



# Structured Finance

The main objectives of the Structured Finance team are:

- to originate and structure complex financing principally secured by collateral guarantees;
- to provide advice on strategy and financing arrangements;
- to ensure worldwide coverage in the key sectors of the real economy: aviation, rail, maritime, real estate, infrastructure, oil & gas, electricity.

**Financing**   **Assets**   **Origination**  
**Business sectors**   **Structuration**  
**Arrangement**   **Investment**  
**Real economy**   **Advice**   **Projects**



**14** countries

**750** employees



including **47%**  
in our international network

## BUSINESS LINES



Originates and develops structured financings for companies based in EMEA, Asia-Pacific and the Americas.  
 Arranger and agent role depending on the transaction.  
 Expertise recognised worldwide for 40 years.

Acts as a financial adviser, arranger and sets up innovative and complex financial structures.  
 Teams based in Paris, London, Madrid, Milan, New York, Houston, Singapore, Hong Kong, Tokyo, Sydney, Melbourne and Sao Paulo.

Proposes debt financing solutions taking into account the convergence of the investor base in leveraged debt and high yield bonds and issuers' requirements.  
 Teams based in Paris, Milan, Madrid, Frankfurt, London, Stockholm, Sydney, Hong Kong and New York.

Offers a premium service thanks to our Agency & Middle-office teams specialised in medium to long-term tailor-made financings.

# Some of the positions we offer

## STRUCTURED FINANCE ANALYST

You help originate and structure asset-based lending alongside the international network and the other Crédit Agricole CIB product lines.

Your tasks:

- ▶ to assess sales opportunities;
- ▶ to carry out financial modelling;
- ▶ to compile loan files (rating, committee grading, profitability calculations);
- ▶ to monitor risk and manage the portfolio (annual reviews, waiver requests, etc.);
- ▶ to structure financing offers, analyse risks, draft loan requests and implement loan facilities.

## PORTFOLIO MANAGER ANALYST

You are in charge of managing a portfolio of operations originated by the Front Office team and in which CACIB acts as agent or participant.

Your tasks:

- ▶ to support the Front Office team by implementing the new operations: closing, preparing KYCs (Know Your Customer), obtaining internal authorisations etc.;
- ▶ to monitor portfolio operations: negotiating and monitoring addenda, contacting internal and external agency teams;
- ▶ to monitor the risk and profitability of a portfolio of companies: conducting and presenting annual and quarterly reviews;
- ▶ to periodically analyse the portfolio (liquidity, covenants, other indicators, legal documentation, etc.).

## MIDDLE OFFICE AGENCY ANALYST

You offer your support to the originate teams and ensure the implementation of the operations, their monitoring and their settlement, alongside the Back Office teams.

Your tasks:

- ▶ to analyse the financial and contractual documentation and participate in negotiation sessions;
- ▶ to monitor the operation implementation conditions;
- ▶ to conduct daily management of external relations (clients, lawyers, brokers, insurers etc.) and clients' accounts.

## CANDIDATE PROFILES

- ▶ Business or Engineering School / University
- ▶ Specialisation in corporate finance
- ▶ Ability to analyse and summarise
- ▶ Proven writing skills
- ▶ Legal knowledge
- ▶ Ability to work as part of a team
- ▶ Interpersonal skills
- ▶ Ethics & compliance
- ▶ Fluent English



## The + points



**Ranked no. 1 on a number of business sectors**

**Significant international aspect**

**To apply, visit [www.jobs.ca-cib.com](http://www.jobs.ca-cib.com)**

