

## Press Release

### **Crédit Agricole Corporate and Investment Bank Further strengthens its US Credit Platform**

#### **New appointments**

**New York 29 May 2018** – Crédit Agricole Corporate and Investment Bank is further strengthening its US Credit Platform.

Three team members have joined the Crédit Agricole CIB US Credit Platform:

1. **Anatoly Nakum** joins as Head of Credit Trading for the Americas.  
Anatoly has over 20 years' experience in credit trading. He joins Crédit Agricole CIB from private investment platform Certa Group LLC, where he was a co-founder. Prior to this, Anatoly was co-Head of U.S. Credit Trading at UBS Securities and Head of Principal Credit at Barclays Capital. Anatoly began his career in credit trading at Deutsche Bank as co-Head of IG and Crossover Trading. Based in New York, he reports to Bryan Scarfone, Head of Sales and Trading for the Americas.
2. **Beth Starr** joins as Head of ABS Syndicate for the Americas.  
Beth has decades of experience in traditional and FinTech capital markets working at Merrill Lynch, Lehman Brothers, Jefferies & Co, and CommonBond, an early stage online lender of student loans. She has a proven track record in distributing complex and innovative products to a wide range of investors. Beth joins Crédit Agricole CIB from Spruce Finance where she was Head of Loan Capital Markets. Based in New York, she reports to Nicolas Leopardi, Head of Debt Syndicate Americas.
3. **Gary Kucinich** joins as Credit Sales.  
Gary joins Crédit Agricole CIB from Citigroup Global Markets, where he worked for over 5 years in the Investment Grade and Leveraged Credit Sales team. Based in New York, he reports to Koceila Maames, Head of Financial Institutions Sales for the Americas.

"We are delighted to welcome our new team members. These hires demonstrate our continued investment in the United States as a key region. We are firmly committed to our U.S. credit platform and following a recent change in our set-up, we look forward to building our offering with our new colleagues." said Gene Kim, Head of International for the Global Markets Division.

Crédit Agricole CIB has increased its market share in the Yankee business by 71% since 2016, to the highest level it has ever been. From 2016 to 2017, our Yankee issuance count has also increased by 33%. Crédit Agricole CIB's primary market share as per US Corporate Bond league table (which includes both investment grade and high yield issuances) has increased 83% since 2016 and 111% since 2013, respectively.

"We currently have our **best ever position ranked at No.9** as a Yankee Bank in the Bloomberg league tables as of April 30, 2018 and our highest market share to date at 2.01%. This clearly demonstrates our continued investment and focus to have a strong distribution and execution platform in the US and for USD." added Sébastien Domanico, Global Head of Debt Capital Markets.

\*\*\*

#### **About Crédit Agricole Corporate and Investment Bank (Crédit Agricole CIB)**

Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°13 bank measured by Tier One Capital (The Banker, July 2017). The Bank offers its clients a comprehensive range of products and services structured around six major divisions:

- Client Coverage & International Network
- Global Investment Banking

- Structured Finance
- Global Markets
- Debt Optimisation & Distribution
- International Trade & Transaction Banking

The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and the Middle East.

For more information, please visit the website at [www.ca-cib.com](http://www.ca-cib.com)

**For further information, please contact:**

Crédit Agricole CIB

**Jenna Lee** - Head of Communications for the Americas

CACIB Americas

@ [jenna.lee@ca-cib.com](mailto:jenna.lee@ca-cib.com)

Tel: + 1 212 2617328

**Virginie Ourceyre** – Global Head of Communications for Global Markets

CACIB London

@: [virginie.ourceyre@ca-cib.com](mailto:virginie.ourceyre@ca-cib.com)

Tel: + 44 (0) 207 214 6610