

# International Trade & Transaction Banking

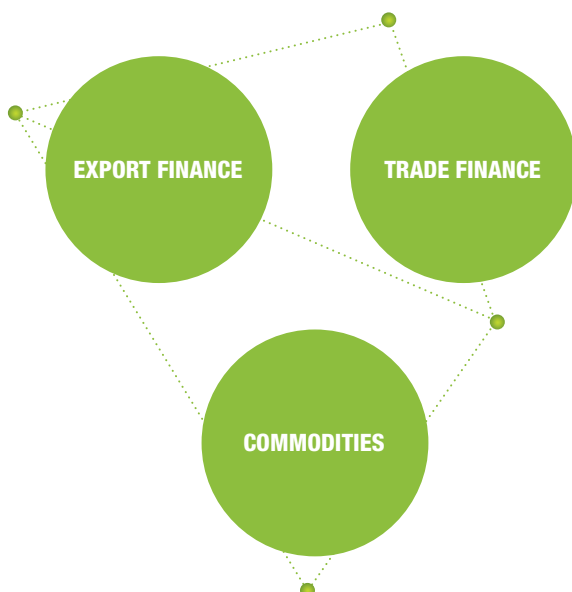
Drawing on a worldwide network of dedicated professionals, **the International Trade & Transaction Banking** team offers a wide range of solutions to businesses and financial establishments to meet their needs in terms of international trade and treasury management. Crédit Agricole CIB works alongside its clients to help them process, secure and finance their operations throughout the world.

**products**  
expertise operations  
sales relationship  
**clients** innovation

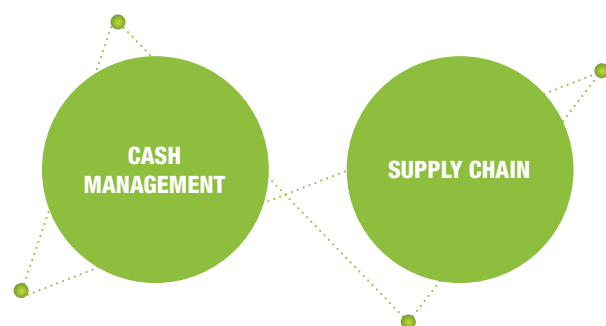
 **20** countries  
**450** staff  
including **44 %**  
 in our international network

## Business lines

### INTERNATIONAL TRADE



### TRANSACTION BANKING



# Some of the positions we offer

## TRADE FINANCE ORIGINATOR / PROJECT MANAGER M/F

You are in charge of originating, promoting, distributing and structuring trade finance products and solutions for the corporate clients and financial establishments of your portfolio.

Your tasks:

- to manage a portfolio of clients: commercial relationship;
- to originate deals: assess and develop the portfolio, initiate potential new deals and mandates;
- to promote, distribute and structure international trade finance products and solutions.

## PRODUCT SPECIALIST M/F

You are responsible for the development of new products in Transaction Banking.

Your tasks:

- to develop new products: assess client needs, coordinate and monitor progress;
- to take charge of the product strategy and setting the pricing policy;
- to promote products: prepare the communication documentation (client presentations, technical descriptions, etc.).

## MIDDLE OFFICE ANALYST M/F

In coordination with the Front Office teams, you are responsible for implementing “products” operations by analysing the compliance of the legal and commercial documentation.

Your tasks:

- to check the operational conditions of the transactions;
- to monitor and manage a portfolio of financing;
- to analyse client commitments during the annual review of their file;
- to compile «Know Your Customer» (KYC) files.

## CANDIDATE PROFILES

- Graduate Business School / University
- Specialisation in finance / audit / banking law
- Good knowledge of Corporate Investment Banking business lines
- Project management
- Ability to analyse and summarise
- Proven writing skills
- Ability to work as part of a team
- Ethics & compliance
- Fluent English

## The + points



**Significant international aspect**



**Contact with clients**

