## **Project Bonds: Solar**

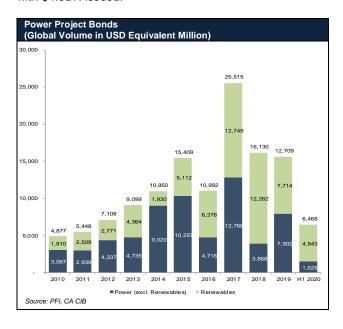


## Renewable Energy

The Capital Markets opened their doors to renewable energy projects with a wind Project Bond in 2003, followed by solar Project Bonds a few years later in 2010.

These trail-blazing transactions allowed investors to gain familiarity with the technologies, risks, and contractual arrangements related to renewable assets. They also paved the way for future issuances, as rating agencies started publishing specific methodologies dedicated to this newly accessible asset class.

In just over a decade, renewables have grown to represent 51% of power Project Bonds and 15% of total Project Bonds across all asset types. In H1 2020 alone, renewable energy Project Bonds accounted for 76% of power Project Bonds, with \$4.9BN issued.

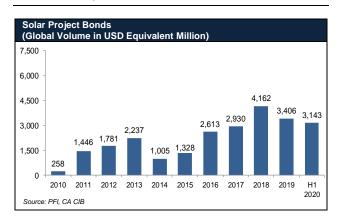


Renewable Project Bonds first gained traction in North America, followed by projects in Europe and Latin America, demonstrating the increasing comfort and global appetite among investors for renewable assets.

While renewables offerings have gained wider acceptance over time, there are challenges that need to be considered prior to approaching the Capital Markets. Lessons learned from past renewable financings can help ensure future successful executions.

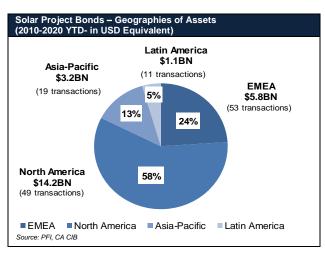
This article provides a historical review of the Project Bond market for solar assets globally, from utility-scale projects to commercial & industrial portfolios.

## **Solar Project Bonds**



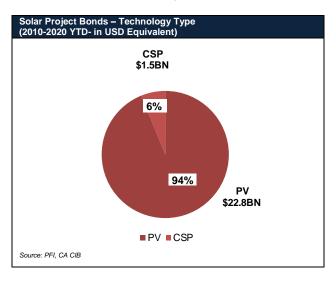
The first solar Project Bond issuance was the €196MM Andromeda Finance offering for a 51MW utility-scale PV Italian solar project in December 2010. In 2011, the \$702MM Project Bond for NextEra Genesis Solar, a singlesite Concentrating Solar Power (CSP) project with a capacity of 250MW in California, marked the opening of the US Debt Capital Markets for solar projects. Since then, over \$24.3BN has been raised globally for more than 132 transactions backing over 15.8GW of solar assets, with individual issuances ranging from €17MM to more than \$1,000MM. Solar Project Bonds have successfully been executed in 12 different currencies, out of which 59% have been issued in USD. Solar Project Bond issuance volume accounts for 19% of the power Project Bond market since 2010. It is worth noting that in spite of the COVID-19 pandemic, the amount of Solar Project Bonds issued in H1 2020 is already close to the volume issued in 2019.

North America is a highly active region for solar issuances, accounting for 58% of total Solar Project Bond volume since 2010, with 49 out of 132 transactions to-date taking place in the region.

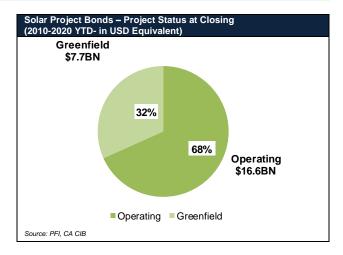


With 53 offerings to-date, EMEA is the second largest region by number of transactions for Solar Project Bonds, out of which 26 have been issued from Spain alone.

Outside North America and Europe, solar Project Bonds have been less common, but these financings are becoming increasingly frequent in Asia and Latin America. In 2016, the ¥3,000MM offering for Aomori-Misawa, a 10MW operating solar farm, was the first Capital Markets transaction for an Asian solar project. Since then, 18 additional transactions have closed in Asia. Latin America saw its first solar Project Bond placed in the international Capital Markets in 2018 with the issuance of \$65MM green Project Bonds to refinance construction bank debt for Invenergy's 50MW La Jacinta solar PV farm in Uruguay. This inaugural issuance was followed shortly that same year with a \$110MM dual-tranche Project Bond to refinance the 76MW Naranjal and Del Litoral solar assets owned by Atlas Renewables, also in Uruguay.



Solar projects rely on different technologies to convert sunlight into electricity. While Photovoltaic ("PV"), Concentrating Solar Power ("CSP") and Concentrating Photovoltaic ("CPV") technologies are the three main technologies available for utility-scale solar plants, projects relying on PV technology account for the overwhelming majority of the transactions to-date (94% of total issuance volume). Capital Markets participants have also financed parabolic trough systems, the most common form of CSP technology.



Many Project Bonds have financed greenfield projects, as both rating agencies and investors are comfortable with the low construction risk involved for solar projects. Also, the construction period is generally short, thus negative carry can be more easily mitigated. Project Bonds issued to refinance operating solar projects have also been successfully placed.

Project Bonds have allowed issuers to fully monetize solar projects' offtake agreements and to partially monetize merchant cash flows with amortizing structures over the full tenor of their underlying contracts, e.g. without any tail versus their power purchase agreements ("PPAs"). Maturities of 20 years or more are the norm for this type of transaction, with average weighted lives above 10 years.

## **Trends and Highlights**

A wide variety of utility-scale solar assets has been financed through the Project Bond market. Depending on the characteristics of the project, different structures have been successfully placed. The following section discusses some of these transactions, as well as current trends.

#### **Financing Solar Technologies**

The vast majority of utility-scale projects financed in the Capital Markets has used PV technology. PV technology directly converts sunlight into electricity through the acceleration of electrons in the PV cells. PV plants using crystalline silicon (c-Si) panels, including monocrystalline and polycrystalline, have been used for many years and are the most common technologies financed with Project Bonds.

CSP technology, while carrying a slightly higher complexity and operating risk, has also been financed through Project Bonds. A CSP project collects and concentrates the heat from the sun with highly reflective mirror panels and focuses the heat onto a receiver filled with a highly conductive fluid, such as synthetic oil. This fluid is then used to create steam and power a conventional steam turbine to generate electricity.

Another technology used for utility-scale solar projects is CPV technology. CPV directly converts sunlight into electricity, as PV does, but uses a lens system to concentrate the sunlight similar to CSP. To our knowledge, no projects relying on this technology have yet been financed in the Capital Markets.

Key technology risks include complexity of installation, degradation, commercial track record, and applicability of the solar technology in relation to the geography of the project. The technology and proposed design in solar assets financed with Project Bonds are typically reviewed by an independent engineer before launching the offering.

#### Approaching Technology Risk: Case Study

The first offering for a CSP project was the \$702MM issuance for NextEra Genesis Solar, a 250MW parabolic trough solar project in California. Issued in 2011, this transaction was also the first Capital Markets financing for a utility-scale solar project in the US.

The project consists of two 125MW parabolic trough solar fields and corresponding power blocks. The project is based on a Rankine power cycle with a reheat steam turbine generator designed to use solar radiation from parabolic trough technology. Two independently operated 140MW power blocks are fed thermal energy from solar collection systems. The solar panels capture and concentrate sunlight to heat synthetic oil, which then heats water to create steam. Steam is then pumped to an onsite turbine generator to produce electricity.

While the offering was rated AAA on the back of guarantees provided by the Department of Energy, Fitch considered the parabolic trough technology as proven and one of the oldest operating CSP technologies. Fitch also noted the sponsor's familiarity with this technology as a credit positive.

#### **Construction Financing for Solar Assets**

Capital Markets offerings have been successfully placed for greenfield projects. Construction of utility-scale solar project primarily includes permitting, procuring panels, installation and interconnection. The complexity of the overall design of a solar project tends to be relatively low compared to other power projects and the construction period is short, usually less than a year. For these reasons, investors and rating agencies are comfortable with construction risk and an investment-grade rating is achievable for greenfield projects.

Furthermore, sponsors typically secure comprehensive EPC contracts with experienced contractors. Fixed price, date certain contracts with adequate performance and delay liquidated damages (LD) clauses are standard in this industry, and are consistent with investment grade ratings.

Approaching Construction Risk: Case Study

In June 2013, Solar Star Funding issued \$1,000MM in series A senior secured notes to finance the construction of a 579MW PV project in California. Two locations were constructed in parallel over a two-year period. With \$2,740MM of construction budget, this project remains one of the largest ever financed in the Capital Markets.

The issuance was rated Baa3 / BBB- / BBB- by Moody's, Standard and Poor's and Fitch. The rating agencies noted the date-certain, fixed-price contract executed with SunPower, an experienced party, as a credit positive. The contract included milestone payments and a substantial early completion bonus payment if the project was completed ahead of schedule.

In March 2015, as the project was reaching completion ahead of schedule, Solar Star Funding issued \$325MM in series B senior secured notes (pari-passu with the series A) to repay part of the construction costs to the sponsor. Moody's and Fitch reaffirmed their initial ratings while S&P upgraded its rating by one notch to BBB.

#### **Solar Project Bonds in New Geographies**

While the vast majority of Solar Project Bonds have historically been issued for assets in North America and Europe, recent transactions in Asia and Latin America have demonstrated their applicability in new geographies.

New geographies: Case Study #1 (Asia)

Canadian Solar tapped the Japanese Capital Markets in 2016 to finance the 10MW PV Aomori-Misawa project with a ¥3,000MM issuance. The Project Bond had a two-year grace period, a 20-year tenor, and was rated by a local rating agency. Incorporated in Canada, with the bulk of its operations in China, Canadian Solar had limited relationships with local banks and decided to rely on institutional investors instead. This transaction was the first asset-backed security arranged by a foreign sponsor in the Japanese solar market.

In 2016, following its initial successful transaction, Canadian Solar issued a ¥6,200MM private placement to finance a 21MW portfolio of solar projects in Japan. The issuance was bought by one institutional investor.

New geographies: Case Study #2 (LatAm)

In January 2018, La Jacinta SRL (a special purpose vehicle under the laws of Uruguay) issued \$64.75MM investment-grade Green Project Bonds, placed in the US private placement market, in order to refinance existing construction loans related to a fully-contracted 50MW solar PV farm in Uruguay.

The bonds were placed in the context of IDB Invest's A/B bond program. IDB Invest is the Inter-American Development Bank Group's private sector arm. The A/B

bond structure entails a financing sequencing where an A/B loan is provided by a development bank to finance a project's construction with the participation of a commercial bank in the "B portion" of the facility, and a bond refinancing follows after project completion to take-out the commercial bank's commitment and reduce the development bank's long-term hold. This results in a "B bond" benefitting from the development bank's umbrella, as the B bond and the development bank loan tranche are pari-passu, senior secured debt obligations of the project company.

The Jacinta solar project benefits from a USD-denominated, 25-year, fixed-price, take-or-pay PPA with Uruguayan government-owned Administración Nacional de Usinas y Trasmisiones Eléctricas ("UTE").

The issue was the first "true" solar PV Project Bond issuance in Latin America (i.e. non-recourse, single-asset, utility scale) placed in the international capital markets and marked the third-ever A/B bond. Since then, over \$1.1BN Solar Project Bonds have been issued across 10 offerings in Latin America – from Brazil, Chile, Uruguay and Peru.

#### **Private Offtaker Bonds**

Utility-scale solar assets financed with Project Bonds are typically contracted through long-term Power Purchase Agreements ("PPAs") with an offtaker such as a utility or a public entity (State, municipality, etc.), thus providing cash flow visibility over the tenor of the offerings. Typically, Solar Project Bonds are structured as fully-amortizing offerings with legal maturities matching their underlying PPAs, without the need for a financing tail.

Issuers have also recently tapped the Capital Markets with Project Bonds related to solar assets benefitting from PPAs with private offtakers. Typically, these offtakers are creditworthy entities for whom the project has high strategic value, given the energy cost visibility they afford and increasingly-common carbon emission reduction targets for corporates. Project Bonds have allowed solar issuers to fully monetize private offtake agreements through amortizing structures over the full tenor of the underlying PPA, i.e. without any tail.

Private Offtakers: Case Study

In March 2020 (in spite of the COVID-19 pandemic), Atlas Renewable Energy issued \$253MM in 17-year, privately placed, green-labeled Project Bonds related to two projects in Chile: the 70MW operating solar PV asset Javiera Solar and the 230MW greenfield solar PV asset Sol del Desierto, which benefit from PPAs with one of Chile's largest copper mines (Minera Los Pelambres) and Engie Energia Chile S.A., respectively. This offering has been the largest Solar Project Bond from Latin America to-date.

The transaction evidenced investor appetite for private offtake risk, and demonstrated that having an unrated PPA counterparty (such as the Minera los Pelambres mine in

Chile) is not a limiting factor to achieve an investment grade rating – the transaction was rated BBB- by Fitch.

#### **Solar Project Bonds from Repeat Sponsors**

Select sponsors who successfully executed solar financings in the Capital Markets, such as NextEra, Consolidated Edison, Canadian Solar and MidAmerican, have relied on Project Bonds for more than one of their projects.

This trend underlines the success of solar offerings since 2010 and the increased ease in executing such transactions, as market participants become more familiar with risks associated with solar projects.

Repeat Sponsor: Case Study #1

NextEra was one of the first issuers of Solar Project Bonds, in 2011, with the \$702MM senior secured notes for the NextEra Genesis Solar project, a 250MW parabolic trough project. The same year, NextEra tapped the Capital Markets for Desert Sunlight, a 550MW PV project in California, with a \$744MM senior secured offering. This private placement was closed alongside a syndicated loan to finance the construction of the solar project.

In 2014, NextEra relied on a HoldCo offering on the back of the Genesis Solar project with the \$280MM HoldCo Project Bond issued by Genesis Solar Funding LLC, the owner of the project.

Repeat Sponsor: Case Study #2

Consolidated Edison sponsored its first project bond issuance in March 2013 with \$219MM in senior secured notes for a greenfield 1,100MW PV solar plant in the US. Since this inaugural issuance, Consolidated Edison has acted as project sponsor on three additional Project Bond issuances in December 2015, April 2016, and May 2016 for operating PV solar plant assets across the US. For each issuance, Consolidated Edison has relied on the 4(a)(2) US Private Placement market for its solar projects and each issuance has been well-received by investors.

#### **Back Leveraged Solar Project Bonds**

Renewable projects in the US are sometimes partially financed by Tax Equity. Structures can be fairly complex and take the form of partnership flips or sale and leasebacks. Tax Equity investors are usually entitled to priority returns and most of the renewable tax benefits of the project, such as the Investment Tax Credit (ITC), and receive a larger share of cash flows in early years. The Managing Member, or sponsor, receives most of the cash flows in later years.

Project Bonds can be issued in this context, with distributions to the Managing Member used to repay investors. Project Bonds' due diligence tend to focus on priority returns to the Tax Equity investors and recapture

risk, in case the tax benefits are not realized as anticipated.

Project Bond investors are getting increasingly comfortable with complex transactions involving solar assets in such back leverage structures.

Back leverage: Case Study

In November 2017, sPower issued its inaugural Project Bond on the back of Tax Equity funds, demonstrating investors' expertise in analyzing complex back leveraged transactions. sPower Finance I, LLC, the Holdco receiving Managing Member distributions issued \$421MM in senior secured notes backed by a diversified portfolio of 41 utility-scale renewable power projects in the US with aggregate capacity of 565MW. Of the 41 operating projects, 39 were PV solar projects (425MW) and two were wind power projects (140MW). Most assets were financed through partnership flip funds. The 4(a)(2) / Reg D offering achieved a BBB- rating and the proceeds were mainly used to refinance existing debt at the project levels.

Following a similar capital structure, sPower issued a \$499MM Project Bond in 2018 on the back of a solar portfolio.

#### **Commercial and Industrial Portfolios**

Historically, solar Project Bonds have been issued for utility-scale projects, on the back of one or a small number of assets. However, as solar developers invest and acquire smaller Commercial and Industrial ("C&I") assets, it creates an opportunity for solar Project Bonds secured by more granular portfolios.

Market participants usually refer to the C&I segment of the solar market for small to mid-size systems. These projects are typically developed for the benefit of municipalities, universities or small businesses, and can benefit from PPAs with unrated or non-investment grade offtakers. Systems installed on larger structures such as retail stores, malls, or factories, also fall into this segment.

C&I projects should not be confused with rooftop solar systems for residential homeowners. Such portfolios can also be financed in the Capital Markets, but usually in the ABS market. Please refer to our article titled "Solar ABS 101" for a review of these transactions.

C&I Portfolio: Case Study

In January 2020, Goldman Sachs Renewable Power ("GSRP"), an entity sponsored by Goldman Sachs Asset Management, successfully issued a \$500MM private placement on the back of a portfolio of C&I assets.

The approximately 500MW portfolio was composed of about 200 projects with capacity ranging from 1MW to 75MW. The projects were largely contracted through PPAs

with a diverse group of offtakers, including investmentgrade companies but also non-rated entities. The portfolio benefited from contracted revenues, Solar Renewable Energy Credits ("SREC") and merchant cash flows.

The Project Bond had a 25-year tenor and a 12-year average life. It was rated BBB by Fitch and placed in the 4(a)(2) / Reg D market. This issuance provides a relevant precedent for future Capital Markets transactions for C&I portfolios.

## **Rating Agencies**

Rating agencies approach solar financing by applying their generic project finance criteria complemented by solarfocused methodologies and commentary articles.

Rating agencies regularly update their methodologies as they rate new asset types and structures. For example, the development of various solar technologies has led to refined criteria by certain agencies to specifically address the risks associated with different technologies. Their criteria also evolved based on the performance of rated transactions.

The majority of rated solar projects achieved a "low" investment-grade rating. Investment grade offerings usually share the following main characteristics: PPA with investment grade counterparties, fully amortizing profile over the PPA tenor, proven technology, exposure to construction risk, experienced participants, 6 to 12-month Debt Service Reserve Accounts and Operation & Maintenance reserves. Items that may constrain the rating to below-investment grade include inadequate performance of solar technology/design, exposure to merchant risk, sub-investment-grade counterparties, and country risk. These particular aspects of the transaction do not necessarily prevent successful offerings but may require additional liquidity and credit enhancement.

The conclusions of the independent engineer and resource consultant are of paramount importance to rating agencies in their assessment of projects.

Of note, Fitch published updated criteria in March 2017 and lowered the DSCR guidance for PV solar. Indicative ratio guidance for such technology was lowered to 1.20x (from 1.30x previously) for contracted cash flows to support an investment-grade rating. DSCR guidance for merchant cash flows was also lowered. These adjustments were justified by observed performance of rated PV transactions, reflecting better generation performance with low volatility. Fitch, however, did not reduce its DSCR guidance for CSP projects, which remains at 1.40x on contracted cash flows.

For most projects, Fitch, like other rating agencies will continue to rely on P90 (1-year) generation for its rating case.

Standard & Poor's has also indicated that PV solar project with solid on-site measurements to assess the solar resource can achieve an investment-grade rating with minimum and average DSCRs of 1.20x on P90 (1-year) on contracted cash flows. Other agencies maintain a view that DSCRs of 1.30x to 1.40x on P90 (1-year) on contracted cash flows are consistent with investment-grade ratings.

The table on the following page presents the main sizing criteria and structural features consistent with investment-grade ratings for Fitch, Standard and Poor's, Moody's, DBRS, and Kroll.

## Conclusion

Since 2010, the Capital Markets have welcomed solar Project Bonds for different technologies and geographies. An increasing number of sponsors, eager to expand their sources of liquidity for the development of utility-scale solar projects, continue to tap the Capital Markets. In particular, growth in the C&I market, and recent successful issuances backed by such assets, should provide a solid driver for solar Project Bonds volume in the years to come.

Investor appetite remains strong in North America and Europe, and recent successful transactions in Asia and Latin America suggest that the horizon for solar Project Bond will continue to expand.



	Fitch	Standard & Poor's	Moody's	DBRS	Kroll
Applicable Methodologies and Select Research	"Rating Criteria for Infrastructure and Project Finance" (Jul 2018)     "Renew able Energy Project Rating Criteria" (Mar 2020)	"Project Finance Framew ork Methodology" (Sep 2014)      "Key Rating Factors for Power Project Financings" (Sep 2014)      "Approach to Rating Renew able Energy Project Finance Transactions" (Apr 2015)	"Generic Project Finance Methodology" (Nov 2019)     "Pow er Generation Projects" (Jul 2020)	<ul> <li>"Rating Project Finance" (Aug 2019)</li> <li>"Rating Solar Pow er Projects" (Aug 2019)</li> </ul>	"Global Project Finance Rating Methodology" (Mar 2020)
DSCR Indication for Investment Grade Rating	P90 (1-year) generation Additional specific adjustments to cash flows Min DSCR ≥ 1.20x for adjusted contracted cash flows (PV) Min DSCR ≥ 1.60x for adjusted merchant cash flows (PV) Min DSCR ≥ 1.40x for adjusted contracted cash flows (CSP) Min DSCR ≥ 1.80x for adjusted merchant cash flows (CSP)	<ul> <li>P90 (1-year) generation</li> <li>Min DSCR ≥ 1.20x for contracted cash flow s (PV)</li> <li>Min DSCR ≥ 1.40x for contracted cash flow s for other technologies</li> <li>Min DSCR ≥ 2.00x for merchant cash flow s</li> </ul>	<ul> <li>P90 (1-year) or P95 (1-year) generation</li> <li>Min DSCR ≥ 1.40x for contracted cash flows</li> <li>Min DSCR ≥ 2.00x for merchant cash flows</li> </ul>	P90 (1-year) generation  Min DSCR ≥ 1.25x for solar contracted cash flows  Limited exposure to merchant revenues considered, subject to commensurably higher DSCR  Conservative or w orst-case electricity price forecasts in calculating the DSCR if revenues include merchant component	Generation assumption not specified     Min DSCR ≥ 1.20x for contracted cash flows
Base Case Assumptions and Adjustments	Energy production haircut: 0% to 10%     Annual panel degradation 0.3% to 2.5%     Grid curtailment adjustment (as informed by a third-party assessment)     Availability: informed by third-party assessment and peer analysis     O&M costs: increase of up to 20% over base case expenses     Other adjustments may be applied on a case by case basis	<ul> <li>Inflation rate: 2%</li> <li>Degradation (PV): 0.50%</li> <li>Availability (PV): 94% to 98.5%</li> <li>O&amp;M cost: increase of 5% to 10% over proforma costs</li> <li>Other adjustments may be applied on a case by case basis</li> </ul>	No specific adjustments / assumptions specified for Base Case scenario Adjustments may be applied on a case by case basis	No specific adjustments / assumptions specified for Base Case scenario Adjustments may be applied on a case by case basis	No specific adjustments / assumptions specified for Base Case scenario     Adjustments may be applied on case by case basis
Other Structural Considerations	6-month Debt Service Reserve     Account     Operation & Maintenance Account     as informed by third-party     Distribution Test	6-month Debt Service Reserve     Account     6-month Operation & Maintenance     Account     Distribution Test	6-month Debt Service Reserve     Account     6-month Operation & Maintenance     Account     Distribution Test	6 to 12-month Debt Service Reserve Account     6 to 12-month Operation & Maintenance Account     Distribution Test	6 to 12-month Debt Service Reserve Account     6 to 12-month Operation & Maintenance Account     Distribution Test



## **Solar Project Bond - Global Issuances To-Date**

Issuer	Sponsor(s)	Capacity (MW)	Туре	Project Status	Country	Geographic Region	Currency	Size (MM)	Tenor (Years)	WAL (Years)	Coupon	Credit Ratings (Moody's / S&P / Fitch)	Closing Date
Atlantica CSP Helioenergy I & II	Atlantica Yield	100	CSP	Operating	Spain	EMEA	EUR	326	17	10	1.900%	/ AA /	Au-20
Malpartida PV	Grupo Cyopsa	12	PV	Operating	Spain	EMEA	EUR	30					Jun-20
FSL Issuer S.A.U.	Q-Energy (Qualitas Equity)	65	PV	Operating	Spain	EMEA	EUR	304	21.0			/ AA /	Jun-20
Risen Yarranlea Solar PV Project	Risen Energy	134	PV	Greenfield	Australia	Asia-Pacific	AUD	90	20.0			IG	May-20
Guaimbe and Ouroeste Solar	AES Tiete	241	PV	Operating	Brazil	Latin America	BRL	820	10.0				May-20
Q-Energy Silver Solar Portfolio	Q-Energy (Qualitas Equity)	7	PV	Operating	Spain	EMEA	EUR	10					Mar-20
Q-Energy Iron Solar Portfolio	Q-Energy (Qualitas Equity)	24	PV	Operating	Spain	EMEA	EUR	22					Mar-20
Hancock HoldCo US Renewable Portfolio *	John Hancock Infrastructure Funds and Exelon Generation Co LLC		PV	Greenfield	United States	North America	USD	130		5.0	3.000%	BBB- (Kroll)	Mar-20
Alton Road Solar PV Plant	Revity Energy	18	PV	Operating	United States	North America	USD	32					Mar-20
Dracena Solar PV Plants	Total Eren	90	PV	Greenfield	Brazil	Latin America	BRL	350	17.0				Mar-20
Atlas Chilean Solar Portfolio	Atlas Renewable Energy (Actis)	300	PV	Greenfield	Chile	Latin America	USD	253	17.0	10.0		/ / BBB-	Mar-20
Pride Investments SA	Q-Energy (Qualitas Equity)		PV	Operating	Spain	EMEA	EUR	342	21.0		1.541%	/ AA /	Feb-20
GSRP Portfolio I	Goldman Sachs Asset Management		PV	Operating	United States	North America	USD	500	25.0	12.1	3.770%	/ / BBB	Feb-20
SFO RuSol 1 LLC	Solar Systems		PV	Greenfield	Russia	EMEA	RUB	5,700					Feb-20
ReNew Power Renewable Portfolio *	Consortium		PV	Operating	India	Asia-Pacific	USD	450	7.1	5.5	5.875%	/ BB- / BB-	Jan-20
Hong Phong 1A Solar	Vietracimex	195	PV	Operating	Vietnam	Asia-Pacific	VND	12,500,000	15.0		7.500%	/ AA /	Jan-20
Hong Phong 1A Solar	Vietracimex	195	PV	Operating	Vietnam	Asia-Pacific	VND	400,000	5.0			/ AA /	Jan-20
Adani Green Energy Portfolio	Adani Green Energy	570	PV	Operating	India	Asia-Pacific	USD	363	20.0	13.5	4.625%	IG	Dec-19
Bothwell Spain SA	T-solar, Meag, KKR	127	PV	Operating	Spain	EMEA	EUR	268	19.0				Dec-19
Tajimi Solar PV Plant	Renewable Japan	23	PV	Greenfield	Japan	Asia-Pacific	JPY	11,000	21.5				Dec-19
Rosales Solar Holding Inc			PV	Greenfield	United States	North America	USD	209	30.0	21.0	4.090%	/ BBB- /	Dec-19
Q-Energy 26MW Solar PV Portfolio	Q-Energy (Qualitas Equity)	26	PV	Operating	Spain	EMEA	EUR	130	19.0		2.300%		Oct-19
CED California Holdings IV LLC	Con Edison	247	PV	Operating	United States	North America	USD	303	19.2	11.4	3.820%	NAIC-2	Oct-19
Cypark Ref Sdn Bhd	Cypark Resources Berhad	30	PV	Greenfield	Malaysia	Asia-Pacific	RM	550	3.0-21.0		4.600%- 5.990%	AA3 (RAM)	Oct-19
Edra Solar	Edra Power Holdings (China General Nuclear Power)	50	PV	Operating	Malaysia	Asia-Pacific	RM	245	3.0-18.0		3.950% - 5.050%	AA2 (RAM)	Oct-19
Adani Indian Solar Portfolio	Adani Green Energy	570	PV	Operating	India	Asia-Pacific	USD	363	20.0	13.5	4.625%	Baa3 / BBB- / BBB-	Oct-19
Q-Energy Spanish Solar Portfolio	Q-Energy (Qualitas Equity)	14	PV	Operating	Spain	EMEA	EUR	38	21.0	Amortizing		-	Sep-19
Hermes Infrastructure Solar Portfolio	Hermes Infrastructure	35	PV	Operating	United Kingdom	EMEA	GBP	58					Aug-19

<sup>\*</sup> Includes Wind Assets



## **Solar Project Bond - Global Issuances To-Date**

Issuer	Sponsor(s)	Capacity (MW)	Туре	Project Status	Country	Geographic Region	Currency	Size (MM)	Tenor (Years)	WAL (Years)	Coupon	Credit Ratings (Moody's / S&P / Fitch)	Closing Date
Ergon Peru S.A.C.	Tozzi Green and Gardini	28	PV	Greenfield	Peru	Latin America	USD	222	15.0		4.870%		Jul-19
Niigata Solar	Etrion	45	PV	Greenfield	Japan	Asia-Pacific	JPY	16,000	20.0		1.200%	BBB (R&I)	Jul-19
Izcalli Investments Spanish Solar Portfolio	Q-Energy (Qualitas Equity)	46	PV	Operating	Spain	EMEA	EUR	207	19.0		2.200%	/ AA /	Jun-19
JSC's Polish Solar Portfolio	Lords LB Asset Management	66	PV	Greenfield	Poland	EMEA	EUR	30					Jun-19
Adani Green Energy	Adani Green Energy		PV	Operating	India	Asia-Pacific	USD	500	5.5		6.250%	Baa3 / BBB- / BBB-	Jun-19
CAAB Energia Italian Solar Portfolio	Filizola and Pagano & Ascolillo	6	PV	Operating	Italy	EMEA	EUR	8	14.0		4.970%		Jun-19
Archimede Sicily CSP Plant	Archimede	1	CSP	Greenfield	Italy	EMEA	EUR	5	23.0		6.070%		May-19
Citizens Energy Solar PV Portfolio	Citizens Energy	27	PV	Greenfield	United States	North America	USD	44					May-19
JSC's Polish Solar Portfolio	Lords LB Asset Management		PV	Greenfield	Poland	EMEA	EUR	30					May-19
Springbok 3	Capital Dynamics	121	PV	Greenfield	United States	North America	USD						Apr-19
Noboribetsu Solar Project	Renewable Japan	22	PV	Greenfield	Japan	Asia-Pacific	YEN	8,900	22.0		+150bps	BBB (Japan's rating)	Feb-19
Arlington Valley PV Solar	LS Power	127	PV	Operating	United States	North America	USD	171	19.9			A (Kroll)	Dec-18
Centinela Solar Energy	LS Power	170	PV	Operating	United States	North America	USD	180	15.6			Baa1 / /	Dec-18
Cordelio AmalCo LP I *	Canada Pension Plan Investment Board	246	PV	Operating	Canada	North America	CAD	425	15.7				Nov-18
Cordelio AmalCo LP I *	Canada Pension Plan Investment Board	246	PV	Operating	Canada	North America	CAD	433	15.5				Nov-18
Eliantus Energy's PVs	JZI and Elliott Advisors	43	PV	Operating	Spain	EMEA	EUR	67	23.0		3.723%		Nov-18
TerraForm Power DG + Utility Solar Portfolio	TerraForm Power		PV	Operating	United States	North America	USD	79	14.0		4.460%		Sep-18
Aurora Solar	Osaka Gas USA and Diamond Generating Corp	74	PV	Operating	Canada	North America	CAD	309	15.0	8.0	4.113%	/ / BBB-	Sep-18
Cerberus' Spanish Solar Portfolio	Cerberus Capital Management	42	PV	Operating	Spain	EMEA	EUR	167	19.0		3.290%	BBB-	Sep-18
Sobral I Solar	Global Power Generation	36	PV	Operating	Brazil	Latin America	BRL	135	15.0		NTN-B + 195bps	brAAA (Fitch)	Sep-18
Sertão I Solar	Global Power Generation	32	PV	Operating	Brazil	Latin America	BRL	130	14.3		NTN- B + 120bps	brAAA (Fitch)	Sep-18
Pirapora I PV Solar Plant	EDF Energies Nouvelles and Canadian Solar	192	PV	Operating	Brazil	Latin America	BRL	220	16.0		IPCA + 5,766%	brA+ (Fitch)	Aug-18
sPower Finance 2, LLC	sPower	652	PV	Operating	United States	North America	USD	499	23.5	13.8	4.960%	Ba2 / /	Jul-18
NE Antares HoldCo			PV	Operating	United States	North America	USD	23	18.8	11.5	4.826%	Baa3 / /	Jul-18
Naranjal/Litoral	Atlas Renewable Energy	76	PV	Operating	Uruguay	Latin America	USD	11	15.0	9.4	6.750%		Jun-18
Naranjal/Litoral	Atlas Renewable Energy	76	PV	Operating	Uruguay	Latin America	USD	98	24.0	15.3	5.750%		Jun-18

<sup>\*</sup> Includes Wind Assets



## Solar Project Bond - Global Issuances To-Date (Continued)

Issuer	Sponsor(s)	Capacity (MW)	Туре	Project Status	Country	Geographic Region	Currency	Size (MM)	Tenor (Years)	WAL (Years)	Coupon	Credit Ratings (Moody's / S&P / Fitch)	Closing Date
8point3 YieldCo	8point3 Energy	718	PV	Operating	United States	North America	USD	760	26.0		T+185bps		Jun-18
8point3 YieldCo	8point3 Energy	718	PV	Operating	United States	North America	USD	411	17.5		T+175bps		Jun-18
Sonnedix Portfolio	Sonnedix and Q-Energy	30	PV	Operating	Spain	EMEA	EUR	140	19.0			Private	Jun-18
Toba PV Solar Plant	Renewable Japan Co.	17	PV	Operating	Japan	Asia-Pacific	JPY	6,900	22.0			Private	Apr-18
Ontario Solar Holdings LP	SkyPower Operations Limited	30	PV	Operating	Canada	North America	CAD	105	14.0		4.220%	/ / BBB-	Apr-18
Northland Solar Finance One	Northland Power	60	PV	Operating	Canada	North America					4.397%	Baa3 / /	Mar-18
Q-Energy	Q-Energy	7	PV	Operating	Spain	EMEA	EUR	38	19.0		3.496%	Private	Jan-18
La Jacinta Solar Farm Finance	Invenergy	50	PV	Operating	Uruguay	Latin America	USD	65	24.5	14.5	T+300bps	Baa3 / /	Jan-18
T-Solar Group Spanish Solar PV Portfolio	T-Solar Group	34	PV	Operating	Spain	EMEA	EUR	118	19.5		3.152%	BBB-	Jan-18
Canadian Solar Portfolio	Canadian Solar	52	PV	Operating	United Kingdom	EMEA	GBP	42	17.0				Jan-18
Solaria Project	Solaria		PV	Operating	Spain	EMEA	EUR	9	22.0		4.150%	BBB-	Jan-18
Sungem Holding	Amplio Energy		PV	Operating	Italy	EMEA	EUR	70	12.0			Unrated	Dec-17
Southgate Solar	Connor, Clark and Lunn Infrastructure	50	PV	Operating	Canada	North America	USD	171	18.0		4.159%	Unrated	Dec-17
Windsor Solar	Connor, Clark and Lunn Infrastructure	50	PV	Operating	Canada	North America	USD	188	18.0		4.159%	Unrated	Dec-17
sPower Portfolio *	sPower	565	PV	Operating	United States	North America	USD	421			4.550%	BBB-	Nov-17
Tottori	Canadian Solar	27	PV	Operating	Japan	Asia-Pacific	JPY	7,400	1.5	Bullet	1.273%	A (JCR)	Nov-17
Azure Sun	Pensions Infrastructure Platform	29	PV	Operating	United Kingdom	EMEA	GBP	20	18.5		0.427% to 3.145%	Private	Oct-17
Australia's New Energy Solar	Consortium		PV	Operating	United States	North America	USD	63	24.0	13.2		Private	Oct-17
X-Elio Spanish portfolio	X-Elio	33	PV	Operating	Spain	EMEA	EUR	93	23.0		3.840%	Private	Sep-17
Sonnedix Spanish portfolio	Sonnedix	18	PV	Operating	Spain	EMEA	EUR	74	19.5		3.429%	Private	Sep-17
Renewable Japan	Renewable Japan Co.	15	PV	Greenfield	Japan	Asia-Pacific	JPY	4,670	23.0			Private	Aug-17
CSolar West's project in Imperial County	CSolar West	150	PV	Operating	United States	North America	USD	401	23.0	12.2	3.850%	BBB (Kroll)	Aug-17
Magacela Solar 1 SL	Solaria	10	PV	Operating	Spain	EMEA	EUR	47	20.0		3.769%	Private	Aug-17
High Noon Solar	Duke Energy		PV	Operating	United States	North America	USD	233	19.0	12.5	4.100%	BBB- (Kroll)	Jul-17
Moapa Southern Paiute Solar InvestCo	AllianzGI	250	PV	Operating	United States	North America	USD	208	24.0		5.230%	Private	Jun-17

<sup>\*</sup> Includes Wind Assets



## Solar Project Bond - Global Issuances To-Date (Continued)

Issuer	Sponsor(s)	Capacity (MW)	Туре	Project Status	Country	Geographic Region	Currency	Size (MM)	Tenor (Years)	WAL (Years)	Coupon	Credit Ratings (Moody's / S&P / Fitch)	Closing Date
Alamo 6 Holdings LLC	OCI Solar Power	110	PV	Operating	United States	North America	USD	225	24.9	13.5	4.170%	NAIC-2	Apr-17
Parque Solar Cuz Cuz	Solek	3	PV	Operating	Chile	Latin America	USD	20	5.0		6.200%	Private	Apr-17
Mibu Solar Way	JAG Energy	17	PV	Greenfield	Japan	Asia-Pacific	JPY	5,400	9.0			А	Mar-17
Econergy Solar Plants	Econergy	35	PV	Operating	Italy	EMEA	EUR	12				Private	Mar-17
Planta Solar Puertollano 6	Solaria	10	PV	Operating	Spain	EMEA	EUR	45	20.5		3.750%	BBB- (Axesor)	Mar-17
NextEnergy Solar Fund	Guernsey	241	PV	Operating	United Kingdom	EMEA	GBP	63	18.5			Private	Feb-17
Ahana Operations	ATN International		PV	Operating	United States	North America	USD	66	12.0 & 14.0			Private	Feb-17
CED Upton County Solar	Consolidated Edison	150	PV	Greenfield	United States	North America	USD	97				Private	Jan-17
Azienda Solare Italiana	Quercus	84	PV	Operating	Italy	EMEA	EUR	125	13.5		3.054% and Euribor +250bps	Private	Jan-17
Brainwave Solar Portfolio	Consortium		PV	Operating	France	EMEA	EUR	121				Private	Dec-16
Globasol Villanueva	Solaria	10	PV	Operating	Spain	EMEA	EUR	45	21.0		4.200%	Private	Dec-16
Celeo Fotovoltaico SA	Celeo Redes	15	PV	Operating	Spain	EMEA	EUR	42	21.5		3.948%	Private	Dec-16
Sonnedix	JP Morgan (Sonnedix)	68	PV	Operating	Italy	EMEA	EUR	95	14.0		Euribor + 230bps	Private	Dec-16
Spex Solar	Consortium	20	PV	Operating	Spain	EMEA	EUR	107	20.0			Private	Oct-16
Kingston Solar	Samsung C&T		PV	Operating	Canada	North America	CAD	633	19.0	10.0	3.570%	Private	Oct-16
Canadian Solar Portfolio	Canadian Solar		PV	Greenfield	Japan	Asia-Pacific	JPY	6,200				Private	Aug-16
TS Energy	Zhongli Talesun Solar		PV	Operating	Italy	EMEA	EUR	40	16.0		4.200%	Private	Aug-16
Finsterwalde II/III Solar	Talanx	40	PV	Operating	Germany	EMEA	EUR	51	13.0			Private	Jul-16
Fonroche Energie		82	PV	Operating	France	EMEA	EUR	25	5.0			Private	Jul-16
Andasol 1 & 2	Antin Solar, DBAM and ACS	100	CSP	Operating	Spain	EMEA	EUR	90	15.0			Private	Jun-16
Grand Renewable Solar LP	CCLI, Samsung, and Six Nations	100	PV	Operating	Canada	North America	CAD	613	19.0	9.6	3.926%	Private	Jun-16
Vela Energy	Centerbridge Partners	100	PV	Operating	Spain	EMEA	EUR	404	20.0		3.195%	/ BBB /	Jun-16
Solaria Project	Solaria	10	PV	Operating	Spain	EMEA	EUR	45	21.0		4.200%	/ BBB- /	May-16
Foresight Solar Fund	Foresight		PV	Operating	United Kingdom	EMEA	GBP	63	18.0			Private	Apr-16
ConEd California Holdings 3	Consolidated Edison		PV	Operating	United States	North America	USD	95	20.0	12.0	4.070%	NAIC-2	Apr-16
ConEdison Development	Consolidated Edison	106	PV	Operating	United States	North America	USD	218	25.0			Private	Mar-16
Aomori-Misawa	Canadian Solar		PV	Operating	Japan	Asia-Pacific	YEN	3,000	20.0		1.400%	A (Japan CRA)	Mar-16



## Solar Project Bond - Global Issuances To-Date (Continued)

Issuer	Sponsor(s)	Capacity (MW)	Туре	Project Status	Country	Geographic Region	Currency	Size (MM)	Tenor (Years)	WAL (Years)	Coupon	Credit Ratings (Moody's / S&P / Fitch)	Closing Date
ConEdison Development	Consolidated Edison		PV	Operating	United States	North America	USD	159	25.0	14.3	4.530%	NAIC-2	Dec-15
Etrion Solar PV Portfolio	Etrion	54	PV	Operating	Italy	EMEA	EUR	35	14.0		Euribor + 225bps	Private	Dec-15
Lightsource	Lightsource	101	PV	Operating	United Kingdom	EMEA	GBP	284	8.0 & 22.0			Private	Nov-15
Solaben 1 & 6	Abengoa	250	CSP	Operating	Spain	EMEA	EUR	285	19.0	10.0	3.758%	/ BBB /	Sep-15
Solar Star Funding	MidAmerican	579	PV	Greenfield	United States	North America	USD	325	20.0	12.5	3.950%	Baa3 / BBB / BBB-	Mar-15
Primrose Solar Portfolio	Primrose Solar	39	PV	Operating	United Kingdom	EMEA	GBP	29	18.5			Private	Jan-15
Antin Solar Investments	Antin Solar	66	PV	Operating	Italy	EMEA	EUR	85	14.0		3.371%	Private	Nov-14
Northland Power Solar Finance One LP	Northland Power	60	PV	Operating	Canada	North America	CAD	232	18.0	9.3	4.397%	BBB (high)	Oct-14
Enerparc	Enerparc	52	PV	Operating	Germany	EMEA	EUR	17	10.0	Bullet	4.750%	Private	Jul-14
Genesis Solar Funding LLC	NextEra	250	CSP	Operating	United States	North America	USD	280	24.0	13.0	5.600%	NAIC-2 (BBB- Fitch)	Jun-14
Borealis Canada Solar Portfolio	Recurrent	108	PV	Greenfield	Canada	North America	USD	390	C + 19.0			Private	Jan-14
Csolar South	Tenaska	130	PV	Operating	United States	North America	USD	316	25.0	12.0	5.370%	NAIC-2 (BBB-)	Nov-13
Solar Star Funding	MidAmerican	579	PV	Greenfield	United States	North America	USD	1,000	22.0	14.7	5.375%	Baa3 / BBB- / BBB-	Jun-13
Foresight Solar Fund	Foresight		PV	Operating	United Kingdom	EMEA	GBP	60	21.0			Private	May-13
Moapa Solar Project	K Road Power Holdings	350	PV	Greenfield	United States	North America	USD	250	12.0	10.0	5.500%	NAIC-2 (BBB- Kroll)	Apr-13
Touwsrivier	Soitec	44	CSP	Greenfield	South Africa	EMEA	ZAR	1,000	16.0	0.0	11.000%	Baa2.za (Moody's)	Apr-13
Topaz Solar Farms LLC	MidAmerican	550	PV	Greenfield	United States	North America	USD	250	26.0	14.0	4.875%	Baa2 / BBB / BBB	Apr-13
Consolidated Edison	Consolidated Edison	1,100	PV	Greenfield	United States	North America	USD	219	24.0	15.0	4.780%	NAIC-2 (BBB+)	Mar-13
Solar Power Generation	Solar Power Generation Ltd.	10	PV	Operating	United Kingdom	EMEA	GBP	40	24.0		3.610%	Private	Nov-12
Imperial Valley Solar	AES	266	PV	Greenfield	United States	North America	USD	416	25.7	14.6	6.000%	NAIC-2 (Baa3/BBB- equivalent)	Nov-12
Centinela Solar Energy Project	LS Power	170	PV	Greenfield	United States	North America	USD	275	22.0		5.600% (fixed) / 5.800% (delayed)	Private	Oct-12
St. Clair Holding	NextEra	40	PV	Operating	Canada	North America	CAD	172	19.0	10.0	4.880%	Private	Sep-12
Topaz Solar Farms LLC	MidAmerican	550	PV	Greenfield	United States	North America	USD	850	28.0	15.5	5.750%	Baa3 / BBB- / BBB-	Feb-12
Desert Sunlight	NextEra and GE	550	PV	Greenfield	United States	North America	USD	744	25.0		5.506%	/ / AA+	Aug-11
NextEra Genesis Solar	NextEra	250	CSP	Greenfield	United States	North America	USD	702	26.5		3.875% to 5.125%	AAA (DOE Backed) / A- (Uncovered)	Aug-11
Andromeda Finance	SunPower	44	PV	Greenfield	Italy	EMEA	EUR	196	18.0		4.839% to 5.715%	Baa3 / / Aa2 / -	Dec-10
ConEdison Development	Consolidated Edison		PV	Operating	United States	North America	USD	159	25.0	14.3	4.530%	NAIC-2	Dec-15

# PROJECT BOND TEAM CONTACTS

### **New York**

Crédit Agricole Securities 1301 Avenue of the Americas New York, NY 10019



Michael Guarda
Managing Director, New York
Head of Financing and Funding Solutions Americas
michael.guarda@ca-cib.com



Leo Burrell
Managing Director, New York
Head Infrastructure Capital Markets Americas
leo.burrell@ca-cib.com
Phone: +1 212 261 7143



Emeka Ngwube

Managing Director, New York

Head Project Bonds Americas

emeka.ngwube@ca-cib.com

Phone: +1 212 261 7889

Mobile: +1 646 639 9514

Phone: +1 212 261 7681 Mobile: +1 347 899 5427



Thibault Webanck
Director, New York
Project Bonds Americas
thibault.webanck@ca-cib.com
Phone: +1 212 261 7885
Mobile: +1 646 942 1014

Mobile: +1 646 441 1495



Diane-Charlotte Simon
Associate, New York
Project Bonds Americas
diane-charlotte.simon@ca-cib.com
Phone: +1 212 261 7472
Mobile: +1 347 514 4792

#### **Paris**

Crédit Agricole CIB 12 place des Etats-Unis 92547 Montrouge Cedex



Alexandre Vigier
Managing Director, Paris
Global Head Financial & Operating
Asset Securitization
alexandre.vigier@ca-cib.com
Phone: +33 1 41 89 6759
Mobile: +33 6 75 21 7813



Patrick-Henri GEST
Executive Director, Paris
Head Infrastructure Capital Markets EMEA
patrick-henri.gest@ca-cib.com
Phone: +33 1 41 89 2698

Mobile: +33 6 28 41 3413

#### **DISCLAIMER**



Crédit Agricole Corporate and Investment Bank (Global Investment Banking)
12 place des Etats-Unis
92547 Montrouge Cedex
Tel +33 1 4189 8500



Crédit Agricole CIB (or Credit Agricole Securities (USA) Inc.) 1301 Avenue of the Americas New York, NY 10019 Tel. (212) 261-7000 www.ca-cib.com

© 2020, CRÉDIT AGRICOLE CORPORATE AND INVESTMENT BANK, all rights reserved.

This report was prepared exclusively for your benefit and internal use in order to indicate, on a preliminary basis, the feasibility of a possible transaction or transactions and does not carry any right of publication or disclosure to any other party. Any discussion of a possible transaction considered as a result of this report should be viewed solely in conjunction with all oral briefings provided by Crédit Agricole Securities (USA) Inc. and Crédit Agricole Corporate and Investment Bank (together with any affiliates, "Crédit Agricole CIB") related thereto and any additional written materials intended as a supplement hereto or thereto. The contents of this report are confidential and are the sole property of Crédit Agricole. You may not reproduce this clause or distribute this report to any third party other than the directors, employees and professional advisors of your company without the prior written consent of Crédit Agricole CIB.

The information in this report reflects prevailing conditions and our views as of this date, all of which are accordingly subject to change. In preparing this report, we have relied upon and assumed, without independent verification, the accuracy and completeness of all information available from public sources. The information in this report does not take into account the effects of a possible transaction or transactions involving an actual or potential change of control, which may have significant valuation and other effects. This report is furnished for discussion purposes only, and does not constitute an offer or solicitation to buy or sell securities or services, or advise to engage in a particular strategy. This does not purport to specify all of the terms and conditions of any transaction proposed herein. This is not intended to be, and should not be construed as, a commitment to provide financing or buy risks. Crédit Agricole CIB does not make hereby any representations or warranties as to the outcome, financial or otherwise, of any proposed transaction or strategy.

Crédit Agricole Corporate and Investment Bank is a worldwide commercial and investment banking organization. Any reference within this report to commercial banking in the United States refers to the U.S. banking branches of the Crédit Agricole CIB. Any reference within this report to investment banking, or the offering of securities, in the United States refers to Crédit Agricole Securities (USA) Inc., the broker-dealer affiliate and wholly owned subsidiary of Crédit Agricole CIB and a member of the Financial Industry Regulatory Authority (FINRA).

This report is a "commercial communication" as defined in article 6 of the Directive 2000/31/CE of 8 June 2000. For the avoidance of doubt, it is not a "communication a caractère promotionnel" within the meaning of the Règlement General AMF. It is provided for information purposes only. Nothing in this report should be considered to constitute investment, legal, accounting or taxation advice and you are advised to contact independent advisors in order to evaluate this report. It is not intended, and should not be considered, as an offer, invitation or personal recommendation to buy, subscribe for or sell any of the financial instruments described herein, nor is it intended to form the basis for any credit, advice, personal recommendation or other evaluation with respect to such financial instruments and is intended for use only by those professional investors to whom it is made available by Crédit Agricole CIB. Crédit Agricole CIB does not act in a fiduciary capacity to you in respect of this report. Crédit Agricole CIB may at any time stop producing or updating this report. Not all strategies are appropriate at all times. Past performance is not necessarily a guide to future performance. The price, value of and income from any of the financial instruments mentioned in this report can fall as well as rise and you may make losses if you invest in them. Independent advice should be sought. In any case, investors are invited to make their own independent decision as to whether a financial instrument or whether investment in the financial instruments described herein is proper, suitable or appropriate based on their own judgement and upon the advice of any relevant advisors they have consulted. Crédit Agricole CIB has not taken any steps to ensure that any financial instruments referred to in this report are suitable for any investor. Crédit Agricole CIB will not treat recipients of this report as its customers by virtue of their receiving this report.

Crédit Agricole CIB, its directors, officers and employees may effect transactions (whether long or short) in the financial instruments described herein for their own accounts or for the account of others, may have positions relating to other financial instruments of the issuer thereof, or any of its affiliates, or may perform or seek to perform securities, investment banking or other services for such issuer or its affiliates. Crédit Agricole CIB may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Crédit Agricole CIB is under no obligation to ensure that such other reports are brought to the attention of any recipient of this report. Crédit Agricole CIB has established a "Policy for Managing Conflicts of Interest in relation to Investment Research" which is available upon request. A summary of this Policy is published on the Crédit Agricole CIB website: http://www.ca-cib.com/sitegenic/medias/DOC/91928/2011-politique-gestion-conflitis-interests-ca-cib-va.pdf. This Policy applies to its investment research activity. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party without the prior express written permission of Crédit Agricole CIB. To the extent permitted by applicable securities laws and regulations, Crédit Agricole CIB accepts no liability whatsoever for any direct or consequential loss arising from the use of this document or its contents.