



# Global Markets

Global Markets cover all financing operations by way of bonds, securitisation, investment as well as hedging operations on interest rates, currencies and credit risks for Crédit Agricole CIB's major clients (corporates, financial institutions and entities within the Crédit Agricole group and their clients).

The main products include derivatives (interest rates and currency), structured products, foreign exchange, securitisation and bond issues on the primary and secondary markets.

With its 19 trading rooms worldwide, Crédit Agricole CIB provides its clients with access to liquidity in the main financial centres and offers a complete range of products tailored to meet their requirements.

- Autonomy
- Responsiveness
- Ethics
- Adaptability
- Expertise
- Risk management
- Analysis
- Teamwork
- Diligence
- Dynamism
- Financial markets
- International



**19** countries

**1,000** employees



including **65%** in our international network

## BUSINESS LINES



## Some of the positions we offer



### TRADER

Your experience and expertise in financial markets have equipped you with the skills to offer the best conditions for risk transfer between our clients and the markets, acting transparently and with total efficiency in full compliance with all market regulations.

Your tasks:

- ▶ to evaluate financial instruments in light of market and local regulatory conditions;
- ▶ to maximise revenues on clients' business in accordance with the Bank's guidelines;
- ▶ to establish strategies to cover market risks;
- ▶ to participate in systems projects to develop the necessary tools for position management procedures.

### STRUCTURER

You provide varyingly complex bespoke responses to meet your client's financial objectives within the framework of a scale of risk and protection that is adapted to clients' commitments and requirements (sellers, regulators, accountants, etc.).

Your tasks:

- ▶ to provide daily pricing services as well as training and marketing for the sales teams with regard to the investment and hedging products that may be offered to clients from underlying range;
- ▶ to design and develop new solutions to meet clients' requirements and coordinate the internal agreements procedure.

### SALES

You are in charge of identifying clients' needs (large corporations, financial institutions, asset managers, hedge funds, Crédit Agricole group entities) in terms of investment and risk management.

Your tasks:

- ▶ to propose financial products that best meet clients' needs;
- ▶ to conduct market transactions on behalf of clients;
- ▶ to ensure that professional codes of conduct are adhered to in all operations.

### DCM ORIGINATOR

You originate and execute bond financing transactions with corporations, financial institutions and sovereign borrowers within the framework of an integrated sales strategy with senior bankers.

Your tasks:

- ▶ to meet potential issuers, identify their requirements and present the most appropriate product offer;
- ▶ to contribute to the drafting of market updates and to the compilation of pitches;
- ▶ to oversee, once the mandate has been given, the smooth performance of the transaction by way of financial communication, syndication, investment of securities and related legal paperwork;
- ▶ to prepare and implementing hedging strategies for operations underway.

## CANDIDATE PROFILES

- ▶ University / Business or Engineering Schools
- ▶ Specialisation in market finance
- ▶ Capacity to work in a fast-paced environment
- ▶ Autonomy and responsiveness
- ▶ Rigour
- ▶ Agility
- ▶ Ethics & compliance
- ▶ Fluent English



## The + points



#### Expert careers

**Proximity:** cohesive team

**Dynamic and motivating environment**

**Major international dimension**

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