



2018
HIGHLIGHTS

KEY FIGURES



€5,276 M

NBI IN 2018



€1,479 M

NET INCOME GROUP
SHARE IN 2018



11,544

EMPLOYEES

INCLUDING 3,219 IN PRIVATE BANKING



37

COUNTRIES AROUND THE WORLD

INCLUDING PRIVATE BANKING

PROFILE

A sound, responsible, committed bank to serve clients of Crédit Agricole Group (financial institutions, Corporates, mid-caps) by relying on its strong expertise in corporate, market, investment banking and wealth management, as well as its extensive client coverage and moderate risk policy.

A STRONG CORPORATE AND INVESTMENT BANK

	Standard & Poor's October 2018	Fitch Ratings December 2018	Moody's July 2018
short term	A-1	F1	P-1
long term	A+ Stable outlook	A+ Stable outlook	A1 Positive outlook

WITH A MODERATE RISK

€5,1M

Average VaR in 2018

A BANK BUILDING ON STRONG EXPERTISE

1st

worldwide in green, social and sustainable bond issues
(GlobalCapital)

1st

for syndicated loans in France and 2nd in EMEA
(Thomson Financial)

1st

for European Private Placement
(Dealogic)

1st

Best International Bank
in Export Finance
(TXF Global Export Finance)

1st

in Trade Finance in Europe
(Global Trade Review)

4th

worldwide in Project Finance
(Thomson Financial)

5th

worldwide for all bond issues in euros
(Thomson Financial)

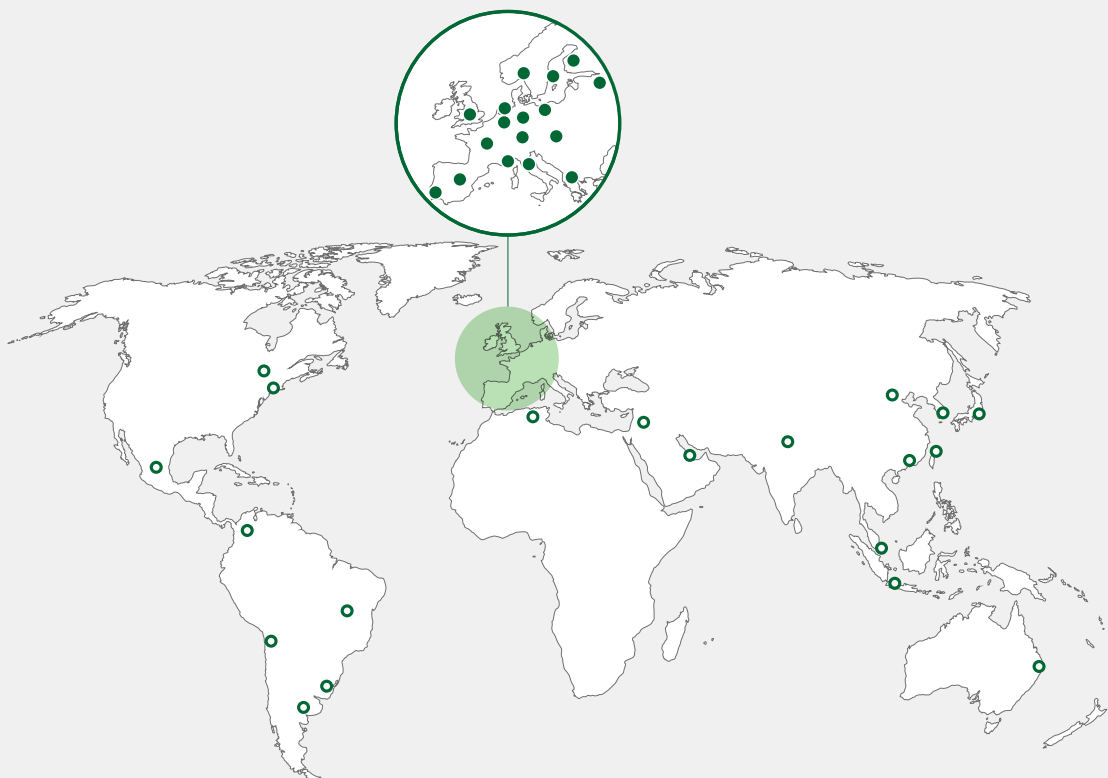
Rankings at 12.31.2018

SERVING ITS GLOBAL CLIENTS



4,085 clients

2,228 Corporate clients
and 1,857 financial institution clients



Europe

- Austria
- Belgium
- Finland
- France
- Germany
- Greece
- Italy
- Luxembourg
- Monaco*
- Netherlands
- Norway
- Portugal
- Russia
- Spain
- Sweden
- Switzerland
- United Kingdom

Asia-Pacific

- Australia
- China
- Hong Kong
- India
- Indonesia
- Japan
- Singapore
- South Korea
- Taiwan

Middle-East and North Africa

- Algeria
- Lebanon*
- United Arab Emirates

Americas

- Argentina
- Brazil
- Canada
- Chile
- Colombia
- Mexico
- United States
- Uruguay*

* Only Indosuez Wealth Management.

A NETWORK OF EXPERTS IN 37 COUNTRIES

With a global presence – Europe, Americas, Asia-Pacific, Middle-East and North Africa – and staff of nearly 100 different nationalities, Crédit Agricole CIB and Indosuez Wealth Management provide all the know-how of an international corporate and investment bank, and wealth management bank. These diverse areas of expertise allow the teams to support their clients and meet their financial requirements in the major international markets.



2

new openings:
Chile and Colombia



37

countries
on 5 continents



Nearly

100

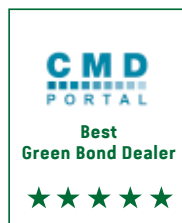
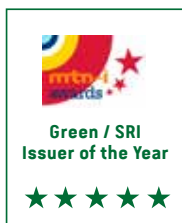
nationalities among employees

A USEFUL AND RESPONSIBLE BANK

Crédit Agricole CIB offers its clients a wide range of financing and investment solutions to assist them in developing climate-friendly projects.

Crédit Agricole CIB's teams have a very good knowledge and an extensive track record in advising and structuring transactions in the economic sectors in which the energy transition is a key challenge, in particular the energy, infrastructure, rail transport and real estate sectors.

OUR AWARDS IN GREEN FINANCE



15

YEARS OF COMMITMENT

2003

Crédit Agricole S.A. signs the UN Global Compact.
Crédit Agricole CIB becomes a founding member of the Equator Principles.

2008

Joins the Global Climate Principles.

2009

Human rights charter following OECD guidelines.
Dedicated Sustainable Banking team created within Crédit Agricole CIB.

2010

First sector policies introduce analysis and exclusion criteria for the most sensitive sectors.

2011

Innovative methodology defined to quantify the greenhouse gas emissions generated by a bank's loans and investments thanks to a partnership forged in 2006 with the Finance and Sustainable Development Chair of Paris-Dauphine University.

2014

Co-authors the Green Bond Principles.

2015

First European bank to make the commitment to cease financing coal mines and coal-fired power plants in high revenue countries.
Commitment taken on the sidelines of the COP 21 to structure USD 60 billion in green financings between the end of 2015 and the end of 2018.

2016

Co-authors the Social Bond Principles.
Commitment to cease the financing of new coalpowered plants whatever the country involved.

2017

Oil and gas sector policy strengthened.
Commitment taken during the COP 23 to structure EUR 100 billion in green financings between the end of 2015 and the end of 2020.

2018

Member of Finance for Tomorrow, an initiative launched in 2017 to promote sustainable finance in France and abroad.



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 **CRÉDIT AGRICOLE**
CORPORATE & INVESTMENT BANK

