corporate and Structured for Risk and Permanent Control. In September 2019, Mr. VIX came to China, and is now Senior Country Officer for China.

Mr. VIX was appointed Vice-Chairman of CACIB (China) in October 2019. He was also appointed President of CACIB (China) in January 2020.

Mr. VIX holds degrees in engineering (Ecole Centrale Paris), and economy & finance (Sciences-Po Paris).



## **GARAMBOIS**, Fabrice

**Executive Director** 

Mr. GARAMBOIS is now the Vice-President, Chief Operating Officer & Chief Information Officer for China. Previously, Mr. GARAMBOIS was in charge of various organization and IT teams in Asia and Paris for Crédit Lyonnais from 1988 to 1999. He then held the position of Head of Markets IT for the UK, based in London, from 1999 to 2004. From 2004 to 2009, he was Head of Markets IT and Operations for Asia, based in Hong Kong. And from late 2009 to early 2014, he was Head of GIT for Asia, including ISAP (Information System Asia-Pacific), based in Singapore. In 2014, Mr. GARAMBOIS was appointed Head of Operations for Asia and Middle East regions, based in Hong Kong, and subsequently COO for Japan branches (Banking & Securities) in 2018, based in Tokyo.

Mr. GARAMBOIS was appointed Executive Director of CACIB (China) in February 2023.

Mr. GARAMBOIS holds a master degree in engineering from ENSTA.



## HONG, Didier

**Executive Director** 

Mr. HONG started his career as a Marketing Officer of China Division-Corporate Banking of Crédit Agricole Indosuez, Hong Kong in 1996. From March 1999 to July 2004, he was the Vice President of French & HK Desk – Corporate Banking of Crédit Agricole Indosuez, Shanghai Branch. From August 2004 to August 2009, he was the Managing Director and Head of Coverage East China of Calyon Shanghai Branch. Since August 2009, he has been the Shanghai Branch Manager of CACIB (China). He was appointed Head of Local Large Coverage China in September 2013. He was appointed Head of Coverage and Investment Banking for China in September 2023.

Mr. HONG was appointed Executive Director of CACIB (China) in July 2013.

Mr. HONG obtained the European Master Degree in Management (Major in Finance) from Institut Superieur de Gestion, Paris in 1996.



## BALAŸ, Jean-François

**Non-Executive Director** 

Mr. BALAŸ has been appointed Deputy Chief Executive Officer of CACIB on January 1st, 2021. Mr. BALAŸ started his career at Credit Lyonnais (now LCL) in 1989 where he held several managerial positions in the corporate banking markets in London, Paris and Asia. From 2001 to 2006, Jean-François was Head of Origination and Structuring for Europe within LCL and then Crédit Agricole CIB Credit syndication activity. In 2006, he became Deputy Head of the EMEA team and, in 2009, Head of the Global Loan Syndication Group. In 2012, he was appointed Head of Debt Optimisation & Distribution. In 2016, he was appointed Head of Risks and Permanent Control. He became in July 2018 Deputy General Manager supervising Structured Finance, Debt Optimisation and Distribution, Distressed Assets and International Trade & Transaction Banking.

Mr. BALAŸ was appointed Non-Executive Director of CACIB (China) in December 2015.

Mr. BALAŸ studied at Lumière Lyon II University where he obtained a DESS degree in Banking and Finance and a master's degree in Economics



## **BLANCHARD**, Dominique

**Non-Executive Director** 

Mr. BLANCHARD is the Regional Head of Global Markets Division for Asia-Pacific as of April 2018. He has more than 25 years' experience in financial markets spent in Europe and Asia-Pacific across fixed income, equity derivatives and financial advisory. He joins CACIB from ANZ where he was Global Head of Sales and Debt Capital Markets. He also worked for Daiwa Sumitomo from 2008 to 2013, where he ran and restructured their global financial products activities, front to back. Prior to that, he spent over 15 years with the Crédit Agricole Group, his last position was Deputy Head of the Fixed Income division.

Mr. BLANCHARD was appointed Non-executive Director of CACIB (China) in August 2019.

Mr. BLANCHARD holds a Master Degree in Business Administration at ESSEC Business School.



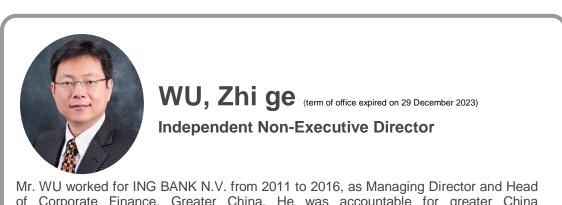
## **PROUTIÈRE**, Laurent

**Non-Executive Director** 

Mr. PROUTIÈRE has been appointed as Regional Head of International Trade and Transaction Banking for Asia-Pacific in December 2020. Laurent began his career in 1998 working for the Equity Brokerage Division of Société Générale in Japan before joining Crédit Agricole group in 2002. Laurent worked to different teams in the Group, he worked for the Group's Credit Derivatives teams in 2007 in London, and the Asia Loan Syndication team in 2012 in Hong Kong.

Mr. PROUTIÈRE was appointed Non-Executive Director of CACIB (China) in June 2021.

Mr. PROUTIÈRE holds the MBA in INSEAD and the MS in Finance Operations Management in University of Lyon 2.



Mr. WO worked for ING BANK N.V. from 2011 to 2016, as Managing Director and Head of Corporate Finance, Greater China. He was accountable for greater China cross-border M&A strategies, executions, annual budgets and staff management. His main deals included advising State Power Investment Corp. to acquire Australian wind farm operator Taralga, advising JP Morgan Infrastructure fund to sell Goldtrust, advising Bright Foods on its acquisition of the leading Italian olive oil company Salov, etc. Prior to that, Mr. WU was the Founder and Managing Partner at China Link Capital. Previously he also worked for Lazard Asia, BOCI Asia Ltd, etc.

Mr. WU was appointed Independent Non-Executive Director of CACIB (China) in December 2017. He is also an Independent Non-executive Director of Wanbang Digital and Energy Co., Ltd. and a Partner of Chengdu Puluogesi Business Management Consulting Firm.

Mr. WU is a graduate from Beijing Foreign Studies University and holds a Master Degree in Business Administration from Ross School of Business, University of Michigan.



## CHAN, Wen-Yueh (Dennis)

#### **Independent Non-Executive Director**

Mr. CHAN has spent 14 years working in mainland China before relocating back to his hometown Taipei. In 2014, he was appointed CEO of Fubon Bank (China). In 2018, he was promoted to Vice Chairman after the bank transited into a fully local-managed platform. Prior to the CEO post, Dennis was the Senior VP covering strategic planning and served as a Board Directors for both Fubon Bank (Hong Kong) and Xiamen Commercial Bank.

Mr. CHAN was appointed Independent Non-Executive Director of CACIB (China) in June 2021. He is also an Independent Non-executive Director of Acer Medical Inc., and a Managing Partner of Chenco Holdings.

Mr. CHAN holds the MBA in Georgetown University and the Bachelor of Business



## YIP, Siu Ming (Lydia)

Independent Non-Executive Director

Ms. YIP is a senior management executive in the financial sector with significant leadership experience in cash management, payment and settlement systems, as well as regulatory affairs. Ms. YIP began her career in Standard Chartered Bank and Citibank in Hong Kong before joining the Hong Kong Monetary Authority (HKMA) in 1989. During her tenure with the HKMA, she held various strategic positions in banking supervision, human resources, and payment infrastructure systems. She was in charge of the development of capital market and the Government Bond Program, notably iBond and Silver Bond issues before retiring from the HKMA. She was also responsible for designing the Real-Time Gross Settlement System in Hong Kong and launching the Central Moneymarket Unit, a debt clearing and settlement system.

Ms. YIP was appointed Independent Non-Executive Director of CACIB (China) in July 2023. She was an advisor of Monetary Authority of Macao from 2019 to 2022 and currently advisor of Giesecke & Devrient Asia Pacific Limited.

Ms. YIP is a graduate from the University of Hong Kong and obtained international awards for her achievement and contributions to the banknote industry.



## LAU, Chun Fat (Terence)

Independent Non-Executive Director

Mr. LAU was an Independent Non-Executive Director in Citibank (China) Co. Ltd from 2016 to 2022. Before that, Terence has over 35 years' working experience in accounting and audit firms, including Deloitte (2011 – 2016), Ernst & Young (1988 – 2011), Arthur Andersen & Co. (1993 – 1994) and Price Waterhouse & Coopers (1984 – 1988).

Mr. LAU was appointed Independent Non-Executive Director of CACIB (China) in April 2024.

Mr. LAU receives the Bachelor of Commerce from McGill University in Canada and holds the Master of Business Administration from York University. He is also a fellow member of the Hong Kong Society of Accountants (FHKSA), a member of the American Institute of Certified Public Accountants (AICPA), as well as a member of the Chartered Professional Accountants of British Columbia, Canada (CPA).



1995, he joined the Finance division's ALM unit, where he oversaw interest rate risk. In 1999, he joined the retail banking network as Head of Individuals and Professionals before being appointed to the Human Resources division as Head of HR policy in 2001. In 2004, he became Head of Management Control at Crédit Agricole CIB (formerly Calyon). In 2007, Olivier was appointed Head of ALM at Crédit Agricole CIB and in 2009 his responsibilities were extended to include credit portfolio management. In 2011, he was appointed Head of Financial Management at Crédit Agricole S.A., becoming Finance Director of Crédit Agricole CIB in 2017. Olivier also took over the supervision of the Procurement in September 2020.

Olivier BÉLORGEY was a Non-Executive Director of CACIB (China) since September 2018 till May 2019. In May 2019, he was appointed Supervisor of CACIB (China).

Olivier BÉLORGEY is a graduate of Ecole Polytechnique and holds a postgraduate degree in condensed matter physics as well as a PhD in science.

## **BOARD OF DIRECTORS' REPORT**

Corporate governance is the basic structure on which companies are built. Good corporate governance is essential for maintaining and enhancing its Shareholder's value and other stakeholders' confidence, and it is the only viable way of ensuring the Bank's sustainable development.

Since the Bank's incorporation in June 2009, in strict accordance with the relevant laws and regulations of PRC, as well as those rules and regulations stipulated by the regulatory authorities in regard to the corporate governance of commercial banks, the Bank has been dedicated to enhancing its corporate governance mechanism, and strived to follow the best corporate governance practice. Key corporate governance mechanisms were established to ensure independent operation of decision-making bodies, clear segregation of duties, and effective checks and balances for supervisory and management bodies. The overall status of the Bank's corporate governance structure is satisfactory.

The Board of Directors, Directors, the Supervisor, Specialized Committees under the Board of Directors and Senior Management of the Bank all diligently performed their respective duties and responsibilities in a professional and efficient manner according to applicable statutory and regulatory provisions as well as the Articles of Association of the Bank. Achievements were made to ensure the smooth operation and sustainable growth of the Bank.

#### The Board of Directors and Directors

The Board of Directors and Directors have been diligently performing their respective authorized duties and supervisory responsibilities, formulating business strategies in accordance with the development of the Bank's business and ensuring that the Bank's development is on the right track.

In 2023, the Board of Directors held four (4) ordinary meetings, on 21 March, 21 June, 19 September and 14 December respectively. During the meetings, the Board of Directors reviews and approves various matters, including the corporate governance, risk control, compliance management, development strategy, policies and procedures, budget and financial statements of the Bank, NPL disposition plan, etc. In addition, several resolutions have been circulated in writing to the Board of Directors. All meetings were held with required quorum.

In compliance with the Articles of Association, the Bank's Directors are appointed by the Shareholder, with a term of office of three (3) years starting from the date when the Bank receives the post-taking qualification approval from regulators. A Director, at the expiry of the term of office, may serve consecutive terms by reappointment. Specially, the maximum term of office for an Independent Non-Executive Director is six (6) years.

From the beginning of 2023 to the reporting date, the following changes have taken place in the composition of the Board of Directors:

- Mr. Zhe Ge WU reached his maximum term of office as Independent Non-Executive Director and resigned on 29 December 2023.
- Mr. Jean-Francois DEROCHE had been appointed by the Shareholder as Chairman and Non-Executive Director, and the post-taking qualification was approved by regulators on 23 February 2023.
- Mr. Fabrice GARAMBOIS had been appointed by the Shareholder as Executive Director, and the post-taking qualification was approved by regulators on 23 February 2023.
- Ms. Siu Ming YIP (Lydia) had been appointed by the Shareholder as Independent Non-Executive Director, and the post-taking qualification was approved by regulators on 25 July 2023.
- Mr. Chun Fat LAU (Terence) had been appointed by the Shareholder as Independent Non-Executive Director, and the post-taking qualification was approved by regulators on 15 April 2024.

#### Shareholder's General Meeting

The Bank has a single shareholder, so there is no general meeting of shareholders.

#### **Specialized Committees under the Board of Directors**

In 2023, the Specialized Committees under the Board fully discharged their duties in accordance with their respective Terms of References and the authorization of the Board. The Specialized Committees regularly convened meetings and reported to the Board, playing an important role in the meticulous and effective decision-making of the Board.

The frequency, quorum, contents of all the meetings of the Specialized Committees were in accordance with respective Terms of Reference of Committee.

The Bank's Supervisor may attend the meetings of the Committees, and the Supervisor shall have the right to give comments and suggestions, but not to vote.



#### Internal Audit Committee

This committee's main duties and authorities are listed here below:

- to organize and guide internal audit work in accordance with instructions from the BOD, for example, to:
  - evaluate the execution and results of internal audits, implement the recommendations, and advise on the improvement plan;
  - evaluate the systems of internal control and advise on improvement plans;
  - evaluate the effectiveness of internal audit work on an annual basis;
  - advise on the selection of the Bank's external auditor;
  - evaluate audit activity undertaken by the external auditor; and
  - implement the improvement opportunities recommended in the audit report.
- to convene meetings at regular intervals, and, if necessary, invite senior management to be present at these meetings; and
- to implement measures highlighted by the Bank's Supervisor, and/or issues as instructed by the BOD and the committee.

The Chairman of the committee, also as one of the Directors, his/her work hours for the Bank per year shall respect the minimum requirements stipulated by the effective regulations.

According to the regulatory requirements, our bank has established an annual evaluation mechanism that the committee conducts the effectiveness assessment of the internal audit work. The contents of the annual evaluation include: the sufficiency of the internal audit resource allocation, the coverage and depth of the audit inspections, the implementation and accomplishment of the audit plans, the effectiveness of rectifying the problems found from the audit missions, the eligibilities of the internal auditors, as well as the trainings for the internal auditors. This annual evaluation report not only includes the summary of rectification status, but also details the medium and high level risks, repeated issues noted in other branches or units, and the measures taken for rectification and accountability. The annual evaluation report is submitted to the BOD for validation, and is further submitted to regulators.

#### **Risk Management Committee**

This committee's main duties and authorities are listed here below:

- to review the Bank's risk management governance and structure;
- to review the Bank's risk management objectives and strategy;
- to review and coordinate the establishment of risk limits;
- to supervise and guide the risk identification, measurement and monitoring; and
- to ensure that the Bank has established an effective risk analysis and reporting mechanism.

#### **Connected Transaction Control Committee**

This committee's main duties and authorities are listed here below:

- to review the Bank's policies and procedures in relation to connected transactions management, and provide comments and suggestion thereon;
- to review the Bank's connected parties and report the list to the BOD;
- to review and approve normal connected transactions within its authority level, as delegated by the BOD;
- to review and comment on significant connected transactions, and submit them to the BOD for approval;
- to review the execution, renewal and substantive change of a uniform transaction agreement, and submit them to the BOD for approval;
- to supervise the Bank's Directors and Senior Management in the effectiveness and efficiency of implementing the connected transactions management policies and procedures, and submit Connected Transactions Management Report to the BOD on an annual basis; and
- to review and comment on the information to be disclosed or to be reported to the regulatory authorities in relation to the Bank's connected parties and connected transactions;

Pricing Methodology

The Bank's transaction price and pricing methodology with related parties are in accordance with usual commercial terms and conditions and are aligned with the Bank's transaction with other third parties.

#### Compensation & Nomination Committee

This committee's main duties and authorities are listed here below:

- to formulate and review the Bank's policies and procedures related to compensation & nomination and benefits for Directors and the Senior Management Personnel
- to review annually the structure and competitiveness of the Bank's compensation programs applicable to the Directors and the Senior Management Personnel and submit for approval by the Board any new plans, and amendments to any existing plans
- to formulate performance evaluation measures of the Bank's Directors and the Senior Management Personnel and submitting them to the Board for approval
- to assist the Supervisor to periodically review and assess the performance of the Directors and the Senior Management Personnel, seeking input from individual members of the Board and the Senior Management Personnel
- to formulate and review the compensation and other terms of employment of the Bank's President and Directors (if applicable) and submitting them to the Board for approval

#### Independent Non-Executive Director

Members of the Board of Directors include three (3) Independent Non-Executive Directors, Mr. WU Zhi Ge<sup>1</sup>, Mr. CHAN Wen-Yueh (Dennis), Ms. YIP Siu Ming (Lydia) and Mr. LAU, Chun Fat (Terence)<sup>2</sup>. It is in compliance with the requirement of a quorum specified in the Bank's Articles of Association.

Their membership in the specialized committees is listed here below:

	Internal Audit Committee	Risk Management Committee	Connected Transaction Control Committee	Compensation & Nomination Committee
WU Zhi Ge <sup>3</sup>	Permanent Member	Permanent Member	Chairman	Chairman and exited on 1 September 2023
CHAN Wen-Yueh (Dennis)	Chairman	Permanent Member	Permanent Member	Chairman
YIP Siu Ming (Lydia)	Permanent Member	Chairwoman	Permanent Member	Permanent Member

The post-taking qualification of the Bank's Independent Non-Executive Director is fully complied with relevant requirements set forth by regulators. Moreover, as required by regulators, the Bank has received written confirmation from its Independent Non-Executive Director with regard to his/her independence.

Based on these confirmations and relevant information in its possession, the Bank confirms the independent status of Mr. WU, Mr. CHAN, Ms. YIP and Mr. LAU as the Independent Non-Executive Directors of the Bank.

In 2023, their attendance rate in the Board of Directors meetings and the specialized committees' meetings is listed here below:



With extensive professional knowledge and practical experience, they fully discharge their duties and responsibilities through expressing objective and impartial opinions as well as providing valuable and constructive suggestions to the Bank.

No different opinions were raised by the Independent Non-Executive Directors on the resolutions of the Board of Directors and the specialized committees of the Bank in 2023.

3 During his term of office

<sup>1</sup> Mr. WU has reached his maximum term of office and resigned on 29 December 2023

<sup>2</sup> Approved by regulators on 15 April 2024.

<sup>4</sup> During his term of office

#### Supervisor

The Supervisor inspects and supervises the business operations and financial activities of the Bank, oversees the conduct of Directors and Senior Management Personnel in carrying out their duties, and reviews various documents submitted by the Bank. On a yearly basis, the Supervisor oversees the performance assessment of the Board of Directors and its individual Directors.

According to the Articles of Association, the Supervisor shall be responsible to the Shareholder, and shall perform the following duties to supervise the Board of Directors and the Senior Management Personnel:

- to inspect the Bank's financial conditions;
- to monitor and require that the Directors or the Senior Management Personnel rectify the acts that are in violation of the PRC Laws and Regulations and the AOA;
- to prevent any actions of the Board of Directors or the Senior Management Personnel that are detrimental to the interests of the Bank, the Shareholder and other connected parties, particularly the depositors;
- to propose recommendations to the Shareholder regarding the dismissal of the Directors and/or Senior Management Personnel, having observed their acts that are in violation of the PRC Laws and Regulations, the AOA and/or the Shareholder's resolution;
- to evaluate the performance of the Directors and Senior Management Personnel on a regular basis and report the evaluation result to the Shareholder;
- to report, upon finding any major issue(s), such finding diligently to the Shareholder and regulators;
- to take legal proceedings against the Directors and the Senior Management Personnel in accordance with the PRC Laws and Regulations; and
- such other authorities as delegated by the PRC Laws and Regulations and the AOA.

In compliance with the Articles of Association, the Bank's Supervisor is appointed by the Shareholder, with a term of office of three (3) years. The Supervisor, at the expiry of the term of office, may serve consecutive terms by re-appointment.

In 2023, the Supervisor was in attendance of four (4) of the Board meetings.

# Senior Management

In accordance with the Articles of Association and subsequent Board of Directors' resolution, the chief authority to manage the day to day operations of the Bank has been delegated to the President, which in turn is assisted in the exercise of his authorities by the Vice-President and other Senior Management Personnel.

The President may set up specialized committees according to the needs and the actual circumstances of the Bank to be in charge of providing specialized opinions in a specific area on behalf of the President, and inspect and supervise the business operation in such area.

The President and other Senior Management Personnel shall be responsible to the Board of Directors, shall carry out the activities of operation and management of the Bank in accordance with the AOA and the authorization of the Board of Directors, shall formulate the daily business plans of the Bank and shall be responsible for the specific implementation of such plans after the Board of Directors approves them.

# **Appointment or Termination of External Auditors**

The Internal Audit Committee of the Bank shall advise the Board of Directors on the selection of external auditors. The ultimate responsibility to engage, renew the engagement or dismiss the External Auditor lies within the Bank's Board of Directors.

In June 2023, the Board of Directors resolved to re-appoint Ernst & Young Hua Ming LLP ("Ernst & Young") as the Bank's Public Accountants for the year 2023.

The Chairman and the President were authorized to make any necessary or reasonable arrangement relating to such engagement, including negotiating and determining the fees of such auditors in accordance with market practice.

Ernst & Young was not engaged in significant non-auditing services with the Bank.

# **Responsibility Statement of Directors on Financial Reports**

The following statement, which should be read in conjunction with the auditors' statement of auditor's responsibilities set out in the Independent Auditor's Report, is made with a view to distinguishing for the Shareholder the respective responsibilities of the Directors and of the auditors in relation to the financial statements.

The financial statements for the year ending on 31 December 2022 truthfully and fairly present the financial position and operating results of the Bank.

# **IMPORTANT EVENTS OF THE YEAR**

1. Amendment of Articles of Association

In 2023, the Bank proposed to change its Articles of Association to align with the latest laws and regulations, which is pending approval by NFRA as of the reporting date.

# CREDIT AGRICOLE CIB (CHINA) LIMITED

**Audited Financial Statements** 

31 December 2023

**Important Notice** 

The attached financial statements have been translated from the statutory financial statements prepared in accordance with Chinese accounting standards for business enterprises established in the People's Republic of China. In the event of any inconsistency between the Chinese and English versions, the Chinese version shall prevail.

# CREDIT AGRICOLE CIB (CHINA) LIMITED

# Index

		Page		
Part One AUDITORS' REPORT				
Part	Two AUDITED FINANCIAL STATEMENTS			
1.	Balance Sheet	40 – 41		
2.	Income Statement	42		
3.	Statement of Changes in Equity	43 – 44		
4.	Statement of Cash Flows	45 – 46		
5.	Notes to Financial Statements	47 – 134		

# Auditors' Report

# Ernst & Young Hua Ming (2024) Shen Zi No 70025258\_B01 CREDIT AGRICOLE CIB (China) Limited

To the Board of Directors of CREDIT AGRICOLE CIB (China) Limited,

# (I) Opinion

We have audited the financial statements of CREDIT AGRICOLE CIB (China) Limited (hereinafter referred to as "the Bank"), which comprise the balance sheets as at 31 December 2023, the income statements, the statements of changes in equity and the statements of cash flows for the year then ended, and notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material aspects, the Bank's financial position as at 31 December 2023 and the Bank's financial performance and cash flows for the year then ended in accordance with Accounting Standards for Business Enterprises ("ASBEs").

#### (II) Basis for Opinion

We conducted our audit in accordance with China Standards on Auditing ("CSAs"). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Bank in accordance with China Code of Ethics for Certified Public Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# (III) Responsibilities of the management and those charged with governance for the financial statements

The management of the Bank is responsible for the preparation and fair presentation of the financial statements in accordance with ASBEs, and for designing, implementing and maintaining such internal control as the management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the management either intends to liquidate the Bank or to cease operations or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

The Branch has obtained approval from Ernst & Young Hua Ming LLP for carrying out business

# Auditors' Report (continued)

Ernst & Young Hua Ming (2024) Shen Zi No 70025258\_B01 CREDIT AGRICOLE CIB (China) Limited

#### *(IV)* Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with CSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are generally considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with CSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- (1) Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- (2) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of internal control.
- (3) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- (4) Conclude on the appropriateness of the management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.

The Branch has obtained approval from Ernst & Young Hua Ming LLP for carrying out business

# Auditors' Report (continued)

Ernst & Young Hua Ming (2024) Shen Zi No 70025258\_B01 CREDIT AGRICOLE CIB (China) Limited

# *(IV)* Auditor's responsibilities for the audit of the financial statements (continued)

(5) Evaluate the overall presentation, including the disclosures, structure and content of the financial statements, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Zhou, Mingjun

Ernst & Young Hua Ming LLP, Shanghai Branch Chinese Certified Public Accountant

Jiang, Bei

Shanghai, the People's Republic of China

Chinese Certified Public Accountant

Apr 15<sup>th</sup>, 2024

The Branch has obtained approval from Ernst & Young Hua Ming LLP for carrying out business

# CREDIT AGRICOLE CIB (CHINA) LIMITED BALANCE SHEET 31 December 2023 (Unless otherwise stated, expressed in Renminbi Yuan)

ASSETS:	Note 5	<u>2023-12-31</u>	<u>2022-12-31</u>
Cash and due from the central bank	1	913,377,712	1,683,972,832
Due from financial institutions	2	1,416,740,414	874,479,257
Placements with financial institutions	3	3,581,671,277	4,312,393,697
Derivative financial assets	4	5,370,483,956	5,973,160,987
Reverse repurchase agreements	5	299,972,018	1,549,487,950
Loans and advances to customers	6	6,641,059,025	8,028,110,516
Financial investments:			
Financial assets held-for-trading	7	2,008,448,011	712,914,953
Debt instruments	8	4,854,873,664	4,538,685,487
Fixed assets	9	16,903,449	4,277,537
Right-of-use assets	10	29,043,930	40,789,475
Intangible assets	11	1,694,366	3,171,787
Deferred tax assets	12	109,288,063	155,790,468
Other assets	13	216,017,624	254,629,553
TOTAL ASSETS		25,459,573,509	28,131,864,499

# CREDIT AGRICOLE CIB (CHINA) LIMITED BALANCE SHEET (continued) 31 December 2023 (Unless otherwise stated, expressed in Renminbi Yuan)

LIABILITIES:	Note 5	<u>2023-12-31</u>	<u>2022-12-31</u>		
Due to financial institutions	14	12,031,357	34,418,051		
Placements from financial institutions	15	3,482,392,322	4,074,348,523		
Repurchase agreements	16	1,393,106,074	-		
Derivative financial liabilities	4	5,244,643,864	6,602,424,847		
Customer deposits	17	7,903,425,111	9,633,432,254		
Payroll payables	18	74,917,707	62,585,139		
Tax payables	19	26,236,146	99,845,347		
Lease liabilities		30,292,391	41,918,041		
Accrued liabilities	20	2,207,258	3,597,836		
Other liabilities	21	208,595,564	572,206,129		
TOTAL LIABILITIES SHAREHOLDERS' EQUITY:		18,377,847,794	21,124,776,167		
Paid-in capital	22	6,296,000,000	6,296,000,000		
Capital reserve	23	65,429,072	65,429,072		
Surplus reserve	24	165,141,191	144,281,114		
General reserve	25	367,414,758	367,414,758		
Retained earnings	26	187,740,694	133,963,388		
TOTAL SHAREHOLDERS' EQUITY		7,081,725,715	7,007,088,332		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		25,459,573,509	28,131,864,499		
The financial statements have been signed by:					

President

Vice President

Chief Financial Officer

# CREDIT AGRICOLE CIB (CHINA) LIMITED INCOME STATEMENT Year 2023 (Unless otherwise stated, expressed in Renminbi Yuan)

	Note 5	<u>Year 2023</u>	<u>Year 2022</u>
OPERATING INCOME			
Interest income	27	603,583,170	694,079,915
Interest expense	27	(294,227,505)	(404,833,255)
Net interest income		309,355,665	289,246,660
Fee and commission income	28	262,970,130	216,138,995
Fee and commission expense	28	(62,112,572)	(59,993,816)
Net fee and commission income		200,857,558	156,145,179
Investment income	29	(30,494,258)	(42,332,304)
Gains/(Losses) from changes in fair value	30	16,954,341	(12,431,866)
Foreign exchange gains	31	162,409,813	176,212,330
Other operating income	32	51,181,192	41,764,570
TOTAL OPERATING INCOME		710,264,311	608,604,569
OPERATING EXPENSE			
Tax and surcharges		(3,120,675)	(5,687,577)
General and administrative expenses	33	(408,244,311)	(364,636,823)
Credit impairment losses	34	(44,697,204)	(290,688,113)
TOTAL OPERATING EXPENSES		(456,062,190)	(661,012,513)
OPERATING PROFIT/(LOSS)		254,202,121	(52,407,944)
Non-operating income		258,100	756
Non-operating expenses		(261,624)	(1,967,340)
PROFIT/(LOSS) BEFORE TAX		254,198,597	(54,374,528)
Less: Income tax expenses	35	(45,597,826)	28,103,644
		(,,	,,,
NET PROFIT/(LOSS)		208,600,771	(26,270,884)
TOTAL COMPREHENSIVE INCOME		208,600,771	(26,270,884)

# CREDIT AGRICOLE CIB (CHINA) LIMITED STATEMENT OF CHANGES IN EQUITY Year 2023 (Unless otherwise stated, expressed in Renminbi Yuan)

	Paid-in Capital	Capital Reserve	Surplus Reserve	General Reserve	Retained Earnings	Total
1. Balance as at 1 January 2023	6,296,000,000	65,429,072	144,281,114	367,414,758	133,963,388	7,007,088,332
2. Movements during the year		<u> </u>	20,860,077	<u> </u>	53,777,306	74,637,383
<ol> <li>Total comprehensive income</li> <li>Profit distribution         <ol> <li>Appropriation to surplus reserve</li> <li>Appropriation to general reserve</li> <li>Distribution to</li> </ol> </li> </ol>	- - -	- - -	- 20,860,077 20,860,077 -	- - -	208,600,771 (154,823,465) (20,860,077) -	208,600,771 (133,963,388) - -
shareholder	-	-	-	-	(133,963,388)	(133,963,388)
3. Balance as at 31 December 2023	6,296,000,000	65,429,072	165,141,191	367,414,758	187,740,694	7,081,725,715

# CREDIT AGRICOLE CIB (CHINA) LIMITED STATEMENT OF CHANGES IN EQUITY Year 2022 (Unless otherwise stated, expressed in Renminbi Yuan)

	Paid-in Capital	Capital Reserve	Surplus Reserve	General Reserve	Retained Earnings	Total
1. Balance as at 1 January 2022	6,296,000,000	65,429,072	144,281,114	367,414,758	255,228,478	7,128,353,422
2. Movements during the year	<u> </u>		<u> </u>	<u> </u>	(121,265,090)	(121,265,090)
<ol> <li>Total comprehensive income</li> <li>Profit distribution         <ol> <li>Appropriation to surplus reserve</li> <li>Appropriation to general reserve</li> <li>Distribution to shareholder</li> </ol> </li> </ol>	-	- - -	- - - -	- - - -	(26,270,884) (94,994,206) - - (94,994,206)	(26,270,884) (94,994,206) - - (94,994,206)
3. Balance as at 31 December 2022	6,296,000,000	65,429,072	144,281,114	367,414,758	133,963,388	7,007,088,332

# CREDIT AGRICOLE CIB (CHINA) LIMITED STATEMENT OF CASH FLOWS Year 2023 (Unless otherwise stated, expressed in Renminbi Yuan)

	Note 5	<u>Year 2023</u>	<u>Year 2022</u>
CASH FLOWS FROM OPERATING ACTIVIT	ES:		
Net decrease statutory deposit reserve with the central bank Net decrease in loans and advances		86,417,429	346,913,937
to customers		1,337,485,237	1,476,616,528
Net decrease in placements with financial institutions		-	1,224,137,667
Net decrease in financial assets held-for-tradii Cash received from interest,	ng	-	373,074,771
service fee and commission		757,174,130	809,935,593
Net increase in repurchase agreements		1,392,900,000	-
Cash received from other operating activities	-	6,616,719,954	6,573,804,155
Sub-total of cash inflows from			
operating activities	-	10,190,696,750	10,804,482,651
Net decrease in customer deposits and due			
to financial institutions		1,760,269,208	3,069,938,920
Net increase in due from financial institutions Net increase placements with		620,947,380	229,971,543
financial institutions		573,770,000	-
Net Increase in financial assets held-for-tradir Net decrease in placements from	g	1,245,831,799	-
financial institutions Payments made for interest, service		558,944,035	3,603,755,490
fee and commission		380,912,712	424,273,672
Cash paid to and on behalf of employees		225,124,995	212,258,532
Cash paid for all types of taxes		118,198,345	41,012,063
Cash paid for other operating activities	_	7,713,027,923	5,684,058,398
Sub-total of cash outflows from			
operating activities	-	13,197,026,397	13,265,268,618
Net cash outflows from operating activities	36	(3,006,329,647)	(2,460,785,967)

# CREDIT AGRICOLE CIB (CHINA) LIMITED STATEMENT OF CASH FLOWS (continued) Year 2023 (Unless otherwise stated, expressed in Renminbi Yuan)

	Note 5	<u>Year 2023</u>	<u>Year 2022</u>
CASH FLOWS FROM INVESTING ACTIVITIE	S:		
Cash received from maturity of investments Cash received from investment income		2,831,267,463 98,370,533	1,544,892,956 144,770,835
Sub-total of cash inflows from investing activities		2,929,637,996	1,689,663,791
Cash paid for purchase of fixed assets, intangible assets and other long term assets Cash paid for investment		20,433,169 3,116,267,386	5,501,580 302,825,212
Sub-total of cash outflows from investing activities		3,136,700,555	308,326,792
Net cash outflows from investing activities		(207,062,559)	1,381,336,999
CASH FLOWS FROM FINANCING ACTIVITIES			
Cash received from bond issuance		199,631,800	494,177,500
Sub-total of cash inflows from financing activities		199,631,800	494,177,500
Cash paid for debt repayment Cash paid for attributable dividends Cash paid for payment of interest Other cash paid relating to financing activities		199,631,800 127,265,218 368,200 14,390,953	1,176,834,400 90,244,496 23,165,600 16,249,348
Subtotal of cash outflows from financing activities		341,656,171	1,306,493,844
Net cash outflows from financing activities		(142,024,371)	(812,316,344)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		26,642,175	165,906,396
NET DECREASE IN CASH AND CASH EQUIVALENTS Add: Cash and cash equivalents		(3,328,774,402)	(1,725,858,916)
at beginning of the year		4,889,663,124	6,615,522,040
CASH AND CASH EQUIVALENTS AT END OF THE YEAR	37	1,560,888,722	4,889,663,124

# 1. GENERAL INFORMATION

CREDIT AGRICOLE CIB (China) Limited (hereinafter referred to as the "CA-CIB (China)" or the "Bank") was established as a wholly owned subsidiary of CRÉDIT AGRICOLE CIB LIMITED (hereinafter referred to as "CA-CIB") in the People's Republic of China.

National Financial Regulatory Administration (former China Banking and Insurance Regulatory Commission and hereinafter referred to as the "NFRA") approved the application regarding the restructuring into a wholly foreignowned subsidiary bank in China on 10 June 2008. NFRA issued "certificate of approval of foreign banks" (Yin Jian Han [2009] No. 126) on 17 June 2009, approving the opening of the Bank.

The registered capital of the Bank was RMB3,000,000,000. The Bank obtained the license for conducting financial transaction from the NFRA and its business license from State Administration for Industry and Commerce of the People's Republic of China. With the approval of the NFRA, the registered capital of the Bank increased by RMB196,000,000, RMB1,600,000,000 and RMB1,500,000,000 in 2014, 2019 and 2021 respectively, and the paid-in capital of the Bank was RMB6,296,000,000 after the capital injection.

# 2. Preparation basis of the financial statements

The financial statements have been prepared in accordance with Accounting Standards for Business Enterprises - Basic Standards and specific accounting standards, implementation guidance, interpretations and other relevant provisions issued subsequently by the Ministry of Finance (the "MOF") (collectively referred to as "ASBEs").

The financial statements have been prepared on a going concern basis.

# Statement of compliance with Accounting Standards for Business Enterprises

The financial statements present truly and completely the financial positions of the Bank as at 31 December 2023, and the financial performance and the cash flows for the year then ended in accordance with Accounting Standards for Business Enterprises.

#### 3. Significant accounting policies and estimates

The financial statements of the Bank are prepared based on the following significant accounting policies and estimates regulated by the Accounting Standards for Business Enterprises.

#### (1) Accounting year

The accounting year of the Bank is from 1 January to 31 December of each calendar year.

#### (2) Functional currency

The Bank's functional and presentation currency is Renminbi ("RMB"). These financial statements are presented in RMB and all amounts are stated in RMB, unless otherwise stated.

#### (3) Cash and cash equivalents

Cash comprises the Bank's cash on hand and bank deposits that can be readily withdrawn on demand. Cash equivalents are short-term, highly liquid investments that are readily convertible into known amounts of cash, and are subject to an insignificant risk of changes in value.

#### (4) Foreign currency transactions

Transactions in foreign currencies are translated into the reporting currency accordingly.

Foreign currency transactions are translated using the exchange rates ruling at the transaction date. Subsequent to initial recognition, monetary assets and liabilities denominated in foreign currencies are translated at the applicable exchange rates ruling at the balance sheet date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using exchange rate on initial recognition, and the amount denominated in the functional currency is not changed.

#### (5) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Recognition and derecognition of financial instruments

A financial asset or a financial liability is recognised when the Bank becomes a party to the contractual provisions of the financial instrument.

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Bank's balance sheet) when:

- (i) the rights to receive cash flows from the financial assets have expired; or
- (ii) the Bank has transferred its rights to receive cash flows from the financial asset, and either (a) has transferred substantially all the risks and rewards of the financial asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the financial asset.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled, or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in profit or loss.

Purchases or sales of financial assets are recognised and derecognised, as applicable, using trade date accounting. Purchase or sale of financial assets represents a purchase or sale of a financial asset under a contract whose terms require delivery of the asset within the time frame established generally by regulation or convention in the marketplace concerned. The trade date is the date that the Bank committed to purchase or sell a financial asset.

#### Classification and measurement of financial assets

The Bank's financial assets are classified at initial recognition according to the Bank's corporate business model for managing financial assets and the contractual cash flow characteristics of the financial assets: financial assets at fair value through profit or loss, financial assets at amortized cost, and financial assets at fair value through other comprehensive income. All the related financial assets affected are reclassified when, and only when, the Bank changes the business model for managing the financial assets.

#### (5) Financial instruments (continued)

#### Classification and measurement of financial assets (continued)

Financial assets are measured at fair value on initial recognition, but accounts receivable or notes receivable arising from the sale of goods or rendering of services that do not contain significant financing components or do not take into account financing components of less than one year are initially measured at transaction price.

For financial assets at fair value through profit or loss, the related transaction costs are charged directly to current profit or loss, and for other categories of financial assets related transaction costs are charged to their initial recognition amounts.

The subsequent measurement of financial assets depends on their classification as follows:

#### Debt instruments at amortized cost

Financial assets are classified as financial assets carried at amortized cost if both of the following conditions are met: the business model for managing the financial asset is to collect the contractual cash flows; and the contractual terms of the financial asset provide that the cash flows arising on a specific date are solely payments of principal and interest based on the principal amount outstanding. Interest income is recognized on such financial assets using the effective interest method, with any gain or loss arising from derecognition, modification or impairment charged to current profit or loss.

#### Debt instruments at fair value through other comprehensive income

Financial assets are classified into financial assets at fair value through other comprehensive income when both of the following conditions are satisfied: The business model is to collect both the contractual cash flows and cash flows arising from the sale of assets; the cash flows on specific date are solely payments of principal and interest on the principal amount outstanding according to the agreement of the financial assets. Their interest income is recognized using the effective interest rate method. A gain or loss arising from a change in the fair value is recognized as other comprehensive income, except for interest income, credit impairment losses and foreign exchange gains or losses, which are recognized in profit or loss. The gain or loss recognized in other comprehensive income will be reversed and recognized in profit or loss when the financial assets are derecognized.

#### Financial assets at fair value through profit or loss

Financial assets other than financial assets at amortized cost and financial assets at fair value through other comprehensive income as described above are classified as financial assets at fair value through profit or loss. For such financial assets, fair value is used for subsequent measurement and all changes in fair value are recognized in profit or loss for the current period.

#### (5) Financial instruments (continued)

#### Classification and measurement of financial liabilities

The Bank's financial liabilities are classified at initial recognition as: financial liabilities at fair value through profit or loss and financial liabilities at amortized cost. For financial liabilities at fair value through profit or loss, the related transaction costs are recognized directly in profit or loss, while for financial liabilities at amortized cost, the related transaction costs are recognized in their initial recognition amount.

Subsequent measurement of financial liabilities is based on their classification:

#### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading (including derivatives that are financial liabilities) and financial liabilities designated as at fair value through profit or loss on initial recognition. Financial liabilities held for trading (including derivative instruments that are financial liabilities) are subsequently measured at fair value, with all changes in fair value recognized in profit or loss. For financial liabilities designated as at fair value, with changes in fair value recognized in profit or loss, they are subsequently measured at fair value, with changes in fair value recognized in profit or loss, except for those arising from changes in the Bank's own credit risk, which are recognized in other comprehensive income; if the inclusion of changes in fair value arising from changes in the Bank's own credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss, the Bank recognizes all changes in fair value (including the amount of the effect of changes in its own credit risk) in profit or loss for the current period.

#### Financial liabilities at amortized cost

For such financial liabilities, the effective interest method is applied and the subsequent measurement is made at amortized cost.

#### Impairment of financial instruments

The Bank impairs financial assets measured at amortised cost, commitments and financial guarantee contracts on the basis of expected credit losses ("ECL") and recognises a loss allowance.

#### (5) Financial instruments (continued)

#### Impairment of financial instruments (continued)

For receivables without significant financing components, the Bank applies a simplified measurement approach and measures the loss allowance at an amount equal to the ECL over the life of the asset.

Other than the financial assets, commitments and financial guarantee contracts are subject to the simplified approach, the Bank assesses at each balance sheet date whether there has been a significant increase in credit risk since initial recognition and, if there has been no significant increase in credit risk since initial recognition, the financial instruments are included in Stage I. The Bank measures the allowance for losses at an amount equal to the ECL over the next 12 months and calculates interest income based on the carrying amount and effective interest rate. If the credit risk has increased significantly since initial recognition, but no credit impairment has occurred, the financial instruments are included in Stage II, the Bank measures the allowance for losses at an amount equivalent to the ECL over the lifetime of the financial instruments, and calculates the interest income based on the carrying balance and the effective interest rate. If credit impairment occurs after initial recognition, the financial instruments are included in Stage III, the Bank measures the provision for loss at an amount equivalent to the ECL over the lifetime of the financial instruments, and calculates interest income at amortized cost and the effective interest rate.

At each balance sheet date, the Bank assesses whether the credit risk of the relevant financial instruments has increased significantly since initial recognition. The Bank compares the risk of a default occurring of a single financial instrument or a group of financial instruments with similar credit risk characteristics as at the balance sheet date with the risk of a default as at the date of initial recognition, to determine changes in the risk of a default occurring of the financial instrument in the expected lifetime. For financial instruments with only low credit risk at the balance sheet date, the Bank assumes that the credit risk has not increased significantly since initial recognition.

A financial asset becomes credit impaired when one or more events occur that have an adverse effect on the expected future cash flows of the financial asset.

When the Bank no longer has a reasonable expectation of recovering all or part of the contractual cash flows from a financial asset, the Bank writes down the carrying amount of the financial asset directly.

#### (5) Financial instruments (continued)

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when and only when the Bank currently has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### Financial guarantee contract

Financial guarantee contracts are those contracts that require issuer to pays a specified amount to the contract holder who has suffered a loss if a specified debtor is unable to pay its debt when due in accordance with the terms of the debt instruments. Financial guarantee contracts are measured at fair value on initial recognition, except for financial guarantee contracts designated as financial liabilities at fair value through profit or loss, which are subsequently measured at the higher of (i) the ECL determined at the balance sheet date and (ii) the amount initially recognised less accumulated amortization determined in accordance with the revenue recognition standards.

#### **Derivative financial instruments**

The Bank uses derivative financial instruments. Derivative financial instruments are initially measured at fair value at the date the derivative transaction contract is entered into and are subsequently measured at their fair value. A derivative financial instrument with a positive fair value is recognised as an asset and a negative fair value is recognised as a liability.

Gains or losses arising from changes in the fair value of derivatives are taken directly to current profit or loss, except when they relate to hedge accounting.

#### Transfer of financial assets

A financial asset is derecognised when the Bank has transferred substantially all the risks and rewards of the financial asset to the transferee. A financial asset is not derecognised when the Bank retains substantially all the risks and rewards of the financial asset.

When the Bank has neither transferred nor retained substantially all the risks and rewards of the financial asset, it is treated as follows (i) If control over the financial asset is relinquished, the financial asset is derecognised and the resulting assets and liabilities are recognised, (ii) if control over the financial asset is not relinquished, the financial asset is recognised to the extent of its continuing involvement in the transferred financial asset and the related liabilities are recognised accordingly.

#### (5) Financial instruments (continued)

#### Transfer of financial assets (continued)

Continuing involvement in a transferred financial asset is recognized to the extent of the lower of the carrying amount of the financial asset or the amount of the financial guarantee. The amount of the financial guarantee is the maximum amount of the consideration received that will be required to be repaid.

#### (6) Repurchase and reverse repurchase transactions

Securities and bills sold subject to repurchase agreements ("Repos") continue to be recognised and are recorded as financial investments. The corresponding obligation is included in "Repurchase agreements". Securities and bills purchased under agreements to re-sell ("Reverse repos") are not recognised. The receivables are recorded as "Reverse repurchase financial assets", as appropriate.

The difference between purchase and sale price is recognised as interest expense or interest income in the profit or loss over the life of the agreements using the effective interest method.

#### (7) Fixed assets

The fixed assets can be recognised only when the economic benefits related to fixed assets are likely to flow into the Bank, and the cost of fixed assets can be measured reliably. Subsequent expenditure can be recognised as the cost of fixed assets when the recognition criteria set above is met, and the replaced carrying amount shall be derecognised. Otherwise, such expenditure is to be charged to the profit or loss in the period when it is incurred.

Fixed assets are initially measured at cost. The cost of a purchased fixed asset comprises the purchase price, relevant taxes and any directly attributable expenditure for bringing the asset to working condition for its intended use.

Depreciation is charged to profit or loss on a straight-line basis. And the respective estimated useful lives, estimated residual values and annual depreciation rates of fixed assets are set by the Bank considering the nature and usage of fixed assets.

#### (7) Fixed assets (continued)

	Estimated useful lives	Estimated residual value	Annual depreciation rate
Office equipment and office furniture	3-10 years	-	10-33%
Computer equipment	3 years		33%

Residual values, useful lives and depreciation methods are reviewed and adjusted if appropriate, at each balance sheet date.

#### (8) Intangible assets

The intangible assets can be recognised only when the economic benefits related to intangible assets are likely to flow into the Bank, and the cost of intangible assets can be measured reliably.

The useful life of intangible assets is determined according to the economic useful lives; those intangible assets with unforeseeable economic lives can be classified as intangible assets with infinite useful lives.

The Bank's intangible assets comprise computer software with a 3-year useful life.

For the intangible assets with finite useful lives, amortisation is charged to income statement on a straight line. The useful life and amortisation method for intangible assets with finite useful lives are reviewed at each balance sheet date, with proper adjustments made by the Bank when necessary.

#### (9) Impairment of assets

For assets excluding deferred income tax and financial assets, the Bank assesses impairment of assets as follows:

The Bank assesses at each balance sheet date whether there is an indication that an asset may be impaired. If any such indication exists, the Bank makes an estimate of the asset's recoverable amount and performs impairment test.

An asset's recoverable amount is the higher of its fair value less costs to sell and the present value of estimated future cash flows discounted. The Bank estimates the recoverable amount on the basis of individual asset; while recoverable amount of the individual asset is hard to estimate, the Bank determined the recoverable amount of the asset group that the individual asset belongs to. The recognition of the asset group is based on whether the main cash inflows to asset group are independent of other assets or asset group of the cash inflows.

If the recoverable amount of an asset or asset group is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount by the Bank. The reduction is recognised as an impairment loss and recognised in the income statement for the current period. A provision for impairment loss of the asset is made accordingly.

Once an impairment loss is recognised, it shall not be reversed in a subsequent accounting period.

#### (10) Employee benefits

Employee benefits refer to all forms of consideration given and other related expenditure incurred by the Bank in exchange for services rendered by employees or termination of employment. Employee benefits include short-term salary and post-employment benefit. The benefits that the Bank provides to the spouse, children, and dependent of employees, survivors of deceased employee and other beneficiaries also belong to employee benefits.

#### Post-employment benefit (defined contribution plans)

The Bank made contributions to social pension insurance schemes separately administered by the local government authorities. Contributions to these plans are recognised in the cost of corresponding assets or the income statement of the current period as incurred.

#### (11) Contingent liabilities

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Bank. It can also be a present obligation arising from past events not probable that an outflow of economic resources will be required, or the amount of obligation cannot be measured reliably.

A contingent liability is not recognised as a provision but is disclosed in the notes to the financial statements.

# (12) Accrued liabilities

An obligation related to a contingency is recognised as accrued liabilities when all of the following conditions are satisfied:

- (i) The obligation is a present obligation of the Bank;
- (ii) It is probable that an outflow of economic benefits will be required to settle the obligation; and
- (iii) The amount of the obligation can be measured reliably.

The accrued liabilities are initially measured at the best estimate of the expenditure required to settle the related present obligation. Factors pertaining to a contingency such as the risks, uncertainties and time value of money are taken into account as a whole in reaching the best estimate. The Bank reviews the carrying amount of the accrued liabilities at each balance sheet date. When there is clear evidence that the carrying amount does not reflect the current best estimate, the carrying amount is adjusted to the current best estimate.

Off-balance sheet commitments that are subsequently measured with expected credit losses are listed in estimated liabilities.

#### (13) Revenue from contracts with customers

The Bank recognises revenue when it has fulfilled its performance obligations under the contract, that is, when the customer obtains control of the relevant goods or services. The acquisition of control of the relevant goods or services is defined as the ability to dominate the use of the goods or the provision of the services and to derive substantially all the economic benefits therefrom.

#### Interest income and expense

"Interest income" and "Interest expense" item in the income statement represent interest income and expense arising from financial assets measured at amortised cost and financial liabilities measured at amortised cost, etc. recognised under the effective interest method.

The effective interest rate method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating interest income or interest expense over the accounting periods. The effective interest rate is the rate used to discount the estimated future cash flows of a financial asset or financial liability through its expected life to the carrying amount of the financial asset or the amortised cost of the financial liability. In determining the effective interest rate, the Bank estimates the expected cash flows considering all contractual terms of the financial asset or financial liability but does not take into account ECL. Fees, transaction costs and premiums or discounts paid or received by the Bank that are an integral part of the effective interest rate are taken into account in determining the effective interest rate.

For financial assets acquired or originated with credit impairment, the Bank determines interest income from initial recognition based on the amortised cost of the financial assets and the credit-adjusted effective interest rate. The credit-adjusted effective interest rate is the rate that discounts the estimated future cash flows through the expected life of an acquired or originated financial asset that is credit impaired to the amortised cost of that financial asset.

For financial assets acquired or originated that are not credit impaired but become credit impaired in a subsequent period, the Bank determines interest income in the subsequent period based on the amortised cost of the financial asset and the effective interest rate.

#### Fee and commission income

The Bank receives fees and commissions for the provision of various services to customers. The fees and commissions charged for services rendered within a certain period are recognized in accordance with the progress of performance within the respective period, while other fees and commissions are recognized upon completion of the relevant transactions.

#### (14) Government subsidies

Government subsidies will be recognised if the Bank can receive government subsidies and meet the conditions attached to government subsidies. If government subsidies are monetary assets, they shall be measured in the light of the amount received or receivable. If a government subsidy is a non-monetary asset, it shall be measured at its fair value; and if its fair value cannot be obtained in a reliable way, it shall be measured at a nominal amount. Government subsidies associated with income which are used as compensation for future costs, expenses or losses are recognized as deferred expenditures and shall be recorded in future profits and losses to reverse the related costs where the relevant costs, expenses or losses are recognized. Government subsidies associated with income which are used to compensate the related costs, expenses or losses incurred by the Bank are directly included in current profit and loss or used to reverse the related costs. Government subsidies associated with assets shall set off the book value of related assets or be recognized as deferred expenditures. Government subsidies related to assets are recognized as deferred expenditures to be distributed over the useful lives of the relevant assets and shall be recorded in the profit or loss by stages in a reasonable and systematic manner. Government subsidies measured in nominal amounts, shall be directly recognized in current profits and losses. Where relevant assets are sold, transferred, scraped or damaged before the end of their lives, balance of the unallocated deferred expenditures shall be recognized in current profit and loss on asset disposal.

# (15) Deferred income tax

Deferred income tax is provided, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Temporary differences also include the differences between the book values and tax bases of items not recognised as assets or liabilities where the tax base can be determined according to the relevant tax regulations.

Deferred income tax liabilities are recognised for all taxable temporary differences, except:

(i) Where the taxable temporary difference arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting profit nor taxable profit or loss and does not give rise to equal taxable and deductible temporary differences.

#### (15) Deferred income tax (continued)

Deferred income tax assets are recognised for all deductible temporary differences, carry forward of unused deductible tax losses and unused tax credits, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax credits and unused tax losses can be utilized, except:

(i) Where the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss and does not give rise to equal taxable and deductible temporary differences.

At the balance sheet date, deferred income tax assets and liabilities are measured by the Bank at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, according to the requirements of tax laws, and reflect the corresponding tax effect.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognised deferred tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow the deferred tax asset to be recovered.

Deferred tax assets and deferred tax liabilities are offset when fulfilling of the following conditions:

- (i) A legally enforceable right exists to set off current tax assets against current tax liabilities.
- (ii) The deferred tax assets and deferred tax liabilities are related to the income tax levied on the same taxpayer by the same tax administrative department or are related to different taxpayers but, within each future period of reversal of important deferred tax assets and deferred tax liabilities, the taxpayers involved intend to settle current tax assets and current tax liabilities or acquire assets and liquidate liabilities at the same time.

#### (16) Leases

The Bank assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### <u>As lessee</u>

In addition to short-term leases and low-value asset leases, the Bank recognises lease liabilities and right-of-use assets.

#### Right-of-use assets

The right-of-use assets of the Bank mainly include property.

At the commencement date of the lease, the Bank recognises right-of-use assets. Right-of-use assets are initially measured at cost. The cost of the right-of-use assets comprises: (i) the amount of the initial measurement of the lease liabilities; (ii) any lease payments made at or before the commencement date of the lease less any lease incentives received; (iii) any initial direct cost incurred; and (iv) an estimate of costs incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease. The Bank remeasures the lease liability for the revision to the lease payments and adjusts the carrying amount of the right-of-use assets accordingly. The right-of-use assets are depreciated on a straight-line basis subsequently by the Bank. If the Bank is reasonably certain that the ownership of the underlying asset will be transferred to the Bank at the end of the lease term, the Bank depreciates the asset from the commencement date to the end of the useful life of the asset. Otherwise, the Bank depreciates the assets from the commencement date to the earlier of the end of the useful life of the asset or the end of the lease term.

#### (16) Leases (continued)

#### As lessee (continued)

#### Lease liabilities

At the commencement date of the lease, the Bank measures the lease liabilities at the present value of the lease payments that are not paid at that date, except for short-term leases and leases of low-value assets. In calculating the present value of the lease payments, the Bank uses the interest rate implicit in the lease as the discount rate; if the interest rate implicit in the lease cannot be determined, the lessee's incremental borrowing interest rate is used as the discount rate. The Bank calculates the interest expenses of the lease liabilities in each period during the lease term using the constant periodic rate of interest, and recognises such interest expenses in profit or loss, except those in the costs of the related asset as required. Variable lease payments that are not included in the measurement of the lease liabilities are recognised in profit or loss as incurred, except those in the costs of the related asset as required.

After the commencement date of the lease, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. If there is a change on actual fixed payment, expected payable of guaranteed residual value, the index or rate used to calculate the lease payment, purchase option, the assessment of option to extend the lease, option to terminate the lease or actual option exercise situation, the Bank will recalculate the lease liabilities at the present value of the lease payments based changes occurred.

#### Short-term leases and leases of low-value assets

The Bank does not recognise the right-of-use assets and lease liabilities for shortterm leases (leases with a lease term not exceeding 12 months) and low-value assets. The Bank recognises lease payments on short-term leases and leases of low-value assets in the costs of the related asset or profit or loss on a straight-line basis over the lease term.

#### (17) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

For assets and liabilities measured and disclosed at fair value, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement: Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that are accessible at the measurement date; Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; Level 3 inputs are unobservable inputs for the asset or liability.

At the end of the balance sheet date, the Bank estimates assets and liabilities again which are measured at fair value on a recurring basis as to confirm whether there is transfer between different levels of the fair value hierarchy.

The Bank manages financial assets and financial liabilities on the basis of market risk and credit risk exposure. Therefore, the financial assets and financial liabilities are measured by prices in current market transactions.

#### (18) Significant accounting judgment and estimates

The preparation of financial statements requires management to make judgments and estimates. These judgments and estimates will affect the reported amounts of income, expenses, assets and liabilities and their disclosures, as well as the disclosure of contingent liabilities on the balance sheet date. However, the results resulting from the uncertainty of these estimates may cause significant adjustments to the carrying amounts of assets or liabilities that will be affected in the future.

#### Business model

Financial assets are initially classified based on the Bank's business model for managing the financial assets. The Bank judges the business model, with the consideration of enterprise evaluation, the reporting mode to key management, related risk and corresponding risk management method of financial assets performance, and the reward system of related business personnel. The Bank analyses and judges the reason, timing, frequency and value of selling financial assets before maturity date when judging whether the business model is to collect contractual cash flows or not.

#### (18) Significant accounting judgment and estimates (continued)

#### Characteristics of the contractual cash flows

The classification of a financial asset at initial recognition depends on the contractual cash flow characteristics of the financial asset and requires a judgement as to whether the contractual cash flows are solely payments of principal and interest based on the principal outstanding, whether there is a significant difference between the time value of money and the benchmark cash flows when including a correction to the time value of money, whether the fair value of the early repayment feature is very small for financial assets that include an early repayment feature, etc. The fair value of the early repayment feature is very small, etc.

#### Impairment of financial instruments

The Bank uses the expected credit loss model to evaluate the impairment of financial instruments. Applying the expected credit loss model need to make significant judgment and estimates with consideration of all reasonable information with proper basis, including the forward-looking information. When making those judgment and estimates, the Bank deduces the expected changes of obligor's credit risk with consideration of the historical repayment data combined with the economic policy, macroeconomic indicators, industry risk and etc. Different estimates may affect the impairment provision. The provision for impairment may not equal amount of impairment losses in the future.

#### Deferred income tax assets

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

#### 4. Taxes

The major categories of tax applicable to the Bank and the respective tax rates for the current financial year are as follows:

Value-added tax	-Calculate output tax based on 6% of taxable revenue and the Bank pay the Value-added tax according to the difference between the input tax deductible and the output tax.
City construction tax	-Based on 7% of turnover taxes paid
Educational surcharge	-Based on 3% of turnover taxes paid
Local Educational Surcharge	-Based on 2% of turnover taxes paid
Corporate income tax	<ul> <li>The Bank is subjected to a corporate tax rate of 25%.</li> </ul>

# 5. Notes to financial statements

# (1) Cash and due from the central bank

	31-12-2023	31-12-2022
Cash on hand	100,743	113,935
Statutory deposit reserve		
with the central bank - RMB	531,081,867	673,101,313
Statutory deposit reserve		
with the central bank - FCY	50,843,580	40,956,540
Excess reserve		
with the central bank	243,290,530	927,346,047
Foreign exchange risk reserve		
with the central bank	87,821,620	42,106,642
Interest receivable	287,251	378,491
Sub-total	913,425,591	1,684,002,968
Less: Credit loss provision (Note i)	(47,879)	(30,136)
Total	913,377,712	1,683,972,832

# 5. Notes to financial statements (continued)

#### (1) Cash and due from the central bank (continued)

The Bank places statutory deposit reserves with the People's Bank of China (PBOC) in accordance with relevant regulations issued by it. The required statutory deposit reserve ratios are 4% (2022: 6%) of the balance of customer deposits denominated in foreign currencies, and 7% (2022: 7.5%) of the balance of customer deposits denominated in RMB.

Since 10 October 2020, the ratio of foreign exchange risk reserve was adjusted to zero by PBOC. In accordance with relevant regulations of PBOC, starting from 28 September 2022, the Bank is required to place foreign exchange risk reserve with PBOC basing on 20% of the nominal value of all forward RMB sale derivative contracts.

Note i: Credit loss provision represented the provision for impairment measured according to 12-month ECL. As at 31 December 2023 and 31 December 2022, the Bank classified all statutory deposit reserve with the central bank into Stage I, and measured the impairment losses based on ECL in the next 12 months.

#### (2) Due from financial institutions

	31-12-2023	31-12-2022
Due from domestic financial		
institutions Due from overseas financial	1,359,983,046	796,653,048
institutions	56,276,730	78,217,296
Interest receivable	898,365	<u> </u>
Sub-total	1,417,158,141	874,870,344
Less: Credit loss provision (Note i)	(417,727)	(391,087)
Net amount of due from financial		
institutions	1,416,740,414	874,479,257

Note i: Credit loss provision represented the provision for impairment measured according to 12-month ECL. As at 31 December 2023 and 31 December 2022, the Bank classified all due from financial institutions into Stage I, and measured the impairment losses based on ECL in the next 12 months.

#### 5. Notes to financial statements (continued)

# (3) Placements with financial institutions

	31-12-2023	31-12-2022
Placements with domestic financial institutions Placements with overseas financial	3,546,135,000	3,380,895,081
institutions	15,405,737	922,813,400
Interest receivable	25,853,586	15,656,975
Sub-total	3,587,394,323	4,319,365,456
Less: Credit loss provision (Note i)	(5,723,046)	(6,971,759)
Net amount of placements with		
financial institutions	3,581,671,277	4,312,393,697

Note i: Credit loss provision represented the provision for impairment measured according to 12-month ECL. As at 31 December 2023 and 31 December 2022, the Bank classified all placements with financial institutions into Stage I, and measured the impairment losses based on ECL in the next 12 months.

#### (4) Derivative financial instruments

A derivative is a financial instrument, the value of which is derived from the value of another "underlying" financial instrument, an index or some other variables. Typically, an "underlying" financial instrument is a share, commodity or bond price, an index value or an exchange or interest rate. The Bank uses derivative instruments such as forwards, swaps and options.

The notional amount of a derivative represents the amount of underlying asset upon which the value of the derivative is based. It indicates the unsettled volume of business transaction at the balance sheet date. The amount of underlying asset reflects the risk exposure of derivative at the end of accounting period other than fair value.

# (4) Derivative financial instruments (continued)

The notional amount and fair value of the Bank's derivative instruments are as follows:

31-12-2023

	Notional Amount	Fair V	alue
		Assets	Liabilities
Foreign exchange contracts			
Swaps Options Forwards Cross-currency swaps	348,373,266,713 321,134,301,975 24,909,228,684 8,832,090,900	2,810,556,860 1,313,519,982 281,196,512 104,928,866	(2,477,824,194) (1,292,229,480) (293,777,471) (53,910,429)
Sub-total	703,248,888,272	4,510,202,220	(4,117,741,574)
Less: Credit loss provision Net amount of foreign	-	(1,590,699)	-
exchange contracts	703,248,888,272	4,508,611,521	(4,117,741,574)
Interest rate swaps	191,254,669,692	793,257,761	(795,991,105)
Sub-total	191,254,669,692	793,257,761	(795,991,105)
Less: Credit loss provision Net amount of interest	-	(174,726)	-
rate contracts	191,254,669,692	793,083,035	(795,991,105)
Other contracts	24,414,734,604	68,893,183	(330,911,185)
Sub-total	24,414,734,604	68,893,183	(330,911,185)
Less: Credit loss provision Net amount of other contracts	- 24,414,734,604	(103,783) 68,789,400	- (330,911,185)
Total	918,918,292,568	5,370,483,956	(5,244,643,864)

# (4) Derivative financial instruments (continued)

The notional amount and fair value of the Bank's derivative instruments are as follows (continued):

31-12-2022

	Notional Amount	Fair V	′alue
		Assets	Liabilities
Foreign exchange contracts			
Options Swaps Forwards Cross-currency swaps	323,691,527,265 272,114,417,650 19,763,857,414 7,059,757,906	2,061,007,747 3,099,377,610 296,270,603 109,510,142	(1,992,895,435) (2,979,729,136) (302,059,786) (143,812,728)
Sub-total	622,629,560,235	5,566,166,102	(5,418,497,085)
Less: Credit loss provision Net amount of foreign	-	(2,898,831)	-
exchange contracts	622,629,560,235	5,563,267,271	(5,418,497,085)
Interest rate swaps	125,554,370,880	379,338,396	(375,124,445)
Sub-total	125,554,370,880	379,338,396	(375,124,445)
Less: Credit loss provision Net amount of interest	-	(167,586)	-
rate contracts	125,554,370,880	379,170,810	(375,124,445)
Other contracts	8,720,408,577	30,806,892	(808,803,317)
Sub-total	8,720,408,577	30,806,892	(808,803,317)
Less: Credit loss provision Net amount of other contracts	- 8,720,408,577	(83,986) 30,722,906	- (808,803,317)
Total	756,904,339,692	5,973,160,987	(6,602,424,847)

#### (5) Reverse repurchase agreements

#### (5.1) Analysis by counterparty

(5.2)

	31-12-2023	31-12-2022
Non-bank financial institutions Commercial banks	299,880,000	899,350,000 649,740,000
Sub-total	299,880,000	1,549,090,000
Interest receivable	92,018	397,950
Total	299,972,018	1,549,487,950
Analysis by security type		
	31-12-2023	31-12-2022
Government bonds Policy bank bonds	- 299,880,000	1,462,140,000 86,950,000
Sub-total	299,880,000	1,549,090,000
Interest receivable	92,018	397,950
Total	299,972,018	1,549,487,950

Credit loss provision represented the provision for impairment measured according to 12-month ECL. As at 31 December 2023 and 31 December 2022, the Bank classified all reverse repurchase agreements into Stage I, and measured the impairment losses based on ECL in the next 12 months.

#### (6) Loans and advances to customers

# (6.1) Distribution of loans and advances by corporate

	31-12-2023	31-12-2022
Corporate loans and advances		
- Loans	5,869,251,901	6,786,086,836
- Trade financing loan	913,183,915	1,661,678,490
- Bills discounted	15,422,599	47,716,182
Total amount of loans and advances	6,797,858,415	8,495,481,508
Interest receivable	12,056,664	15,941,101
Total	6,809,915,079	8,511,422,609
Less: Credit loss provision	(168,856,054)	(483,312,093)
Net value of loans and		
advances to customers	6,641,059,025	8,028,110,516

# (6) Loans and advances to customers (continued)

# (6.2) Distribution of loans and advances to customers by industry

	31-12-2023	31-12-2023		
	Amount	%	Amount	%
Finance	2,351,030,560	34	1,653,289,871	19
Manufacturing	2,013,780,549	30	4,419,735,884	51
Wholesale and retail	1,085,216,393	16	1,580,847,630	19
Leasing and business services	769,351,679	11	449,772,097	5
Transport, storage and				
communications	223,834,002	3	153,952,412	2
Telecommunication, software				
and information technology	177,661,430	3	20,737,500	1
Real estate	176,983,802	3	217,146,114	3
Total amount of loans and advances	6,797,858,415	100	8,495,481,508	100
Interest receivable	12,056,664		15,941,101	
Total	6,809,915,079		8,511,422,609	
Less: Credit loss provision	(168,856,054)		(483,312,093)	
Net value of loans and advances	6,641,059,025		8,028,110,516	

## (6) Loans and advances to customers (continued)

# (6.3) Distribution of loans and advances to customers by geographical region

	31-12-2023		31-12-2022	
	Amount	%	Amount	%
East	3,662,336,829	54	5,440,758,201	64
North	1,974,087,742	29	955,139,649	11
South	835,941,185	12	2,002,083,658	24
Southwest	176,057,659	3	97,500,000	1
Northeast	149,435,000	2		
Total amount of loans and advances	6,797,858,415	100	8,495,481,508	100
Interest receivable	12,056,664		15,941,101	
Less: Credit loss provision	(168,856,054)		(483,312,093)	
Net value of loans and advances	6,641,059,025		8,028,110,516	

# (6.4) Loans and advances to customers by type of collateral or guarantee

	31-12-2023	31-12-2022
Unsecured loans	3,817,788,939	4,208,420,272
Guaranteed loans	1,708,786,533	2,453,773,731
Secured by pledges	750,737,806	1,452,850,966
Secured by mortgages	520,545,137	380,436,539
Total amount of loans and advances	6,797,858,415	8,495,481,508
Interest receivable	12,056,664	15,941,101
Less: Credit loss provision	(168,856,054)	(483,312,093)
Net value of loans and advances	6,641,059,025	8,028,110,516

## (6) Loans and advances to customers (continued)

#### (6.5) Overdue loans (without deducting loss provision)

		3	31-12-2022		
	Overdue 1 day to 90 days (inclusive)	Overdue 90 days to 360 days (inclusive)	Overdue 360 days to 3 years (inclusive)	Overdue 3 years above	Total
Secured by pledges	<u>-</u>	400,000,000	<u> </u>		400,000,000
Total	<u> </u>	400,000,000	<u> </u>	-	400,000,000

Overdue loans are loans of which the principals or related interests are overdue for one day or above. The Bank has no overdue loan as at 31 December 2023.

# (6.6) Credit loss provision

		2023		
	Stage I	Stage II	Stage III	
	Expected credit impairment (next 12 months)	Expected credit impairment (entire duration)	Incurred credit impairment (entire duration)	Total
Opening balance	93,939,240	1,372,853	388,000,000	483,312,093
Amount on Opening				
balance				
Transfer to Stage II	(1,412,500)	1,412,500	-	-
Transfer to Stage III	-	-	-	-
Transfer back to Stage II	-	-	-	-
Transfer back to Stage I	1,372,853	(1,372,853)	-	-
Net amount incurred during the year	73,271,020	347,776	(388,000,000)	(314,381,204)
Exchange gains	(74,835)	-		(74,835)
Closing balance	167,095,778	1,760,276		168,856,054

# (6) Loans and advances to customers (continued)

#### (6.6) Credit loss provision (continued)

		2022		
	Stage I	Stage II	Stage III	
	Expected credit impairment (next 12 months)	Expected credit impairment (entire duration)	Incurred credit impairment (entire duration)	Total
Opening balance Amount on Opening balance	196,444,385	4,649,385	-	201,093,770
Transfer to Stage II	(4,703,071)	4,703,071	-	-
Transfer to Stage III	-	-	-	-
Transfer back to Stage II		-	-	-
Transfer back to Stage I	3,858,381	(3,858,381)	-	-
Net amount incurred during the year Exchange losses	(102,259,676) 599,221	(4,121,222)	388,000,000	281,619,102 599,221
Closing balance	93,939,240	1,372,853	388,000,000	483,312,093

The Bank classified loans and advances to customers into Stage I, Stage II and Stage III, measured the impairment losses based on ECL in the next 12 months, during the entire duration, and incurred credit impairment respectively. The Bank has no loans and advances to customers classified into Stage III as at 31 December 2023.

#### (6.7) Transfer of credit assets

The total principal amount of loan transferred by the Bank in 2023 was RMB400,000,000 (2022: nil). In the above transaction, the Bank has transferred its rights to receive cash flows from the financial asset and has transferred all the risks and rewards of financial asset ownership to the transferee. The financial asset was derecognized in the financial statements.

# (7) Financial investments: Financial assets held-for-trading

	31-12-2023	31-12-2022
Government bonds Financial bonds issued by	1,042,587,224	712,914,953
policy banks Negotiable certificate of	667,086,287	-
deposit investments	298,774,500	
Total	2,008,448,011	712,914,953

## (8) Financial investments: Debt instruments

	31-12-2023	31-12-2022
Government bonds	3,727,710,937	2,396,035,537
Asset-backed security	1,088,244,000	1,742,650,000
Financial bonds issued by other financial institutions		360,041,343
Sub-total	4,815,954,937	4,498,726,880
Interest receivable	42,066,815	43,786,175
Less: Credit loss provision (Note i)	(3,148,088)	(3,827,568)
Total	4,854,873,664	4,538,685,487

Note i: As of 31 December 2023 and 31 December 2022, the Bank classified all financial investments: debt instruments into Stage I and measured the impairment losses based on ECL in the next 12 months.

# (9) Fixed assets

	Office equipment	Computer equipment	Total
Cost:			
At 1 January 2022	6,348,823	22,559,332	28,908,155
Additions	240,185	1,594,268	1,834,453
Disposals _			
At 31 December 2022			
and 1 January 2023	6,589,008	24,153,600	30,742,608
Additions	1,643,100	15,811,888	17,454,988
Disposals _	(1,273,197)	<u> </u>	(1,273,197)
At 31 December 2023	6,958,911	39,965,488	46,924,399
Accumulated depreciation:			
At 1 January 2022	5,112,828	18,075,349	23,188,177
Additions	376,457	2,900,437	3,276,894
Disposals		<u> </u>	
At 31 December 2022			
and 1 January 2023	5,489,285	20,975,786	26,465,071
Additions	508,090	4,320,362	4,828,452
Disposals _	(1,272,573)	<u> </u>	(1,272,573)
At 31 December 2023	4,724,802	25,296,148	30,020,950
Net book value:			
At 31 December 2023	2,234,109	14,669,340	16,903,449
At 31 December 2022	1,099,723	3,177,814	4,277,537

# (10) Right-of-use assets

	Properties
Cost:	
At 1 January 2022	62,141,903
Additions	1,555,717
Disposals	(265,730)
At 31 December 2022	
and 1 January 2023	63,431,890
Additions	1,190,868
Disposals	(157,712)
At 31 December 2023	64,465,046
Accumulated depreciation:	
At 1 January 2022	9,948,604
Accrual	12,959,541
Reversal	(265,730)
At 31 December 2022	
and 1 January 2023	22,642,415
Accrual	12,936,413
Reversal	(157,712)
At 31 December 2023	35,421,116
Net book value:	
At 31 December 2023	29,043,930
At 31 December 2022	40,789,475

\_

. .

# (11) Intangible assets

	Software	Projects under construction	Total
Cost:			
At 1 January 2022	18,964,484	-	18,964,484
Additions	320,703	1,537,736	1,858,439
Transfer in	-	-	-
Transfer out			
At 31 December 2022			
and 1 January 2023	19,285,187	1,537,736	20,822,923
Additions	223,999	-	223,999
Transfer in	1,537,736	-	1,537,736
Transfer out		(1,537,736)	(1,537,736)
At 31 December 2023	21,046,922		21,046,922
Accumulated amortisation:			
At 1 January 2022	16,293,303	-	16,293,303
Additions	1,357,833	-	1,357,833
Transfer out			
At 31 December 2022			
and 1 January 2023	17,651,136		17,651,136
Additions	1,701,420	-	1,701,420
Transfer out		<u> </u>	
At 31 December 2023	19,352,556	:	19,352,556
Net book value:			
At 31 December 2023	1,694,366		1,694,366
At 31 December 2022	1,634,051	1,537,736	3,171,787

# (12) Deferred tax assets

# Year 2023

		Credited/	
Deferred tax assets	31-12-2022	(Charged) to profit or loss	31-12-2023
Credit impairment and			
provisions	99,250,821	(77,814,614)	21,436,207
Amortization expenses for			
intangible assets	339,171	(134,400)	204,771
Changes in fair value of			
derivatives	19,303,965	(110,910,880)	(91,606,915)
Changes in fair value of financial investments			
-financial assets held-for-			
trading	(488,705)	(1,743,316)	(2,232,021)
Accrued expenses	37,103,075	(12,713,325)	24,389,750
Lease	282,141	295,675	577,816
Accumulated losses	-	156,518,455	156,518,455
Total	155,790,468	(46,502,405)	109,288,063

# Year 2022

Deferred tax assets	31-12-2021	/Credited (Charged) to profit or loss	31-12-2022
Credit impairment and			
provisions	11,082,337	88,168,484	99,250,821
Amortization expenses for			
intangible assets	505,054	(165,883)	339,171
Changes in fair value of			
derivatives	4,821,128	14,482,837	19,303,965
Changes in fair value of financial investments -financial assets held-for-			
trading	975,329	(1,464,034)	(488,705)
Accrued expenses	19,371,537	17,731,538	37,103,075
Lease		282,141	282,141
Total	36,755,385	119,035,083	155,790,468

#### (13) Other assets

		Notes	31-12-2023	31-12-2022
	Other receivables Prepaid corporate income tax	(13.1)	151,308,074 35,500,303	199,574,549 -
	Operating lease improvements		7,702,154	8,131,845
	Others	_	22,249,817	60,860,428
	Sub-total	-	216,760,348	268,566,822
	Less: Credit loss provision	_	(742,724)	(13,937,269)
	Total	=	216,017,624	254,629,553
(13.1)	Other receivables			
			31-12-2023	31-12-2022
	Receivable to related parties (Note 11.2)		128,161,799	100,073,127
	Option Premium receivables		15,043,321	43,318,163
	Fee and commission receivables	6	1,129,747	4,176,603
	Market-to-market margin		-	41,611,262
	Others	_	6,973,207	10,395,394
	Total	_	151,308,074	199,574,549

The total amount of other receivables transferred by the Bank in 2023 was RMB13,850,509 (2022: nil). In the above transaction, the Bank has transferred its rights to receive cash flows from the financial asset and has transferred all the risks and rewards of financial asset ownership to the transferee. The financial asset was derecognized in the financial statements.

# (14) Due to financial institutions

	31-12-2023	31-12-2022
Due to overseas		
financial institutions	9,389,194	22,873,481
Due to domestic		
financial institutions	2,642,163	11,544,570
Total	12,031,357	34,418,051

# (15) Placements from financial institutions

	31-12-2023	31-12-2022
Placements from overseas banks Placements from domestic banks	3,391,087,297 50,000,000	4,000,031,326
Sub-total	3,441,087,297	4,000,031,326
Interest payable	41,305,025	74,317,197
Total	3,482,392,322	4,074,348,523

# (16) Repurchase agreements

# (16.1) Analysis by counterparty

	31-12-2023	31-12-2022
Policy bank Commercial banks	900,000,000 492,900,000	- -
Sub-total	1,392,900,000	
Interest payable	206,074	
Total	1,393,106,074	<u> </u>
(16.2) Analysis by security type		
	31-12-2023	31-12-2022
Government bonds Policy bank bonds	871,847,368 521,052,632	
Sub-total	1,392,900,000	
Interest payable	206,074	
Total	1,393,106,074	

# (17) Customer deposits

(18)

	31-12-2023	31-12-2022
Time deposits	6,173,397,119	5,806,137,620
Demand deposits	1,694,264,062	3,811,076,279
Margin deposits	11,701,508	31,304
Sub-total	7,879,362,689	9,617,245,203
Interest payable	24,062,422	16,187,051
Total	7,903,425,111	9,633,432,254
Payroll payables		
	31-12-2023	31-12-2022
Salary, bonus, subsidy and		
allowance	69,082,033	58,791,968
Social insurance	4,877,742	2,899,012
Defined contribution plan	957,253	893,555
Of which:	000.045	000 450
Pension fund	928,245	866,452
Unemployment insurance Labor union expenditure and	29,008	27,103
staff education fee	679	604
		·
Total	74,917,707	62,585,139

# (18) Payroll payables (continued)

(19)

Staff costs (Note 5. 33)	31-12-2023	31-12-2022
Salary, bonus, subsidy and		
allowance	207,564,049	185,861,819
Defined contribution plan	11,761,095	10,438,032
Of which:		
Pension fund	11,395,232	10,114,888
Unemployment insurance	365,863	323,144
Social insurance	8,421,451	7,947,823
Housing fund	5,109,323	4,602,682
Labor union expenditure and		
staff education fee	4,601,645	3,977,709
Total	237,457,563	212,828,065
Tax payables		
	31-12-2023	31-12-2022
Corporate income tax payable	-	69,708,734
Unpaid Value-added tax	13,582,313	14,861,870
Others	12,653,833	15,274,743
Total	26,236,146	99,845,347
	20,200,140	33,0-5,0-1

### (20) Accrued liabilities

As of 31 December 2023, all the Bank's accrued liabilities are credit impairment losses of off-balance-sheet assets, and the movements are as follows:

		202	23	
	Stage I	Stage II	Stage III	
	Expected credit impairment (next 12 months)	Expected credit impairment (entire duration)	Incurred credit impairment (entire duration)	Total
Opening balance Amount on Opening balance	3,514,310	83,526	-	3,597,836
Transfer to Stage II	(114,438)	114,438	-	-
Transfer to Stage III	-	-	-	-
Transfer back to Stage II	-	-	-	-
Transfer back to Stage I	83,526	(83,526)	-	-
Net amount incurred during the year	(1,440,817)	14,040	-	(1,426,777)
Exchange losses	36,199	-	-	36,199
_honango lococo			·	
Closing balance	2,078,780	128,478	-	2,207,258
		202		
	Stage I	Stage II	Stage III	
	olagor	Clugon	otago m	
	Expected credit	Expected credit	Incurred credit	
	impairment (next	impairment (entire	impairment (entire	Total
	12 months)	duration)	duration)	Total
Opening balance	1,711,480	-	-	1,711,480
Amount on Opening balance				
Transfer to Stage II	(11,704)	11,704	-	-
Transfer to Stage III	-	-	-	-
Transfer back to Stage II	-	-	-	-
Transfer back to Stage I	-	-	-	-
Net amount incurred	4 700 400	74 000		4 000 040
during the year	1,732,120	71,822	-	1,803,942
Exchange losses	82,414		<u> </u>	82,414
Closing balance	3,514,310	83,526		3,597,836

(21) Other liabilities

		Notes	31-12-2023	31-12-2022
	Other payables Deferred income	(21.1)	196,859,024 11,736,540	559,940,920 12,265,209
	Total		208,595,564	572,206,129
(21.1)	Other payables			
			31-12-2023	31-12-2022
	Payable to related parties (Note Option Premium Payable Market-to-market margin Receivables in suspense Others	11.2)	56,206,265 41,955,676 29,522,991 24,447,213 44,726,879	86,745,082 52,041,805 22,135,569 328,902,112 70,116,352
	Total		196,859,024	559,940,920

# (22) Paid-in capital

	31-12-2023		31-12-2022	2
	RMB	%	RMB	%
CA-CIB	6,296,000,000	100	6,296,000,000	100

On 31 December 2023 and 31 December 2022, the registered capital and paidin capital of the Bank is amounted to RMB6,296,000,000. The capital injection has been verified by Ernst & Young Hua Ming LLP shanghai branch (hereinafter referred to as the "EY") and EY has issued the capital verification report of Ernst & Young Hua Ming (2021) Yan Zi No 61114184\_B01.

# (23) Capital reserve

2023	Opening balance	Additions	Closing balance
Debt waived	62,547,301	-	62,547,301
Other capital reserve	2,881,771	<u> </u>	2,881,771
Total	65,429,072		65,429,072
2022	Opening balance	Additions	Closing balance
2022 Debt waived	Opening balance 62,547,301	Additions -	Closing balance 62,547,301
		Additions - -	C C

# (24) Surplus reserve

#### 2023 Opening balance Closing balance Increase Decrease Surplus reserve 144,281,114 20,860,077 165,141,191 2022 Opening balance Closing balance Increase Decrease Surplus reserve 144,281,114 144,281,114

According to the Bank's Articles of Association, the Bank has appropriated 10% of its profit to the statutory surplus reserve. The Bank should appropriate until the reserve balance reaches 50% of its registered capital or above.

(25) General reserve

	31-12-2023	31-12-2022
Opening balance Increase	367,414,758	367,414,758
Closing balance	367,414,758	367,414,758

Pursuant to relevant regulations issued by MOF, the Bank has to appropriate a certain amount of its net profit as general reserve to cover potential losses against its assets. In accordance with the "Regulation on Management of Financial Institutions for Reserves" (Cai Jin [2012] No. 20), issued by MOF on 30 March 2012, the general reserve balance for financial institutions should not be lower than 1.5% of their gross risk assets at the year end. As at 31 December 2023, the Bank's ratio of general reserve to risk-bearing assets was in compliance (up to 2.57%).

# (26) Retained earnings

	31-12-2023	31-12-2022
Retained earnings brought forward	133,963,388	255,228,478
Net profit/(loss)	208,600,771	(26,270,884)
Less: Appropriation to surplus reserve	(20,860,077)	-
Distribution to shareholder	(133,963,388)	(94,994,206)
Closing balance of retained earnings	187,740,694	133,963,388

# (27) Net interest income

	2023	2022
Interest income:		
Loans and advances to customers Placements with financial institutions Financial investments Due from financial institutions Due from the central bank Reverse repurchase agreements	274,423,777 181,837,231 96,651,172 27,606,662 12,479,053 10,585,275	325,852,113 189,018,151 144,770,835 9,662,676 15,305,042 9,471,098
Sub-total	603,583,170	694,079,915
Interest expense:		
Customer deposits Placements from financial institutions Repurchase agreements Due to financial institutions Lease liabilities Negotiable certificates of deposit	168,257,406 102,948,601 15,143,591 5,935,272 1,574,435 368,200	187,993,422 186,194,897 1,079,758 6,476,811 2,038,947 21,049,420
Sub-total	294,227,505	404,833,255
Net interest income	309,355,665	289,246,660

# (28) Net fee and commission income

		2023	2022
	Fee and commission income:		
	Agency brokerage fees	227,191,670	185,305,219
	Risk-taking related income	15,541,024	13,066,472
	Credit related income	10,349,245	8,362,098
	Intermediate business of payment and		
	settlement related income	2,161,322	2,802,368
	Others	7,726,869	6,602,838
	Sub-total	262,970,130	216,138,995
	Fee and commission expense	62,112,572	59,993,816
	Net fee and commission income	200,857,558	156,145,179
(29)	Investment income		
		2023	2022
	Investment income of		
	financial assets held-for-trading	42,727,997	15,640,979
	Net realised loss on derivatives	(74,487,582)	(57,967,002)
	Others	1,265,327	(6,281)
		.,,	(0,201)
	Total	(30,494,258)	(42,332,304)

# CREDIT AGRICOLE CIB (CHINA) LIMITED Notes to Financial Statements (Continued) For the year ended 31 December 2023 (Unless otherwise stated, expressed in RMB Yuan)

# 5. Notes to financial statements (continued)

# (30) Gains/ (losses) from changes in fair values

		2023	2022
	Gains/ (losses) on derivative financial instruments Gains on financial assets	9,981,080	(18,288,003)
	held- for-trading	6,973,261	5,856,137
	Total	16,954,341	(12,431,866)
(31)	Foreign exchange gains		
		2023	2022
	Gains/ (losses) from changes in fair value of foreign exchange derivative financial instruments Realized (losses)/ income arising from foreign exchange derivative financial instruments	432,054,454	(38,035,355)
	and others	(269,644,641)	214,247,685
	Total	162,409,813	176,212,330
(32)	Other operating income		
		2023	2022
	Business support service income		
	- offshore	51,103,719	41,688,501
	- onshore	77,473	76,069
	Total	51,181,192	41,764,570

# (33) General and administrative expenses

	2023	2022
Staff costs (Note 5.18) Operating expenses	237,457,563 148,135,966	212,828,065 131,351,115
Depreciation and amortization of assets	22,650,782	20,457,643
Total	408,244,311	364,636,823
(34) Credit impairment losses		
	2023	2022
Loans and advances to customers	49,912,932	281,619,102
Due from financial institutions	26,640	(657,951)
Due from the central bank	17,694	30,093
Other receivables	(604,946)	13,380,692
Debt instruments	(624,247)	1,935,131
Derivative financial assets	(1,281,195)	(145,436)
Placements with		
financial institutions	(1,322,897)	(7,277,460)
Off-balance sheet commitments	(1,426,777)	1,803,942
Total	44,697,204	290,688,113

## (35) Income tax expenses

	2023	2022
Current income tax expenses	(904,579)	90,931,439
Deferred income tax expenses	46,502,405	(119,035,083)
Total	45,597,826	(28,103,644)

The reconciliation of income tax expenses to profit/(loss) before tax is as follows:

	2023	2022
Profit/(loss) before tax	254,198,597	(54,374,528)
Tax charge on a tax rate at 25% Tax-free interest income of	63,549,649	(13,593,632)
government bonds	(18,334,741)	(15,751,006)
Non-deductible items Adjustment in respect of current income tax expenses of previous	1,294,736	1,660,002
periods	(911,818)	(419,008)
Total	45,597,826	(28,103,644)

# (36) Cash flows from operating activities

From net profit to cash flows from operating activities:

	2023	2022
Net profit/(loss): Adjusted by:	208,600,771	(26,270,884)
Credit impairment losses	44,697,204	290,688,113
Interest expense of negotiable certificates of deposit and lease		
liability	1,942,635	23,088,367
Depreciation and amortization	22,650,782	20,457,643
(Gains)/losses from changes in fair value and unrealized foreign		
exchange (gains) /losses	(449,008,795)	50,467,221
Investment income	(22,163,590)	(86,797,552)
Decrease/(Increase) in		
deferred income tax	46,502,405	(119,035,083)
(Increase)/decrease in operating		
receivables	(692,443,092)	2,532,154,900
Decrease in operating payables	(2,167,107,967)	(5,145,538,692)
Net cash outflows from		
operating activities	(3,006,329,647)	(2,460,785,967)

## (37) Cash and cash equivalent

	31-12-2023	31-12-2022
Cash (Note 5.1)	100,743	113,935
Excess reserves with		
the central bank (Note 5.1)	243,290,530	927,346,047
Due from financial institutions with		
maturity less than three months		
from acquisition date	68,076,712	147,634,661
Placements with financial		
institutions with maturity less than		
three months from acquisition date	949,540,737	2,265,478,481
Reverse repurchase agreements less than three months from		
acquisition date	299,880,000	1,549,090,000
Closing balance of cash and cash		
equivalents	1,560,888,722	4,889,663,124

# 6. Operating lease commitments

The Bank leases certain premises under operating lease arrangements. The total future minimum payments in respect of non-cancellable operating leases at the balance sheet date are as follows:

	31-12-2023	31-12-2022
Within 1 year	1,437,277	1,267,159
1 to 2 years	267,647	943,268
2 to 3 years	14,000	85,070
Total	1,718,924	2,295,497

# 7. Commitments and Entrusted Business

At any given time, the Bank has outstanding commitments to extend credit. These commitments take the form of approved loans and other facilities. The Bank also provides financial guarantees and letters of credit to guarantee the performance of customers to third parties.

Financial guarantee contracts have the nature of guarantee. If the customers fail to repay the contracted amounts or fail to fulfill the contracted obligations, the Bank shall fulfill its responsibility as guarantor.

Commitments represent the commitment made by the Bank to its customer to grant certain amount of loan in the future. Commitments are normally attached with effective date or termination clause, and it is probable that the Bank may not need to fulfill such commitment on the maturity date. Therefore, the total contracted commitments amount does not necessarily represent the expected cash outflow in future.

	31-12-2023	31-12-2022
Credit commitments		
Non-financing guarantee	4,819,572,408	4,167,398,459
Financing guarantee	124,428,056	542,217,937
Bank acceptances	427,731,613	197,209,372
Commitments	359,392,963	462,988,701
Sight letter of credit	81,903,820	74,404,261
Usance letter of credit	<u> </u>	120,587,886
Total	5,813,028,860	5,564,806,616
	31-12-2023	31-12-2022
Entrusted Business		
Entrusted deposits	173,676,884	542,283,214
Entrusted loans	173,676,884	542,283,214

# 8. Financial instrument and risk management

The Bank is exposed to different types of risks. The Bank devotes itself to risk management activities which include identification, measurement, monitoring, mitigation, and control of risks and portfolio risks. Risk management has become significantly important to the financial industry. Furthermore, operational risks are also inevitable for business operations. The Bank's risk management processes aim to achieve an appropriate balance between risk and return and to minimize the negative impacts of the underlying financial risks.

The most important types of business risk are credit risk, market risk and liquidity risk. Market risk includes foreign exchange risk and interest rate risk. The Bank's financial risk management aims at the unpredictability of financial market to reduce the potential negative impact of the Bank's financial performance.

# (1) Financial risk management

# Credit risk

#### (a) Credit risk management

The Bank is exposed to credit risk. Credit risk is the risk of loss arising from any failure by a borrower or counterparty to meet its financial obligations when such obligations fall due. Credit concentration risk may rise if borrowers or counterparties are closely related with a geographical or industrial perspective. On-balance-sheet credit exposures arise principally from loans, bond investments and interbank contacts. There is also credit risk in off-balance-sheet financial arrangements such as commitments, guarantees, bank acceptances and letters of credit.

Credit risk concentration refers to the situation whereby there is a concentration of customers in the same business activities, geographical location, or industry sector with similar economic characteristics such that their repayment ability would be affected by the same economic fluctuations. Credit risk concentration reflects the sensitivity of the Bank's performance to such customer concentration.

Management cautiously monitors its exposure on credit risk. The Credit Administration & Monitoring is responsible for the overall credit risk of the Bank and regularly communicates and coordinates with the Bank's senior management. The Bank has built relevant policy to set the credit risk limit for individual borrower. Such credit risk limits are monitored on a regular basis and subject to an annual risk analysis and review.

The risk from financial guarantee and commitments is similar with that from loans and advances to customers. Hence, the Bank adopts the same policies and procedures for managing credit contingencies which cover application, follow-up monitoring and collateral requirements, etc.

# (1) Financial risk management (continued)

# Credit risk (continued)

(a) Credit risk management (continued)

# ECL management

Depending on whether the credit risk has significantly increased and whether the asset is credit-impaired, the Bank measures the impairment provision for different assets with ECL of 12 months or lifetime, respectively. The key parameters of expected credit loss measurement include probability of default(PD), loss given default(LGD) and exposure at default(EAD). The Bank takes into account the quantitative analysis of historical statistics (such as ratings of counterparties, manners of guarantees and types of collaterals, repayments, etc.) and forward-looking information in order to establish the models for estimating PD, LGD and EAD.

Relative definitions are listed as below:

(i) The probability of default refers to the possibility that the debtor will not be able to fulfil its obligation of repayment in the next 12 months or the whole remaining lifetime. The Bank's PD is adjusted based on the internal rating default rate and forward-looking information to reflect the default probability of the debtor under the current macroeconomic environment.

(ii) The loss given default refers to the Bank's expectation of the extent of the loss resulting from the default exposure. Depending on the type of counterparty, the method and priority of the recourse, and the type of collaterals, the LGD varies. The loss given default is the percentage of risk exposure loss when default occurs, calculated on the basis of the next 12 months or the entire duration.

(iii) The exposure at default is the amount that the Bank should be reimbursed in the next 12 months or throughout the remaining lifetime when the default occurs.

# (1) Financial risk management (continued)

# Credit risk (continued)

(a) Credit risk management (continued)

# ECL management (continued)

#### Financial instruments Risk Segmentation

The credit risk exposure can be segmented according to the credit risk characteristics such as product type, customer type, industry and market distribution. The segmentation shall be reviewed and updated at least on yearly basis. When the credit risk characteristics of the risk exposures in the segment change, the reasonableness of the segmentation should be reviewed in a timely manner, and if necessary, the segmentation should be revised according to the common risk characteristics of the relevant credit risk exposure.

The Bank measures the ECL according to the product type of financial instruments (due from banks and other financial institutions, placements with banks and other financial institutions, reverse repurchase agreements, loans and advances to customers, debt instrument, other financial assets business and offbalance sheet credit business), the credit risk exposure of the related business is shown in Note 8 (1) (b) Maximum credit risk exposure without consideration of any collateral and credit risk mitigation.

#### Financial instruments Bucket Allocation

The Bank stages credit risk exposures by determining whether there is significant increase in credit risk or credit impairment has occurred since initial recognition.

The bucket allocation uses a combination of qualitative and quantitative analysis to assess the credit status and repayment capability of the counterparty, including but not limited to:

- (i) The internal rating of the counterparty in the Bank.
- (ii) Five-level classification of credit risk exposures, the overdue status and conditions in facility letter and etc.
- (iii) Information on the changes of financing strategy or credit risk management mechanism of the Bank.
- (iv) The credit reporting, external rating, debt and equity changes, credit default swap price, credit spreads, public information and etc.
- (v) The business and financial profile of the counterparty, its shareholders and related parties.
- (vi) Information related to macroeconomics, industry development, technology innovation, climate change, natural disasters, socio-economic and financial policies, government support or etc. that may potentially affect the repayment capability of the counterparty.

## (1) Financial risk management (continued)

#### Credit risk (continued)

(a) Credit risk management (continued)

#### ECL management (continued)

#### Forward-looking information and Management Add-on

The assessment of significant increases in credit risk and the calculation of ECL both involve forward-looking information. Through the analysis of historical data, the Bank identifies the key macroeconomic indicators that affect the credit risk and ECL of various industries and business types. The Bank assesses and adjusts these economic indicators at least every six months and tests the results of the assessment periodically. At 2023 December 31, the main macroeconomic parameters used to calculate expected credit losses are specified as follows:

	2024	
	Forecast Macroeconomic Parameters	
GDP (%, compared with last year)	3.9	
CPI (%, compared with last year)	1.8	

Set up a variety of basic scenarios according to the business profile and macropolitical and economic situations, and clarify the weight of different scenarios; If necessary, extreme scenarios should be added in conjunction with stress test results. As of 31 December 2023, the weighting segments for each scenario in the ECL calculation are 5% for the optimistic scenario, 50% for the baseline scenario, 35% for the pessimistic scenario and 10% for the stress scenario.

Considering the current market economic situation, regulatory policy and future economic development trend, when the management believes that the modelled ECL calculation cannot fully reflect the risk or expected loss of recent credit or economic events, the management will make an overlay adjustment to the expected credit loss provision.

## (1) Financial risk management (continued)

# Credit risk (continued)

(b) Maximum credit risk exposure without consideration of any collateral and credit risk mitigation

	31-12-2023	31-12-2022
Credit risk exposure of on-balance-sheet items:		
Due from the central bank	913,276,969	1,683,858,897
Due from financial institutions	1,416,740,414	874,479,257
Placements with financial institutions	3,581,671,277	4,312,393,697
Reverse repurchase agreements	299,972,018	1,549,487,950
Derivative financial assets	5,370,483,956	5,973,160,987
Loans and advances to customers	6,641,059,025	8,028,110,516
Financial assets held-for-trading	2,008,448,011	712,914,953
Debt instruments	4,854,873,664	4,538,685,487
Other assets	150,565,350	185,637,280
On-balance-sheet credit risk		
exposure	25,237,090,684	27,858,729,024
Non-financing guarantee	4,819,572,408	4,167,398,459
Financing guarantee	124,428,056	542,217,937
Bank acceptances	427,731,613	197,209,372
Commitments	359,392,963	462,988,701
Sight letter of credit	81,903,820	74,404,261
Usance letter of credit		120,587,886
Maximum credit risk exposure	31,050,119,544	33,423,535,640

The above table represents the maximum credit risk exposure of the Bank without taking into consideration of collateral and credit risk mitigation. For the onbalance-sheet assets, the exposures set out above are based on net carrying amounts as reported in the balance sheet.

# (1) Financial risk management (continued)

# Credit risk (continued)

## (c) Credit quality

The credit quality analysis of the Bank's major financial assets (without deducting loss provision) is as follows:

31-12-2023				
	Stage I	Stage II	Stage III	Total
Due from the central bank	913,324,848	-	-	913,324,848
Due from financial institutions	1,417,158,141	-	-	1,417,158,141
Placements with financial				
institutions	3,587,394,323	-	-	3,587,394,323
Reverse repurchase	000 070 040			000 070 040
agreements Loans and advances to	299,972,018	-	-	299,972,018
customers	6,740,633,235	69,281,844	-	6,809,915,079
Debt instruments	4,858,021,752	-	-	4,858,021,752
Other financial assets	151,308,074	-	-	151,308,074
Total	17,967,812,391	69,281,844		18,037,094,235
Off-balance sheet commitments	5,229,772,912	583,255,948		5,813,028,860
31-12-2022				
	Stage I	Stage II	Stage III	Total
Due from the central bank	1,683,889,033	-	-	1,683,889,033
Due from financial institutions	874,870,344	-	-	874,870,344
Placements with financial				
institutions	4,319,365,456	-	-	4,319,365,456
Reverse repurchase	4 5 40 407 050			4 5 40 407 050
agreements Loans and advances to	1,549,487,950	-	-	1,549,487,950
customers	8,042,544,149	68,878,460	400,000,000	8,511,422,609
Debt instruments	4,542,513,055	-	-	4,542,513,055
Other financial assets	185,724,040	-	13,850,509	199,574,549
Total	21,198,394,027	68,878,460	413,850,509	21,681,122,996

(1) Financial risk management (continued)

## Credit risk (continued)

- (d) Loans and advances
- (i) Loans and advances which neither overdue nor impaired

The composition of loans that are neither overdue nor impaired by collateral arrangement as at the balance sheet date is as follows:

	2023	2022
Unsecured loans	3,817,788,939	4,208,420,272
Guaranteed loans	1,708,786,533	2,453,773,731
Secured by pledges	750,737,806	1,052,850,966
Secured by mortgages	520,545,137	380,436,539
Sub-total	6,797,858,415	8,095,481,508
Interest receivable	12,056,664	15,941,101
Total	6,809,915,079	8,111,422,609

#### (ii) Restructured loans and advances

Restructured loans are loans for which original contract repayment terms have been modified as a result of the deterioration of borrowers' financial conditions or failure to meet the repayment obligation. The balance of restructured loans as at 31 December 2023 is nil (31 December 2022: Nil).

#### (1) Financial risk management (continued)

#### Credit risk (continued)

- (d) Loans and advances (continued)
- (iii) Impaired loans and advances

The loans should be recognised as impaired loans when there are objective evidences that a single or multiple negative events have occurred after the initial recognition of the loans and the impact from the events on the expected future cash flows can be estimated reliably. These loans are classified as "Substandard", "Doubtful" or "Loss".

At 31 December 2022, "Substandard", "Doubtful" and "Loss" loan (without deducting loss provision) are shown below:

31-12-2022

Substandard loans	-
Doubtful loans	400,000,000
Loss loans	

Total

400,000,000

The Bank has no such loan as at 31 December 2023.

#### (1) Financial risk management (continued)

#### Liquidity risk

The Bank is exposed to different types of day-to-day cash withdrawal requirements, including payments of overnight deposits, current deposits, time deposits, loans disbursements, guarantees and other derivative financial instruments settled in cash. Most due deposits would not be withdrawn from the Bank on the expiration day immediately, but still kept in the Bank based on historical experience. However, in order to meet the unanticipated cash requirements, the Bank set the minimum excessive funding storage level and minimum level of funding from other banks and financial institutions to meet these kinds of withdrawal requirements.

Keeping a match between the maturity dates of assets and liabilities and maintaining an effective control over mismatches is of great importance to the Bank. Due to the uncertain periods and varies types of businesses, it is difficult for the Bank to keep a perfect match. Unmatched positions may increase revenues, but it also exposes the Bank to greater risks of losses.

The match between maturity dates of assets and liabilities as well as a bank's ability to replace due liabilities with acceptable costs are all key factors when evaluating its exposure to liquidity, interest rate and foreign exchange rate risks.

The Bank provides guarantees and letters of credit to customers based on their credit ratings and amount of cash collaterals. Usually, customers will not withdraw the amount committed by the Bank in the guarantees or letters of credit in full, and therefore, funds required for guarantees and letters of credit are not so much as required for other commitments of the Bank. Meanwhile, the Bank may be discharged of its obligations due to overdue or termination of the commitments. As a result, the contractual amount for credit commitment cannot represent the actual funds required.

(1) Financial risk management (continued)

## Liquidity risk (continued)

## (a) Cash flows of financial assets and liabilities

The analysis of undiscounted cash flows of financial assets and liabilities at the balance sheet day classified by residual contract period as follow:

	31-12-2023							
	Overdue /			3 months				
	On demand	Within 1 month	1 to 3 months	to 1 year	1 to 5 years	5 years above	undated	Total
Financial assets:								
Cash and due from the central bank	243,391,273	754,877	4,189,942	82,876,801	-	-	582,164,819	913,377,712
Due from financial institutions	67,658,985	-	-	-	-	-	1,349,081,429	1,416,740,414
Placements with financial institutions	-	901,771,249	1,877,548,604	481,661,836	366,480,843	-	-	3,627,462,532
Reverse repurchase agreements	-	300,064,036	-	-	-	-	-	300,064,036
Derivative financial assets	5,370,483,956	-	-	-	-	-	-	5,370,483,956
Loans and advances to customers	-	2,820,749,805	1,557,633,978	909,413,104	1,373,889,984	177,068,412	-	6,838,755,283
Financial assets held-for-trading	-	104,844,377	211,505,123	35,107,272	1,732,145,280	22,893,459	-	2,106,495,511
Debt instruments	-	591,618,853	797,700,275	2,951,435,069	570,104,512	-	-	4,910,858,709
Other financial assets	15,315,487	96,713,949	12,552,952	19,317,148	91,174		6,574,640	150,565,350
Total financial assets	5,696,849,701	4,816,517,146	4,461,130,874	4,479,811,230	4,042,711,793	199,961,871	1,937,820,888	25,634,803,503

(1) Financial risk management (continued)

## Liquidity risk (continued)

## (a) Cash flows of financial assets and liabilities (continued)

The analysis of undiscounted cash flows of financial assets and liabilities at the balance sheet day classified by residual contract period as follow (continued):

	31-12-2023							
	Overdue /			3 months				
	On demand	Within 1 month	1 to 3 months	to 1 year	1 to 5 years	5 years above	undated	Total
Financial liabilities:								
Due to financial institutions	12,031,357	-	-	-	-	-	-	12,031,357
Placements from financial institutions	-	441,330,749	1,036,344,903	1,032,915,146	1,100,849,228	-	-	3,611,440,026
Repurchase agreements	-	1,393,243,457	-	-	-	-	-	1,393,243,457
Derivative financial liabilities	5,244,643,864	-	-	-	-	-	-	5,244,643,864
Customer deposits	1,694,625,166	5,771,557,228	413,395,536	31,251,584	-	-	-	7,910,829,514
Other financial liabilities	<u> </u>	167,042,196		29,816,828				196,859,024
Total financial liabilities	6,951,300,387	7,773,173,630	1,449,740,439	1,093,983,558	1,100,849,228	<u> </u>	<u> </u>	18,369,047,242
Net liquidity	(1,254,450,686)	(2,956,656,484)	3,011,390,435	3,385,827,672	2,941,862,565	199,961,871	1,937,820,888	7,265,756,261
Off-balance sheet commitments	316,441,779	169,954,785	1,271,490,486	2,825,972,616	1,170,169,194	59,000,000		5,813,028,860

(1) Financial risk management (continued)

## Liquidity risk (continued)

## (a) Cash flows of financial assets and liabilities (continued)

The analysis of undiscounted cash flows of financial assets and liabilities at the balance sheet day classified by residual contract period as follow:

	31-12-2022							
	Overdue /			3 months				
	On demand	Within 1 month	1 to 3 months	to 1 year	1 to 5 years	5 years above	undated	Total
Financial assets:								
Cash and due from the central bank	927,459,982	-	-	42,106,642	-	-	714,406,208	1,683,972,832
Due from financial institutions	147,243,574	-	-	-	-	-	727,235,683	874,479,257
Placements with financial institutions	-	2,400,735,183	210,440,083	1,502,277,540	204,281,372	-	-	4,317,734,178
Reverse repurchase agreements	-	1,549,779,122	-	-	-	-	-	1,549,779,122
Derivative financial assets	5,973,160,987	-	-	-	-	-	-	5,973,160,987
Loans and advances to customers	12,000,000	2,466,604,729	3,359,299,986	828,419,062	1,554,958,614	-	-	8,221,282,391
Financial assets held-for-trading	-	-	30,560,923	653,437,999	49,064,871	-	-	733,063,793
Debt instruments	-	462,724,118	631,668,916	3,184,578,248	322,213,857	-	-	4,601,185,139
Other financial assets	38,604,184	101,492,394	6,019,363	19,853,800	21,670	<u> </u>	19,645,869	185,637,280
Total financial assets	7,098,468,727	6,981,335,546	4,237,989,271	6,230,673,291	2,130,540,384	<u> </u>	1,461,287,760	28,140,294,979

(1) Financial risk management (continued)

## Liquidity risk (continued)

## (a) Cash flows of financial assets and liabilities (continued)

The analysis of undiscounted cash flows of financial assets and liabilities at the balance sheet day classified by residual contract period as follow (continued):

		31-12-2022						
	Overdue /			3 months				
	On demand	Within 1 month	1 to 3 months	to 1 year	1 to 5 years	5 years above	undated	Total
Financial liabilities:								
Due to financial institutions	34,418,051	-	-	-	-	-	-	34,418,051
Placements from financial institutions	-	31,354	-	1,036,538,405	3,204,033,361	-	-	4,240,603,120
Derivative financial liabilities	6,602,424,847	-	-	-	-	-	-	6,602,424,847
Customer deposits	3,811,107,583	5,153,697,217	318,911,131	330,555,455	24,349,644	-	-	9,638,621,030
Other financial liabilities	<u> </u>	533,766,251		26,174,669				559,940,920
Total financial liabilities	10,447,950,481	5,687,494,822	318,911,131	1,393,268,529	3,228,383,005	<u> </u>	<u> </u>	21,076,007,968
Net liquidity	(3,349,481,754)	1,293,840,724	3,919,078,140	4,837,404,762	(1,097,842,621)		1,461,287,760	7,064,287,011
Off-balance sheet commitments	131,102,776	585,271,380	1,263,041,303	1,578,631,786	2,006,759,371			5,564,806,616

#### (1) Financial risk management (continued)

#### Market risk

The Bank is exposed to market risk, which refers to the risk of the fair value or future cash flow volatility caused by the volatility of the market price. Market risk comes from market interest rate, the general or specific changes in foreign exchange rates to the interest rate products, and the open position of the currency products.

The Bank's exposure to market risk is divided into a portfolio of trading and non-trading. Trading portfolio includes the position of the Bank and the customer or market transactions, namely the market maker trading. The nontransaction portfolio mainly includes the interest rate risk management of a commercial bank's assets and liabilities.

The Bank's independent market risk management department is responsible for monitoring and controlling the market risk of trading and non-trading accounts in the whole line. The Bank also established a market risk daily reporting system, to monitor and analyze the market risk changes and implementation limits by risk management departments with regular reporting to senior management.

#### Market risk measurement technique

The Bank evaluates its exposed market risk of investment portfolio by VaR and Non-VaR indexes. The Bank uses historical simulation method to calculate the 1 day holding period, and the VaR value of the 99% confidence interval is used as the index of internal management. Non-VaR refers to the market risk management indicators the Bank used other than VaR, mainly PV01 and foreign exchange positions, over warning, the nominal amount of the principal and maturity date.

#### Foreign exchange risk

The Bank takes on exposure to the effects of fluctuations in the prevailing levels of exchange rate on its financial position and cash flows.

The Bank's principle in controlling exchange rate risk is to match its assets and liabilities in each currency and to maintain exchange rate risk within established limits. The Bank has set risk limits according to the guidelines established by the Risk Management Committee, the relevant regulatory requirements, and management's assessment of the current market condition. The Bank also manages its foreign capital sources and usage of foreign currencies to minimize potential currency mismatches. The foreign exchange risk exposure is authorized to manage by products and trader's right.

## (1) Financial risk management (continued)

## Market risk (continued)

#### Foreign exchange risk (continued)

The following table below summarizes the Bank's exposure to foreign exchange rate risk at the end of each reporting period. Included in the table are the Bank's assets and liabilities at carrying amounts in RMB, categorized by the original currency.

#### 31-12-2023

	RMB	USD RMB equivalent	Others RMB equivalent	Total RMB equivalent
Assets:				
Cash and due from				
the central bank	774,162,604	138,631,119	583,989	913,377,712
Due from financial institutions Placements with	862,726,904	521,097,655	32,915,855	1,416,740,414
financial institutions Reverse repurchase	3,213,571,553	353,650,822	14,448,902	3,581,671,277
agreements	299,972,018.00	-	-	299,972,018
Derivative financial assets	767,891,422	4,372,744,387	229,848,147	5,370,483,956
Loans and advances to	, ,	.,,,	,	-,,,
customers	6,639,526,316	-	1,532,709	6,641,059,025
Financial assets held-for-trading	2,008,448,011	-	-	2,008,448,011
Debt instruments	4,854,873,664	-	-	4,854,873,664
Other financial assets	18,009,660	23,324,729	109,230,961	150,565,350
Total financial assets	19,439,182,152	5,409,448,712	388,560,563	25,237,191,427
Liabilities:				
Due to financial institutions Placements from	12,031,357	-	-	12,031,357
financial institutions	3,091,129,719	389,723,797	1,538,806	3,482,392,322
Repurchase agreements	1,393,106,074	-	-	1,393,106,074
Derivative financial liabilities	778,386,188	4,310,594,060	155,663,616	5,244,643,864
Customer deposits	6,772,264,364	957,851,482	173,309,265	7,903,425,111
Other financial liabilities	79,745,064	57,291,619	59,822,341	196,859,024
Total financial liabilities	12,126,662,766	5,715,460,958	390,334,028	18,232,457,752
Net position	7,312,519,386	(306,012,246)	(1,773,465)	7,004,733,675
Off-balance sheet commitments	1,927,593,488	3,024,145,198	861,290,174	5,813,028,860

## (1) Financial risk management (continued)

# Market risk (continued)

## Foreign exchange risk (continued)

#### 31-12-2022

	RMB	USD RMB equivalent	Others RMB equivalent	Total RMB equivalent
Assets:				
Cash and due from				
the central bank	1,600,353,050	82,948,312	671,470	1,683,972,832
Due from financial institutions	796,525,107	46,304,637	31,649,513	874,479,257
Placements with				
financial institutions	2,130,830,422	1,900,872,242	280,691,033	4,312,393,697
Reverse repurchase				
agreements	1,549,487,950	-	-	1,549,487,950
Derivative financial assets	2,100,366,684	2,210,924,240	1,661,870,063	5,973,160,987
Loans and advances to				
customers	7,741,242,379	285,103,248	1,764,889	8,028,110,516
Financial assets held-for-trading	712,914,953	-	-	712,914,953
Debt instruments	4,538,685,487	-	-	4,538,685,487
Other financial assets	68,263,018	73,476,299	43,897,963	185,637,280
Total financial assets	21,238,669,050	4,599,628,978	2,020,544,931	27,858,842,959
Liabilities:				
Due to financial institutions	34,418,051	_	_	34,418,051
Placements from	54,410,051			54,410,051
financial institutions	4,074,317,182	_	31,341	4,074,348,523
Derivative financial liabilities	1,895,529,489	3,041,696,547	1,665,198,811	6,602,424,847
Customer deposits	9,112,815,962	278,722,967	241,893,325	9,633,432,254
Other financial liabilities	394,486,189	90,942,858	74,511,873	559,940,920
	004,400,100	50,542,000	74,011,070	000,040,020
Total financial liabilities	15,511,566,873	3,411,362,372	1,981,635,350	20,904,564,595
Net position	5,727,102,177	1,188,266,606	38,909,581	6,954,278,364
Off-balance sheet commitments	2,029,209,409	2,615,150,799	920,446,408	5,564,806,616

#### (1) Financial risk management (continued)

#### Market risk (continued)

#### Foreign exchange risk (continued)

The table below illustrates the potential impact of an appreciation or depreciation of foreign currencies against RMB by 1% on the profit before tax of the Bank.

	2023	2022
1% appreciation against RMB	(3,077,857)	12,271,762
1% depreciation against RMB	3,077,857	(12,271,762)

During the sensitivity analysis, the Bank makes the following assumptions when determining business conditions and financial index, except:

- (i) Analysis is based on static gap on balance sheet date, regardless of subsequent changes;
- (ii) No consideration of impact on the customers' behavior resulting from interest rate changes;
- (iii) No consideration of impact on market price resulting from interest rate changes;
- (iv) No consideration of actions taken by the Bank.

Due to these inherent limitations of the Bank's approach, actual impact on the Bank's profit before tax from exchange rate fluctuation may vary from the analysis above.

#### Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows.

The table below summarizes the Bank's exposures to interest rate risks. The table presents the Bank's assets and liabilities at carrying amounts, categorized by the earlier of contractual re-pricing or maturity dates.

## 8. Financial instrument and risk management (continued)

## (1) Financial risk management (continued)

## Market risk (continued)

				31-12-2023			
	Within 1 months	1-3 months	3-12 months	1-5 years	Over 5 years	Non-interest bearing	Total
Financial assets:							
Cash and Due from the central bank	773,865,537	-	-	-	-	139,512,175	913,377,712
Due from financial institutions	67,658,986	1,348,183,063	-	-	-	898,365	1,416,740,414
Placements with financial institutions	891,848,139	1,853,658,878	469,823,294	340,488,843	-	25,852,123	3,581,671,277
Reverse repurchase agreements	299,880,000	-	-	-	-	92,018	299,972,018
Derivative financial assets	-	-	-	-	-	5,370,483,956	5,370,483,956
Loans and advances to customers	3,172,718,028	2,431,848,784	603,057,524	421,378,025	-	12,056,664	6,641,059,025
Financial assets held-for-trading	99,014,377	199,760,123	5,433,772	1,684,016,280	20,223,459	-	2,008,448,011
Debt instruments	579,669,688	779,518,446	2,891,219,616	562,399,099	-	42,066,815	4,854,873,664
Other financial assets	<u> </u>	-	-		<u> </u>	150,565,350	150,565,350
Total financial assets	5,884,654,755	6,612,969,294	3,969,534,206	3,008,282,247	20,223,459	5,741,527,466	25,237,191,427

## 8. Financial instrument and risk management (continued)

## (1) Financial risk management (continued)

## Market risk (continued)

				31-12-2023			
	Within 1 months	1-3 months	3-12 months	1-5 years	Over 5 years	Non-interest bearing	Total
Financial liability:							
Due to financial institutions	12,031,357	-	-	-	-	-	12,031,357
Placements from financial institutions	441,087,297	1,000,000,000	1,000,000,000	1,000,000,000	-	41,305,025	3,482,392,322
Repurchase agreements	1,392,900,000	-	-	-	-	206,074	1,393,106,074
Derivative financial liabilities	-	-	-	-	-	5,244,643,864	5,244,643,864
Customer deposits	7,440,711,620	408,651,069	30,000,000	-	-	24,062,422	7,903,425,111
Other financial liabilities		<u> </u>	<u> </u>	<u> </u>	<u> </u>	196,859,024	196,859,024
Total financial liabilities	9,286,730,274	1,408,651,069	1,030,000,000	1,000,000,000		5,507,076,409	18,232,457,752
	<i>/-</i>						
Net position	(3,402,075,519)	5,204,318,225	2,939,534,206	2,008,282,247	20,223,459	234,451,057	7,004,733,675

## 8. Financial instrument and risk management (continued)

## (1) Financial risk management (continued)

# Market risk (continued)

				31-12-2022			
	Within 1 months	1-3 months	3-12 months	1-5 years	Over 5 years	Non-interest bearing	Total
Financial assets:							
Cash and Due from the central bank	1,599,947,744	-	-	-	-	84,025,088	1,683,972,832
Due from financial institutions	147,243,574	727,235,683	-	-	-	-	874,479,257
Placements with financial institutions	2,398,574,422	208,938,000	1,499,625,390	189,599,841	-	15,656,044	4,312,393,697
Reverse repurchase agreements	1,549,090,000	-	-	-	-	397,950	1,549,487,950
Derivative financial assets	-	-	-	-	-	5,973,160,987	5,973,160,987
Loans and advances to customers	2,860,794,124	4,107,355,264	557,466,007	474,554,020	-	27,941,101	8,028,110,516
Financial assets held-for-trading	-	30,560,923	634,980,059	47,373,971	-	-	712,914,953
Debt instruments	449,825,804	605,615,719	3,121,637,759	317,820,030	-	43,786,175	4,538,685,487
Other financial assets	41,611,262	-	<u> </u>	<u> </u>	<u> </u>	144,026,018	185,637,280
Total financial assets	9,047,086,930	5,679,705,589	5,813,709,215	1,029,347,862	<u> </u>	6,288,993,363	27,858,842,959

## 8. Financial instrument and risk management (continued)

## (1) Financial risk management (continued)

# Market risk (continued)

				31-12-2022			
	Within 1 months	1-3 months	3-12 months	1-5 years	Over 5 years	Non-interest bearing	Total
Financial liability:							
Due to financial institutions	34,418,051	-	-	-	-	-	34,418,051
Placements from financial institutions	31,326	-	1,000,000,000	3,000,000,000	-	74,317,197	4,074,348,523
Derivative financial liabilities	-	-	-	-	-	6,602,424,847	6,602,424,847
Customer deposits	8,949,489,650	316,951,154	327,504,399	23,300,000	-	16,187,051	9,633,432,254
Other financial liabilities	<u> </u>		<u> </u>	<u> </u>	<u> </u>	559,940,920	559,940,920
Total financial liabilities	8,983,939,027	316,951,154	1,327,504,399	3,023,300,000	<u> </u>	7,252,870,015	20,904,564,595
Net position	63,147,903	5,362,754,435	4,486,204,816	(1,993,952,138)	<u> </u>	(963,876,652)	6,954,278,364

## (1) Financial risk management (continued)

## Market risk (continued)

## Interest rate risk (continued)

	31-12-202	3	31-12-	2022
Change in interest rate	Impact on profit before tax	Impact on equity	Impact on profit before tax	Impact on equity
+100 basis points	21,789,348	<u> </u>	62,118,056	
-100 basis points	(21,789,348)		(62,118,056)	

The sensitivity analysis above is on the basis that assets and liabilities have static interest rate risk structure. In the relevant analysis, the fluctuation is only measured during one year, which reflects the effect on the annualized interest income given re-pricing the assets and liabilities within the year. The assumptions are shown as below:

- All the assets and liabilities which are re-priced or matured within one month, one to three months, or three months to one year are assumed to be re-priced or matured in the middle of the period;
- (ii) The yield curve is under parallel shifts with interest rate changes; and
- (iii) No other change in the portfolio of assets and liabilities.

Based on the assumptions above, the actual change of net interest income of the Bank caused by the increase or decrease of interest rate may be different from the result of such sensitivity analysis.

## 9. Fair value of financial instruments

#### (1) Fair value hierarchy

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Quoted market prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Valuation technique using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Valuation technique using inputs for the asset or liability that is not based on observable market data (unobservable inputs).

## 9. Fair value of financial instruments (continued)

## (1) Fair value hierarchy (continued)

## 31-12-2023

	Level 1	Level 2	Level 3	Total
Financial assets				
<ul> <li>Derivative financial assets</li> </ul>		E 270 482 0EC		E 270 492 0E6
- Financial investments:	-	5,370,483,956	-	5,370,483,956
financial assets held-				
for- trading	2,008,448,011	<u> </u>	<u> </u>	2,008,448,011
Total	2,008,448,011	5,370,483,956		7,378,931,967
Financial liabilities				
- Derivative financial				
Liabilities	<u> </u>	5,244,643,864	<u> </u>	5,244,643,864
Total	<u> </u>	5,244,643,864	<u> </u>	5,244,643,864
31-12-2022				
01 12 2022	Level 1	Level 2	Level 3	Total
Financial assets				
- Derivative financial				
assets	-	5,973,160,987	-	5,973,160,987
- Financial investments:				
financial assets held-				
for- trading	712,914,953	<u> </u>		712,914,953
Total	712,914,953	5,973,160,987	<u> </u>	6,686,075,940
Financial liabilities				
- Derivative financial				
Liabilities	<u> </u>	6,602,424,847	<u> </u>	6,602,424,847
Total	<u> </u>	6,602,424,847	<u> </u>	6,602,424,847

The Bank has no financial instruments for which the fair value hierarchy are categorized in Level 3. There is no transfer in or out from Level 3 for current year.

## 9. Fair value of financial instruments (continued)

## (2) Financial instruments not measured at fair value

Fair values estimation is made in accordance with information of market and financial instruments in some specific point. Estimation is based on following methods and supposition:

 Cash and due from the central bank, Due from financial institutions, Placements with financial institutions, Reverse repurchase agreements, Due to financial institutions, Placements from financial institutions, Repurchase agreements, Other assets and Other liabilities.

Given that maturities of these financial assets and liabilities are in one year or they all have floating interest rates, the carrying amount approximates the fair value.

(ii) Loans and advances

Since the RMB loans interest rates change with the fluctuation of PBOC benchmark interest rates, and interest rates for loans denominated in foreign exchange are generally floating, fair value of loans is approximate to the carrying value.

#### (iii) Customer deposits

The carrying value of fixed interest-bearing deposits approximates to its fair value because their maturities are within one year.

#### (iv) Debt instruments

The fair value of debt instruments is the discounted value of the cash flow expected to be received in the future according to the current market interest rate, and its fair value is approximate to its carrying value.

## 10. Capital Management

The Bank's capital management focuses on monitoring of the capital adequacy ratio, aiming to comply with the regulatory requirements and support the business expansion.

The Bank insists on positive capital management policy as to achieve goals as follow:

- To ensure the Bank's continuous compliance with the regulatory CAR requirements and have sufficient capital to support the internally assessed capital demand;
- (2) To ensure the Bank's capital is adequate to support the business strategy and growth;
- (3) To optimize the return to shareholders while maintaining a prudent level of capital in relation to the underlying risks of the business.

Since 1 January 2013, the Bank has calculated and disclosed Capital Adequacy Ratio in accordance with "Capital Rules for Commercial Banks (Provisional)" and other regulatory requirements issued by the NFRA. The on-balance-sheet risk weighted assets are calculated using different risk weights, which are determined by the risk of specific assets, counterparties, markets and other relevant aspects, as well as qualified collateral and guarantees. The off-balancesheet exposures are calculated using similar methodology and adjusted according to the nature of the contingent losses. The risk-weighted assets for market risks are calculated using Standardized Approach. The risk-weighted assets for operational risks are calculated using the Basic Indicator Approach.

During the year, the Bank has complied with the regulatory capital requirements.

## 10. Capital Management (continued)

The Core tier-one capital adequacy ratios, tier-one capital adequacy ratios and capital adequacy ratios calculated by the Bank in accordance with "Regulations Governing Capital of Commercial Banks (Provisional)" are as follows:

	31-12-2023	31-12-2022
Core Tier-one capital		
Paid-in capital	6,296,000,000	6,296,000,000
Qualified capital reserve	65,429,072	65,429,072
Surplus reserve	165,141,191	144,281,114
General reserve	367,414,758	367,414,758
Retained earnings	187,740,694	133,963,388
Core Tier-one capital	7,081,725,715	7,007,088,332
Core Tier-one capital deduction		
Intangible assets	1,694,366	3,171,787
Unrealized gains and losses due		
to changes in own credit risk on		
fair valued liabilities	25,041	4,435
Net core tier-one capital	7,080,006,308	7,003,912,110
Other core tier-one capital		
Other core lier-one capital		
Net tier-one capital	7,080,006,308	7,003,912,110
		<u> </u>
Tier-two capital		
Net Tier-two capital		
Surplus provisions for		
loans impairment	167,902,028	83,312,093
	7 047 000 000	7 007 004 000
Net capital	7,247,908,336	7,087,224,203
Risk-weighted assets	26,121,373,800	26,169,356,558
Core Tier-one capital		
adequacy ratio	27.1%	26.7%
Tier-one capital adequacy ratio	27.1%	26.7%
Capital adequacy ratio	27.7%	27.1%

#### 11. Related party transactions

#### (1) Criteria of identifying related parties

The following parties constitute the related parties of an enterprise :

- (i) Parent of the Bank;
- (ii) Other enterprises controlled by the same parent of the Bank;
- (iii) Key management personnel of the Bank and close family members of such individuals;
- (iv) Other entities controlled or jointly controlled by the key management personnel or close family members of such individuals;
- (v) Associates or joint ventures of an entity of other members of the same parent of the Bank.

# (2) Transactions between the Bank and the parent company and other related parties

(i) Transactions with the parent company of the Bank and other related parties were as follows:

	<u>2023</u> Amount	Percentage %	<u>2022</u> Amount	Percentage %
Interest income	52,181,102	8.65	33,546,497	4.83
	, ,		, ,	
Interest expense	(101,199,117)	34.39	(187,233,490)	46.25
Fee and commission income	228,955,668	87.07	197,367,558	91.32
Fee and commission expense	(20,122,775)	32.40	(19,139,279)	31.90
Investment income and gains/(losses)				
from changes in fair value	7,733,464	(57.12)	(106,278,718)	194.07
Other operating income	51,181,192	100.00	41,764,570	100.00
General and administrative expenses	(80,952,072)	19.83	(75,935,742)	20.83
Foreign exchange gains/(losses)	125,069,318	77.01	(470,896,010)	(267.23)

(ii) The balances with the parent company of the Bank and other related parties as at the balance sheet date were as follows:

	<u>2023</u>	Percentage %	<u>2022</u>	Percentage %
	Amount		Amount	
Due from financial institutions	26,271,581	1.85	20,641,484	2.36
Placements with financial institutions	15,414,474	0.43	922,999,587	21.40
Derivative financial assets	305,942,239	5.70	459,124,756	7.69
Financial investments:				
Debt instruments	475,843,346	9.80	209,572,066	4.62
Other assets	128,161,799	59.33	100,073,127	39.30
Due to financial institutions	9,394,478	78.08	11,549,833	33.56
Placements from financial institutions	3,432,385,047	98.56	4,074,348,523	100.00
Derivative financial liabilities	134,031,965	2.56	218,636,076	3.31
Customer deposits	1,850,601	0.02	-	-
Other liabilities-other payables	56,206,265	28.55	86,745,082	15.49
Other liabilities-deferred income	136,537	1.16	226,686	1.85

# (2) Transactions between the Bank and the parent company and other related parties (continued)

(iii) The notional amount of derivative instruments with the parent company and other related parties as at balance sheet date was as follows:

	<u>2023</u>	Percentage	<u>2022</u>	Percentage
	Amount	%	Amount	%
Interest rate derivatives	11,063,177,400	5.78	7,238,002,880	5.76
Exchange rate derivatives	12,004,373,894	1.71	10,627,874,497	1.71
Other derivatives	8,876,061,225	36.36	3,054,152,933	35.02

(iv) The balances of commitment granted to other related parties as at the balance sheet date were as follows:

	<u>2023</u>	Percentage	2022	Percentage
	Amount	%	Amount	%
Guarantee	986,437,508	16.97	884,674,267	15.90

- (v) There was no irrevocable credit commitment granted to other related parties as at balance sheet date of 2023 and 2022.
- (vi) Related-party transactions are at arm's length with no preferential treatments, comparing to transaction with third parties.

#### (3) Parent company of the Bank

	Registered	Main		Proportion of	Share
<u>Name</u>	location	<u>business</u>	Shareholding	voting rights	<u>Capital</u>
CA-CIB	Paris, France	Banking	100.00%	100.00%	EUR7,851,636,342

CRÉDIT AGRICOLE S.A. registered in France is the ultimate holding company of the Bank.

#### (4) Other related parties

Names of related parties

Crédit Agricole CIB (Singapour) Crédit Agricole CIB (Allemagne) Crédit Agricole CIB (Inde) Crédit Agricole CIB (Corée du Sud) Crédit Agricole CIB (Etats-Unis) Crédit Agricole CIB (Japon) Crédit Agricole CIB (Royaume-Uni) Crédit Agricole CIB (Hong-Kong) Crédit Agricole CIB (Italie) Crédit Agricole CIB (Dubai DIFC) Crédit Agricole CIB Services Private Ltd. CA Indosuez (Switzerland) S.A. CA Indosuez Wealth (Europe) AerDragon Aviation Leasing Company Limited GAC-Sofinco Automobile Finance Company Limited LCL Crédit Agricole Bank Polska S.A. Crédit Agricole Egypt S.A.E. Caisse Régionale Des Savoie Caisse Régionale Guadeloupe Caisse Régionale Centre Est Crédit Agricole Payment Services Crédit Agricole Italia

Relationship with the Bank

Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Subsidiary/Branch of Parent Bank Joint ownership enterprise of Parent Bank Joint ownership enterprise of the group Subsidiary of the group

#### (5) Main transactions between the Bank and related parties

## (i) Provide funding

	2023		2022	
	Amount	%	Amount	%
Interest income				
CA-CIB GAC-Sofinco Automobile Finance	43,454,712	83.28	19,659,279	58.59
Company Limited	7,625,547	14.61	4,545,065	13.55
Crédit Agricole S.A.	721,900	1.38	422,592	1.26
Crédit Agricole CIB (Hong-Kong)	346,591	0.66	82,563	0.25
Crédit Agricole CIB (Corée du Sud)	32,329	0.06	-	-
Crédit Agricole CIB (Japon)	23	0.01	-	-
CA Indosuez (Switzerland) S.A.	-	-	6,817,251	20.32
Crédit Agricole CIB (Singapour)	-	-	1,112,098	3.32
CA Indosuez Wealth (Europe)			907,649	2.71
Total	52,181,102	<u>100.00</u>	33,546,497	100.00
Interest expense				
CA-CIB	101,054,035	99.83	150,027,431	80.10
Crédit Agricole S.A.	82,808	0.08	36,020,014	19.24
Crédit Agricole CIB (Hong-Kong) AerDragon Aviation Leasing	59,238	0.06	29,770	0.02
Company Limited	2,972	0.01	-	-
Crédit Ágricole CIB (Singapour)	43	0.01	5,565	0.01
GAC-Sofinco Automobile Finance Company Limited	21	0.01	21	0.01
CA Indosuez Wealth (Europe)		-	1,143,227	0.61
CA Indosuez (Switzerland) S.A.	<u> </u>		7,462	0.01
Total	101,199,117	100.00	187,233,490	100.00

## (5) Main transactions between the Bank and related parties (continued)

## (ii) Receive service

	2023		2022	
	Amount	%	Amount	%
Fee and commission expense and				
general and administrative expenses	<u>}</u>			
Technology maintenance expenses to				
parent bank	31,464,787	31.12	33,067,817	34.78
Service fee to parent bank	24,733,414	24.47	20,454,678	21.51
Guarantee fee to parent bank	17,561,408	17.37	18,258,801	19.20
Crédit Agricole CIB (Hong-Kong)	10,929,501	10.81	12,455,348	13.10
Crédit Agricole CIB (Singapour)	8,682,226	8.59	6,166,590	6.49
Crédit Agricole CIB (Royaume-Uni)	3,412,732	3.38	2,541,336	2.67
CA-CIB	1,481,973	1.47	469,722	0.49
Crédit Agricole CIB Services				
Private Ltd.	1,230,239	1.22	1,328,840	1.40
Crédit Agricole CIB (Etats-Unis)	776,211	0.77	107,450	0.11
Crédit Agricole CIB (Dubai DIFC)	298,895	0.30	-	-
Crédit Agricole S.A.	202,940	0.20	-	-
Crédit Agricole Egypt S.A.E.	118,771	0.12	173,942	0.18
Crédit Agricole CIB (Allemagne)	64,947	0.06	36,649	0.04
Crédit Agricole CIB (Italie)	45,355	0.04	3,891	0.01
CA Indosuez (Switzerland) S.A.	32,678	0.03	-	-
Crédit Agricole Bank Polska S.A.	17,685	0.02	6,687	0.01
Crédit Agricole Payment Services	9,352	0.01	-	-
Crédit Agricole Italia	6,932	0.01	-	-
Crédit Agricole CIB (Inde)	4,801	0.01	3,270	0.01
Total	101,074,847	100.00	95,075,021	100.00

## (5) Main transactions between the Bank and related parties (continued)

## (iii) Investment and provide service

	2023		2022	
	Amount	%	Amount	%
Fee and commission income				
and other operating income				
CA-CIB	114,700,649	40.89	103,410,998	43.18
Crédit Agricole CIB (Royaume-Uni)	95,633,196	40.89 34.14	78,439,647	43.16 32.80
Crédit Agricole CIB (Hong-Kong)	66,622,831	23.78	55,232,958	23.10
Crédit Agricole CIB (Fiong-Rong)	1,947,465	0.70	1,970,731	0.82
GAC-Sofinco Automobile Finance	1,947,403	0.70	1,970,731	0.02
Company Limited	501,887	0.18	109,438	0.05
Crédit Agricole S.A.	462,264	0.17	, -	-
CA Indosuez (Switzerland) S.A.	91,594	0.03	-	-
Crédit Agricole CIB (Etats-Unis)	90,989	0.03	(140,118)	(0.06)
Crédit Agricole CIB (Allemagne)	57,893	0.02	36,206	0.02
Crédit Agricole Bank Polska S.A.	14,292	0.02	8,986	0.01
AerDragon Aviation Leasing				
Company Limited	9,551	0.01	-	-
Caisse Régionale Des Savoie	3,400	0.01	3,934	0.01
Caisse Régionale Guadeloupe	425	0.01	637	0.01
Crédit Agricole CIB (Inde)	424	0.01	354	0.01
Crédit Agricole Egypt S.A.E.	-	-	50,911	0.02
LCL	-	-	6,842	0.01
Crédit Agricole CIB (Corée du Sud)	-	-	392	0.01
Caisse Régionale Centre Est			212	0.01
Total	280,136,860	100.00	239,132,128	100.00

#### (5) Main transactions between the Bank and related parties (continued)

(iv) Other major related party transactions

	2023	2022
Compensation of key management personnel	37,278,228	37,110,524

In accordance with the requirements of Article 56 of the Measures for the Administrative Measures on Related-party Transactions of Banking and Insurance Institutions (Decree [2022] No. 1 of the China Banking and Insurance Regulatory Commission), the Bank is required to disclose credit transactions with the close associates. There were no credit transactions with close associates in 2023 for the Bank (2022: none).

## (6) Balance with related parties

(i) Due from and placements with banks

	31-12-2023		31-12-202	22
	Amount	%	Amount	%
Due from banks				
Crédit Agricole S.A.	13,572,942	51.66	20,641,484	100.00
CA-CIB	12,698,639	48.34		
Total	26,271,581	100.00	20,641,484	100.00
Placements with banks				
Crédit Agricole CIB (Hong-Kong)	15,414,474	100.00	-	-
CA-CIB			922,999,587	100.00
Total	15,414,474	100.00	922,999,587	100.00

(ii) Due to and placements from banks

	31-12-202	31-12-2023		22
	Amount	%	Amount	%
<u>Due to banks</u>				
Crédit Agricole S.A.	9,341,083	99.43	8,336,732	72.18
Crédit Agricole CIB (Hong-Kong)	35,256	0.38	34,989	0.30
CA-CIB	7,805	0.08	3,167,838	27.43
GAC-Sofinco Automobile Finance Company Limited	5.284	0.06	5.263	0.05
Crédit Agricole CIB (Singapour)	5,264	0.00	5,203	0.03
Credit Agricole CIB (Singapour)	5,050	0.05	5,011	0.04
Total	9,394,478	100.00	11,549,833	100.00
Placements from banks				
CA-CIB	3,430,846,241	99.96	4,074,317,182	99.99
Crédit Agricole CIB (Hong-Kong)	1,538,806	0.04	31,341	0.01
Total	3,432,385,047	100.00	4,074,348,523	100.00

#### (6) Balance with related parties (continued)

(iii) Asset-backed security

	31-12-2023		31-12-2023 31-12-2022		22
	Amount	%	Amount	%	
GAC-Sofinco Automobile Finance					
Company Limited	475,843,346	100.00	209,572,066	100.00	

Note i: The related party is an asset-backed securities issuer, and the underlying assets under the securitization trust are personal automobile mortgage loans.

(iv) Derivative financial instruments

## 31-12-2023

			Fair	value
	Notional amount	%	Assets	Liabilities
CA-CIB Crédit Agricole CIB (Hong-	24,597,713,602	77.00	46,428,609	(97,539,533)
Kong)	5,235,029,278	16.39	75,076,630	(12,814,598)
Crédit Agricole CIB (Royaume-Uni)	2,110,869,639	6.61	184,437,000	(23,677,834)
Total	31,943,612,519	100.00	305,942,239	(134,031,965)

#### 31-12-2022

			Fair	/alue
	Notional amount	%	Assets	Liabilities
CA-CIB Crédit Agricole CIB (Hong-	14,090,610,920	67.35	58,455,359	(126,384,450)
Kong) Crédit Agricole CIB	4,061,904,345	19.42	35,434,027	(41,501,421)
(Royaume-Uni)	2,767,515,045	13.23	365,235,370	(50,750,205)
Total	20,920,030,310	100.00	459,124,756	(218,636,076)

#### (v) Customer deposits

	31-12-2023 31-12-202		2	
	Amount	%	Amount	%
AerDragon Aviation Leasing				
Company Limited	1,850,601	100.00		

## (6) Balance with related parties (continued)

#### (vi) Commitments and Entrusted Business

	31-12-2023		31-12-2023 31-12-20		31-12-202	22
	Amount	%	Amount	%		
<u>Guarantees</u>						
CA-CIB	850,847,570	86.25	849,394,852	96.01		
CA Indosuez (Switzerland) S.A.	102,091,008	10.35	-	-		
Crédit Agricole CIB (Allemagne)	31,055,536	3.15	30,537,703	3.45		
Caisse Régionale Des Savoie	2,443,394	0.25	2,443,394	0.28		
Crédit Agricole CIB (Etats-Unis)			2,298,318	0.26		
Total	986,437,508	100.00	884,674,267	100.00		

## 12. Post balance sheet events

As at the date on which the financial statements are approved, there is no material post balance sheet event that needs to be disclosed or adjusted by the Bank.

## 13. Segment reporting

The Bank is organized into six segments based on geographical region, which is the Head Office Business Department, Shanghai Branch, Beijing Branch, Guangzhou Branch, Tianjin Branch and Xiamen Branch. Segment profit or loss and assets and liabilities are presented based on the location of the booking entities. The management periodically reviews the financial information of the segments to determine resource allocation and performance assessment.

#### 14. Comparative amounts

Certain comparative amounts have been adjusted to conform with the current year's presentation and the accounting treatment requirements.

#### 15. Approval of the financial statements

The financial statements were approved for issue by the Board of Directors on Mar 19th, 2024.

The following parts are not the components of the audited financial statements

# Index

		Page
Appendix I	Balance Sheet and Income Statement of Branches	
Attachment (1)	Balance sheet and Income statement of Head office	137 – 139
Attachment (2)	Balance sheet and Income statement of Shanghai Branch	140 – 142
Attachment (3)	Balance sheet and Income statement of Beijing Branch	143 – 144
Attachment (4)	Balance sheet and Income statement of Guangzhou Branch	145 – 146
Attachment (5)	Balance sheet and Income statement of Tianjin Branch	147 – 148
Attachment (6)	Balance sheet and Income statement of Xiamen Branch	149 – 150

ASSETS	2023-12-31	2022-12-31
Cash and due from the central bank	50,843,580	40,956,540
Due from financial institutions	1,350,639,695	58,915,445
Placements with financial institutions	3,581,671,277	4,312,393,697
Due from inter-bank	4,062,285,650	1,571,399,262
Derivative financial assets	3,655,251,265	5,623,924
Reverse repurchase agreements	299,972,018	1,549,487,950
Loans and advances to customers	(1,655,524)	(3,116,018)
Financial investments:		
Financial assets held-for-trading	2,008,448,011	-
Debt instruments	4,854,873,664	4,538,685,487
Fixed assets	8,027,766	2,057,865
Right-of-use assets	18,769,790	-
Intangible assets	285,134	73,578
Deferred tax assets	109,288,063	155,790,468
Other assets	107,722,026	911,317
TOTAL ASSETS	20,106,422,415	12,233,179,515

# Appendix I Attachment (1) CREDIT AGRICOLE CIB (CHINA) LIMITED Balance Sheet of Head office (continued) Expressed in RMB Yuan

LIABILITIES AND EQUITY	2023-12-31	2022-12-31
LIABILITIES:		
Due to financial institutions	2,642,163	22,873,481
Placements from banks and		
other financial institutions	3,482,392,322	4,074,348,523
Due to inter-bank	5,168,951,133	2,190,587,374
Interest payable to inter-bank	20,075,518	13,072,837
Repurchase agreements	1,393,106,074	-
Derivative financial liabilities	3,440,182,246	11,385,864
Payroll payables	57,693,133	1,501,207
Tax payables	19,852,546	76,335,175
Debt securities issued	20,852,851	-
Accrued liabilities	580,784	1,779,347
Other liabilities	77,925,750	20,953,322
TOTAL LIABILITIES	13,684,254,520	6,412,837,130
SHAREHOLDERS' EQUITY:		
Paid-in capital	5,796,000,000	5,796,000,000
Capital reserve	65,429,072	65,429,072
Surplus reserve	165,141,191	144,281,114
General reserve	367,414,758	367,414,758
Retained earnings	28,182,874	(552,782,559)
TOTAL SHAREHOLDERS' EQUITY	6,422,167,895	5,820,342,385
TOTAL LIABILITIES AND		
SHAREHOLDERS' EQUITY	20,106,422,415	12,233,179,515

# Appendix I Attachment (1) CREDIT AGRICOLE CIB (CHINA) LIMITED Income statement of Head office Expressed in RMB Yuan

	Year 2023	Year 2022
OPERATING INCOME		
Interest income	306,799,148	343,483,720
Inter-bank interest income	245,124,186	103,944,838
Interest expense	(149,000,113)	(208,832,524)
Inter-bank interest expense	(235,416,604)	(186,426,384)
Net interest income	167,506,617	52,169,650
Fee and commission income	9,155,911	9,196,093
Fee and commission expense	(44,102,797)	(18,644,712)
Net fee and commission expense	(34,946,886)	(9,448,619)
Investment income	(3,427,692)	(8,390,028)
Gains from changes in fair value	10,328,186	5,966,147
Foreign exchange gains/ (losses)	178,649,949	(2,492,460)
Other operating income	51,103,720	-
TOTAL OPERATING INCOME	369,213,894	37,804,690
OPERATING EXPENSE		
Tax and surcharges	(170,859)	(137,466)
General and administrative expense	(293,257,780)	(8,003,101)
Credit impairment losses	5,620,386	3,663,043
TOTAL OPERATING EXPENSE	(287,808,253)	(4,477,524)
OPERATING PROFIT	81,405,641	33,327,166
Non-operating income	61,935	-
Non-operating expense	(161,000)	<u> </u>
PROFIT BEFORE TAX	81,306,576	33,327,166
Less: Income tax expense	(32,263,625)	27,483,206
NET PROFIT	49,042,951	60,810,372

# Appendix I Attachment (2) CREDIT AGRICOLE CIB (CHINA) LIMITED Balance sheet of Shanghai Branch Expressed in RMB Yuan

ASSETS	2023-12-31	2022-12-31
Cash and due from the central bank	862,027,273	1,642,516,676
Due from financial institutions	63,740,429	814,262,330
Due from inter-bank	4,765,386,184	2,105,471,940
Interest receivable from inter-bank	20,089,658	12,500,215
Derivative financial assets	1,715,232,691	5,967,537,063
Loans and advances to customers	5,288,009,175	6,677,738,071
Financial investments:		
Financial assets held-for-trading	-	712,914,953
Fixed assets	8,186,672	1,766,173
Right-of-use assets	5,893,169	32,508,189
Intangible assets	1,409,232	3,098,209
Other assets	103,606,173	248,677,731
TOTAL ASSETS	12,833,580,656	18,218,991,550

### Appendix I Attachment (2) CREDIT AGRICOLE CIB (CHINA) LIMITED Balance sheet of Shanghai Branch (continued) Expressed in RMB Yuan

LIABILITIES AND EQUITY	2023-12-31	2022-12-31
LIABILITIES:		
Due to institutions	9,389,194	11,544,570
Due to inter-bank	4,209,550,919	2,666,197,206
Derivative financial liabilities	1,804,461,618	6,591,038,983
Customers deposits	6,478,045,510	8,271,534,482
Payroll payables	4,299,696	48,854,456
Tax payables	4,823,542	20,615,859
Lease liabilities	5,455,987	33,946,095
Accrued liabilities	1,454,759	1,646,149
Other liabilities	128,754,047	221,510,753
TOTAL LIABILITIES	12,646,235,272	17,866,888,553
SHAREHOLDERS' EQUITY:		
Paid-in capital	100,000,000	100,000,000
Retained earnings	87,345,384	252,102,997
TOTAL SHAREHOLDERS' EQUITY	187,345,384	352,102,997
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	12,833,580,656	18,218,991,550

# Appendix I Attachment (2) CREDIT AGRICOLE CIB (CHINA) LIMITED Income statement of Shanghai Branch Expressed in RMB Yuan

	Year 2023	Year 2022	
OPERATING INCOME			
Interest income	247,748,842	313,845,526	
Inter-bank interest income	272,520,052	217,185,232	
Interest expense	(112,618,051)	(147,231,977)	
Inter-bank interest expense	(339,269,626)	(222,921,149)	
Net interest income	68,381,217	160,877,632	
Fee and commission income	183,827,759	133,792,966	
Fee and commission expense	(16,893,658)	(40,869,925)	
Net fee and commission income	166,934,101	92,923,041	
Investment income	(28,331,893)	(33,935,995)	
Gains/ (losses) from changes in fair value	6,626,155	(18,398,013)	
Foreign exchange (losses)/ gains	(15,391,190)	181,690,431	
Other operating income	77,472	41,764,570	
TOTAL OPERATING INCOME	198,295,862	424,921,666	
OPERATING EXPENSE			
Tax and surcharges	(2,076,198)	(4,748,194)	
General and administrative expense	(49,083,269)	(295,063,150)	
Credit impairment losses	(48,944,847)	(291,868,684)	
TOTAL OPERATING EXPENSE	(100,104,314)	(591,680,028)	
OPERATING PROFIT/(LOSS)	98,191,548	(166,758,362)	
Non-operating income	195,410	-	
Non-operating expense	(100,624)	(1,967,340)	
PROFIT/(LOSS) BEFORE TAX	98,286,334	(168,725,702)	
Less: Income tax expense	(10,940,950)	492,317	
NET PROFIT/(LOSS)	87,345,384	(168,233,385)	
	01,343,304	(100,200,000)	

# Appendix I Attachment (3) CREDIT AGRICOLE CIB (CHINA) LIMITED Balance sheet of Beijing Branch Expressed in RMB Yuan

ASSETS	2023-12-31	2022-12-31	
Due from financial institutions	660,211	520,791	
Due from inter-bank	-	82,931,706	
Interest receivable from inter-bank	-	907,347	
Loans and advances to customers	956,536,799	1,126,763,227	
Fixed assets	149,972	150,912	
Right-of-use assets	969,515	4,982,948	
Other assets	2,342,132	2,753,643	
TOTAL ASSETS	960,658,629	1,219,010,574	
LIABILITIES AND EQUITY			
LIABILITIES:			
Due to inter-bank	185,002,830	-	
Interest payable to inter-bank	884,528	-	
Customers deposits	638,433,144	681,681,287	
Payroll payables	9,736,199	9,179,464	
Tax payables	1,124,026	1,811,710	
Lease liabilities	503,758	4,657,200	
Accrued liabilities	131,550	88,782	
Other liabilities	930,297	328,632,887	
TOTAL LIABILITIES	836,746,332	1,026,051,330	
SHAREHOLDERS' EQUITY:			
Paid-in capital	100,000,000	100,000,000	
Retained earnings	23,912,297	92,959,244	
TOTAL SHAREHOLDERS' EQUITY	123,912,297	192,959,244	
TOTAL LIABILITIES AND			
SHAREHOLDERS' EQUITY	960,658,629	1,219,010,574	

# Appendix I Attachment (3) CREDIT AGRICOLE CIB (CHINA) LIMITED Income Statement of Beijing Branch Expressed in RMB Yuan

	Year 2023	Year 2022
OPERATING INCOME		
Interest income	41,333,996	22,403,963
Inter-bank interest income	58,213,309	76,286,566
Interest expense	(19,657,537)	(36,438,291)
Inter-bank interest expense	(30,246,959)	(16,010,534)
Net interest income	49,642,809	46,241,704
Fee and commission income	21,958,543	22,969,382
Fee and commission expense	(942,996)	(402,728)
Net fee and commission income	21,015,547	22,566,654
Investment income	1,265,327	(6,281)
Foreign exchange losses	(827,625)	(2,960,294)
TOTAL OPERATING INCOME	71,096,058	65,841,783
OPERATING EXPENSE		
Tax and surcharges	(513,389)	(380,891)
General and administrative expense	(47,707,834)	(44,103,914)
Credit impairment losses	2,486,791	(15,022,828)
TOTAL OPERATING EXPENSE	(45,734,432)	(59,507,633)
OPERATING PROFIT	25,361,626	6,334,150
Non-operating income	<u> </u>	1
PROFIT BEFORE TAX	25,361,626	6,334,151
Less: Income tax expense	(1,449,329)	75,299
NET PROFIT	23,912,297	6,409,450

# Appendix I Attachment (4) CREDIT AGRICOLE CIB (CHINA) LIMITED Balance sheet of Guangzhou Branch Expressed in RMB Yuan

ASSETS	2023-12-31	2022-12-31	
Cash and due from the central bank	506,859	499,616	
Due from financial institutions	226,273	169,339	
Due from inter-bank	228,814,572	517,574,490	
Interest payable to inter-bank	-	15,003	
Loans and advances to customers	47,949,624	-	
Fixed assets	143,735	111,701	
Right-of-use assets	1,454,229	1,952,822	
Other assets	744,502	931,269	
TOTAL ASSETS	279,839,794	521,254,240	
LIABILITIES AND EQUITY			
LIABILITIES:			
Customer deposits	166,852,027	365,003,154	
Interest payable to inter-bank	11,486	-	
Payroll payables	2,209,000	1,930,334	
Tax payables	182,308	185,342	
Lease liabilities	1,455,877	1,953,952	
Accrued liabilities	40,165	83,558	
Other liabilities	913,379	1,038,279	
TOTAL LIABILITIES	171,664,242	370,194,619	
SHAREHOLDERS' EQUITY:			
Paid-in capital	100,000,000	100,000,000	
Retained earnings	8,175,552	51,059,621	
TOTAL SHAREHOLDERS' EQUITY	108,175,552	151,059,621	
TOTAL LIABILITIES AND			
SHAREHOLDERS' EQUITY	279,839,794	521,254,240	

# Appendix I Attachment (4) CREDIT AGRICOLE CIB (CHINA) LIMITED Income statement of Guangzhou Branch Expressed in RMB Yuan

	Year 2023	Year 2022
OPERATING INCOME		
Interest income	387,462	2,968,558
Inter-bank interest income	11,638,478	16,803,898
Interest expense	(2,513,505)	(7,375,563)
Inter-bank interest expense	(474,010)	(4,319,293)
Net interest income	9,038,425	8,077,600
Fee and commission income	10,533,148	13,949,649
Fee and commission expense	(164,485)	(69,849)
Net fee and commission income	10,368,663	13,879,800
Foreign exchange losses	(31,933)	(26,439)
TOTAL OPERATING INCOME	19,375,155	21,930,961
OPERATING EXPENSE		
Tax and surcharges	(61,743)	(139,295)
General and administrative expense	(9,829,104)	(8,951,624)
Credit impairment losses	(981,564)	1,870,356
TOTAL OPERATING EXPENSE	(10,872,411)	(7,220,563)
OPERATING PROFIT	8,502,744	14,710,398
Non-operating income	755	755
PROFIT BEFORE TAX	8,503,499	14,711,153
Less: Income tax expense	(327,947)	18,860
NET PROFIT	8,175,552	14,730,013

# Appendix I Attachment (5) CREDIT AGRICOLE CIB (CHINA) LIMITED Balance sheet of Tianjin Branch Expressed in RMB Yuan

ASSETS	2023-12-31	2022-12-31	
Due from financial institutions	174,078	167,597	
Due from inter-bank	4,916,257	245,047,888	
Interest receivable from inter-bank	834,064	-	
Loans and advances to customers	350,218,951	226,725,236	
Fixed assets	186,181	4,894	
Right-of-use assets	947,060	24,205	
Other assets	541,034	7,085	
TOTAL ASSETS	357,817,625	471,976,905	
LIABILITIES AND EQUITY			
LIABILITIES:			
Due to inter-bank	146,573,547	-	
Interest payable to inter-bank	-	368,198	
Customer deposits	104,210,185	161,359,272	
Payroll payables	424,000	616,643	
Tax payables	110,272	167,192	
Lease liabilities	959,174	26,431	
Other liabilities	72,091	70,888	
TOTAL LIABILITIES	252,349,269	162,608,624	
SHAREHOLDERS' EQUITY:			
Paid-in capital	100,000,000	100,000,000	
Retained earnings	5,468,356	209,368,281	
TOTAL SHAREHOLDERS' EQUITY	105,468,356	309,368,281	
TOTAL LIABILITIES AND			
SHAREHOLDERS' EQUITY	357,817,625	471,976,905	

# Appendix I Attachment (5) CREDIT AGRICOLE CIB (CHINA) LIMITED Income statement of Tianjin Branch Expressed in RMB Yuan

	Year 2023	Year 2022
OPERATING INCOME		
Interest income	7,310,930	11,375,518
Inter-bank interest income	11,649,063	14,645,340
Interest expense	(2,910,365)	(2,816,160)
Inter-bank interest expense	(6,079,562)	(10,384,764)
Net interest income	9,970,066	12,819,934
Fee and commission income	2,638,182	4,475,299
Fee and commission expense	(7,196)	(6,073)
Net fee and commission income	2,630,986	4,469,226
Foreign exchange losses	(1,525)	(107)
TOTAL OPERATING INCOME	12,599,527	17,289,053
OPERATING EXPENSE		
Tax and surcharges	(58,710)	(66,553)
General and administrative Expense	(3,962,312)	(4,234,467)
Credit impairment losses	(2,877,970)	10,670,000
TOTAL OPERATING EXPENSE	(6,898,992)	6,368,980
OPERATING PROFIT	5,700,535	23,658,033
PROFIT BEFORE TAX	5,700,535	23,658,033
Less: Income tax expense	(232,179)	22,027
NET PROFIT	5,468,356	23,680,060

### Appendix I Attachment (6) CREDIT AGRICOLE CIB (CHINA) LIMITED Balance sheet of Xiamen Branch Expressed in RMB Yuan

ASSETS	2023-12-31	2022-12-31	
Due from financial institutions	1,299,728	443,755	
Due from inter-bank	648,675,766	334,359,294	
Interest receivable from inter-bank	47,810	18,470	
Fixed assets	209,123	185,992	
Right-of-use assets	1,010,167	1,321,311	
Other assets	1,061,757	1,348,508	
TOTAL ASSETS	652,304,351	337,677,330	
LIABILITIES AND EQUITY			
LIABILITIES:			
Customer deposits	515,884,245	153,854,059	
Payroll payables	555,679	503,035	
Tax payable	143,452	730,069	
Lease liabilities	1,064,744	1,334,363	
TOTAL LIABILITIES	517,648,120	156,421,526	
SHAREHOLDERS' EQUITY:			
Paid-in capital	100,000,000	100,000,000	
Retained earnings	34,656,231	81,255,804	
TOTAL SHAREHOLDERS' EQUITY	134,656,231	181,255,804	
TOTAL LIABILITIES AND			
SHAREHOLDERS' EQUITY	652,304,351	337,677,330	

### Appendix I Attachment (6) CREDIT AGRICOLE CIB (CHINA) LIMITED Income statement of Xiamen Branch Expressed in RMB Yuan

	Year 2023	Year 2022
OPERATING INCOME		
Interest income	2,792	2,630
Inter-bank interest income	12,570,642	13,045,501
Interest expense	(7,527,934)	(2,138,740)
Inter-bank interest expense	(228,969)	(1,849,251)
Net interest income	4,816,531	9,060,140
Fee and commission income	34,856,587	31,755,606
Fee and commission expense	(1,440)	(529)
Net fee and commission income	34,855,147	31,755,077
Foreign exchange gains	12,137	1,199
TOTAL OPERATING INCOME	39,683,815	40,816,416
OPERATING EXPENSE		
Tax and surcharges	(239,776)	(215,178)
General and administrative expense	(4,404,012)	(4,280,567)
TOTAL OPERATING EXPENSE	(4,643,788)	(4,495,745)
OPERATING PROFIT	35,040,027	36,320,671
PROFIT BEFORE TAX	35,040,027	36,320,671
Less: Income tax expense	(383,796)	11,935
NET PROFIT	34,656,231	36,332,606

# **CORPORATE INFORMATION**

#### Shareholder

Crédit Agricole Corporate and Investment Bank

#### **Registered Name**

In Chinese: 东方汇理银行(中国)有限公司 In English: Credit Agricole Corporate and Investment Bank (China) Limited

#### **Registered Address**

12th Floor, Office Tower 2, No. 1266 West Nanjing Road, Jingan District, Shanghai 200040, PRC Telephone: 86 21 38566888 Facsimile: 86 21 38566922/23 SWIFT – CRLYCNSH Website: https://www.ca-cib.com/our-global-markets/asia-pacific/china

# Registration Date

July 1<sup>st</sup>, 2009

Authority of Registration State Administration for Market Regulation

# **Unified Social Credit Code**

91310000691565587J

Financial Institution License Serial Number B1022H231000001

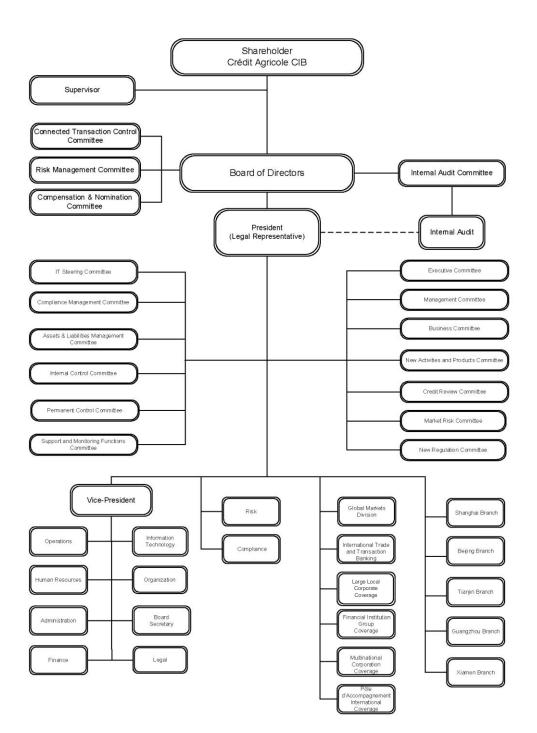
Registered Capital Renminbi 6,296,000,000

Legal Representative Nicolas Jean Francois VIX

### Auditor

Ernst & Young Hua Ming LLP Address: 50/F, Shanghai World Financial Center, 100 Century Avenue, Pudong New Area, 200120 Shanghai, China

# **ORGANIZATION CHART**



# LIST OF DOMESTIC OPERATIONS

### Head Office

12th Floor, Office Tower 2, Plaza 66, No. 1266Tel: 86 21 3856 6888West Nanjing Road ,Jingan District, ShanghaiFax: 86 21 3856 6922/23200040, ChinaFax: 86 21 3856 6922/23

### Shanghai Branch

Unit 1001,1002,1012,1013, 10th Floor, Office	Tel: 86 21 3856 6888
Tower 2, Plaza 66, 1266 West Nanjing Road,	Fax: 86 21 3856 6922/23
Jing'an District, Shanghai 200040, China	

### **Beijing Branch**

Unit	1901,1902-01	1 <i>,</i> 1908-2,	19/F,	Fortune	Tel: 86 10 5651 4000
Finan	cial Center, N	lo.5 Dong	sanhua	n Zhong	Fax: 86 10 5651 4001
Road	, Chaoyang	District, I	Beijing	100020,	
China	l				

### **Tianjin Branch**

Suite710, Tianjin International Building, 75	Tel: 86 22 5995 5258
Nanjing Road, Heping District, Tianjin 300050,	Fax: 86 22 5995 5259
China	

### **Guangzhou Branch**

Unit 603 at 6th Floor of Office Tower 1 of the	Tel: 86 20 3810 9620
Taikoo Hui Development, No. 385 Tianhe	Fax: 86 20 3810 9520
Road, Guangzhou 510620, China	

### **Xiamen Branch**

Suite	05AB,	18th	Floor,	Tower	Α,	China	Tel: 86 592 2396 168
Resou	rces Bu	ilding,	No. 93	Hubin I	East	Road,	Fax: 86 592 2396 169
Siming District, Xiamen 361004, Fujian, China							

# GLOSSARY

In this Annual Report, unless the context otherwise requires, the following terms shall have the meanings set out below:

The Group / Crédit Agricole Group	Crédit Agricole S.A., Caisses Régionales (Regional Banks), and its subsidiaries
Crédit Agricole CIB / CACIB	Crédit Agricole Corporate and Investment Bank and all of its subsidiaries and branches
Parent Bank / Shareholder	Crédit Agricole Corporate and Investment Bank
CACIB (China) / Our Bank / the Bank / we / us	Credit Agricole Corporate and Investment Bank (China) Limited, its predecessors and all of its branches
Articles of Association / AOA	The performing Articles of Association of the Bank
PRC	People's Republic of China
CNY / RMB / Renminbi	The lawful currency of PRC
Regulators	Applicable supervisory and regulatory authorities, including but not limited to National Financial Regulatory Administration (former China Banking and Insurance Regulatory Commission), State Administration of Foreign Exchange (SAFE), People's Bank of China (PBOC), etc.

Note: Photos in this Annual Report are provided by CACIB employees.

东方汇理银行(中国)有限公司 Credit Agricole Corporate and Investment Bank (China) Limited

12th Floor, Office Tower 2, Plaza 66 1266 West Nanjing Road, Jing'an District, Shanghai 200040, PRC Telephone: 86 21 38566888 Facsimile: 86 21 38566922/23 SWIFT - CRLYCNSH Website: https://www.ca-cib.com/our-global-markets/asia-pacific/china