

The main objectives of the Structured Finance team are:

- to originate and structure complex financing principally secured by collateral guarantees;
- to provide advice on strategy and financing arrangements;
- to ensure worldwide coverage in the key sectors of the real economy: aviation, rail, maritime, real estate, tax lease, infrastructure, oil & gas, electricity, LBO (Leveraged Buy-Out), telecommunications.

financing
deals origination
business sectors
projects investment
advice real economy



# World leader in several business sectors



Road of the year 2015



Airport Finance House of the year 2015



Transport Finance House of the year 2015



Best Financing House Award for the French Large Cap LBOs 2015

# AVIATION & RAIL MARITIME REAL ESTATE & HOTELS TAX LEASE Business lines OIL & GAS ELECTRICITY MINING INFRASTRUCTURE LEVERAGED BUY-OUT (LBO) TELECOMS, MEDIA & TECHNOLOGY



### **BUSINESS DEVELOPMENT OFFICER M/F**

You help originate and structure asset-based lending alongside the international network and the other Crédit Agricole CIB product lines.

### Your tasks:

- to assess sales opportunities;
- to carry out financial modelling;
- to compile loan files (rating, committee grading, profitability calculations);
- to monitor risk and manage the portfolio (annual reviews, waiver requests, etc.);
- to structure financing offers, analyse risks, draft loan requests and implement loan facilities.

### **PORTFOLIO MANAGER M/F**

You are in charge of managing a portfolio of operations originated by the Front Office team and in which CACIB acts as agent or participant.

### Your tasks:

- to support the Front Office team by implementing the new operations: closing, preparing KYCs (Know Your Customer), obtaining internal authorisations etc.;
- to monitor portfolio operations: negotiating and monitoring addenda, contacting internal and external agency teams;
- to monitor the risk and profitability of a portfolio of companies: conducting and presenting annual and quarterly reviews;
- to periodically analyse the portfolio (liquidity, covenants, other indicators, legal documentation, etc.).

### MIDDLE OFFICE AGENCY ANALYST M/F

You offer your support to the Front Office teams and ensure the implementation of the operations, their monitoring and their settlement, alongside the Back Office teams.

## Your tasks:

- to analyse the financial and contractual documentation and participate in negotiation sessions;
- to monitor the operation implementation conditions;
- to conduct daily management of external relations (clients, lawyers, brokers, insurers etc.) and client accounts.

# **CANDIDATE PROFILES**

- Graduate Business
   School / Engineering
   School / University
- Specialisation in corporate finance
- Ability to analyse and summarise
- Proven writing skills
- Legal knowledge
- Ability to work as part of a team
- Interpersonal skills
- Ethics & compliance
- · Fluent English







